For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
1. BUSINESS SERVICES A. Professional Services					
Legal services, excluding: - Participation in legal	(1)	None	(1)	None	
proceedings in the capacity of defenders or representatives	(2)	None	(2)	None	
of their clients before the courts of Lao PDR; - Legal documentation and certification services of the laws of Lao PDR (part of CPC 861)	(3)	Foreign equity participation limited to 49%.	(3)	Unbound	
(b) Accounting, auditing and	(1)	None	(1)	None	
bookkeeping services (CPC 862)	(2)	None	(2)	None	
	(3)	Foreign professional accountants aiming to practise in Lao PDR should submit an application to Ministry of Finance and meet the following conditions:	(3)	The majority of directors must be certified accountants who are Lao nationals.	
		1. Be a member of any professional organization that is a member of IFAC or of a professional organization of which Lao PDR is a partner; and			
		 Certify equivalence of qualifications. Such certificates shall be issued with the approval of the Equivalence Qualification Commission. 			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
	3. Complete a training program and aptitude test on related regulation of Lao PDR, code of ethics and national financial reporting standards co-organised by the Ministry of Finance and the Lao Institute of Certified Public Accountants (LICPA). After 2 February 2020: None except a joint venture with a Lao PDR national accountant who is a full member of the Lao Institute of Certified Public Accountants (LICPA) is required.		

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(c) Taxation consulting services	(1) None	(1) None	
(CPC 863)	(2) None	(2) None	
	(3) None	(3) None	
(d) Architectural services	(1) None	(1) None	
(CPC 8671)	(2) None	(2) None	
	(3) None	(3) None	
(e) Engineering services	(1) None	(1) None	
(CPC 8672)	(2) None	(2) None	
	(3) None	(3) None	
(f) Integrated engineering services	(1) None	(1) None	
(CPC 8673) -	(2) None	(2) None	
	(3) Joint venture with Lao services suppliers is required and foreign equity participation limited to 2/3. After 2 February 2018: None.	(3) None	
(g) Urban planning and landscape	(1) None	(1) None	
architectural services - (CPC 8674)	(2) None	(2) None	
	(3) None	(3) None	

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
B. Computer and Related services	(1) None	(1) None	
Consultancy services related to the nstallation of computer hardware	(2) None	(2) None	
(CPC 841)	(3) None	(3) None	
Software implementation service (CPC 842)			
Data base services (CPC 844)			
Data processing services, excluded sensitive data and for non-commercial purpose (CPC 843)			
Other: Maintenance and repair services of computer (Part of CPC 84500)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
C. Research and Development Services	(1)	None	(1)	None	
	(2)	None	(2)	None	
- R&D Services on Natural sciences and Engineering (CPC 851)	(3)	None	(3)	None	
- Research and experimental development services (CPC 852)					
 Interdisciplinary R&D Services 					
(CPC 853)					
E. Rental/Leasing Services without Operators	(1)	None	(1)	None	
	(2)	None	(2)	None	
 Rental/ Leasing services relating to ships (CPC 83103) 	(3)	None	(3)	None	
 Leasing or rental services concerning construction machinery and equipment without operator 					
(CPC 83107)					
 Rental/ Leasing services relating to other machinery and equipment 					
(CPC 83106-83109)					

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
F. Other Business Services	(1) None	(1) None	
a. Advertising Services	(2) None	(2) None	
(CPC 871)	(3) None ¹	(3) None	
b. Marketing research services	(1) None	(1) None	
(CPC 86401)	(2) None	(2) None	
 c. Management consulting services General management consulting services (CPC 86501) Marketing management consulting services (CPC 86503) 	(3) None ²	(3) None	
e. Technical testing and analysis services	(1) None	(1) None	
(CPC 8676)	(2) None	(2) None	
	(3) Joint Venture only, with foreign equity limited to 51%. After 2 February 2018, foreign equity participation limited to 70%	(3) None	

¹ Approval shall be also in accordance with sectoral laws and regulations and Contents shall be approved by the Ministry of Information and Culture of Lao PDR.

² Approval shall be also in accordance with sectoral laws and regulations.

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence

	Sector or Subsector		or or Subsector Limitation on Market Access		Limitation on National Treatment	Additional Commitments
m.	Related scientific and technical consulting - Geological, geophysical and other scientific prospecting services (CPC 86751) - Sub-surface surveying services (CPC 86752)	(1) (2) (3)	None None As indicated in the horizontal section ³	(1) (2) (3)	None None Unbound	
n.	Maintenance and repair of equipment (not including maritime vessels, aircraft or other transport equipment) (CPC 633+8861-8866)	(1) (2) (3)	Unbound, due to lack of technical feasibility None None, shall be joined with local partner	(1) (2) (3)	Unbound, due to lack of technical feasibility None None	
0.	Building-cleaning services (CPC 874)	(1) (2) (3)	None None	(1) (2) (3)	None None Unbound	

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³ Approval shall be also in accordance with sectoral laws and regulations.

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
p. Photographic services (CPC 875)	(1) None(2) None(3) None	(1) None(2) None(3) None	
q. Packaging services (CPC 876		(1) None (2) None	
	(3) Joint venture with Lao services suppliers is required.	(3) Unbound	
r. Printing and Publishing (CPC 88442)	(1) None(2) None(3) Joint venture, with minimum 49%	(1) None(2) None(3) Unbound, except as indicated in the	
o. Specialty design services (CPC 87907)	foreign equity share (1) None	horizontal commitment (1) None	
	 (2) None (3) Until 2 February 2018, foreign equity participation is limited to 49%. Thereafter: foreign equity participation limited to 51%. 	(2) None (3) None	

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on	Limitation on	Additional
Occioi oi Gubaccioi	Market Access	National Treatment	Commitments
2. COMMUNICATIONS SERVICES			
A. Postal services	(1) None	(1) None	
(CPC 7511)	(2) None	(2) None	
	(3) None	(3) None	
B. Courier Services	(1) None	(1) None	
Multi-modal courier services	(2) None	(2) None	
(CPC 75121)	(3) None	(3) None	
C. Telecommunication Services	(1) None	(1) None	
The following services can be supplied only on a facilities basis, for	(2) None	(2) None	
public use, with regard to local and national long-distance services.	(3) None	(3) None	
(a) Voice telephone service (CPC 7521)			
(b) Packet-switched data transmission services (CPC 7523**)			
(Electronic message and information services (CPC 75232))			
(c) Circuit-switched data transmission services (CPC 7523**)			
(Data and message transmission services(CPC 7523)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(d) Telexservices (CPC 7523**)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
(e) Telegraph services (CPC 7522)	(1) None	(1) None	
(f) Facsimile services	(2) None	(2) None	
(CPC 7529)	(3) None	(3) None	
(g) Private leased circuit services (CPC 7522**+7523**)			
Other: Paging services(CPC 75291)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
(h) Fleeters's see'l	(1) None	(1) None	
(h) Electronic-mail (CPC 7523**)	(2) None	(2) None	
(i) Voice mail (CPC 7523**)	(3) None	(3) None	
(j) Online information and data base retrieval (CPC 7523**)			
(k) Electronic data interchange (EDI) (CPC 7523**)			
(I) Enhanced / value-added facsimile services, incl. store and forward, store and retrieve (CPC 7523**)			
(m) code and protocol conversion			
(n) On-line information and / or data processing (incl transaction processing) (CPC 843**)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Telecommunication consulting services (CPC 75440)	(1) None	(1) None	
	(2) None	(2) None	
	(3) None	(3) None	
Audiovisual Services	(1) None	(1) None	
Motion Picture and Video tape production and distribution	(2) None	(2) None	
services (CPC 9611) - Motion Picture Production (CPC 96112 excl. video tape) - MotionPicture Distribution (CPC 96113 excl. video tape)	(3) Joint venture, with minimum 49% foreign equity share	(3) Unbound, except as indicate in the horizontal commitment	
b. Motion Picture Projection service (CPC 9612)			
Radio and Television Services (CPC 9613)	(1) None	(1) None	
 Radio Services only for production of radio programmes (CPC 96131) 	(2) None	(2) None	
Television Services only for production of TV programmes (CPC 96132)	(3) None	(3) Unbound, except as indicate in the horizontal commitment	

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on	Limitation on	Additional
	Market Access	National Treatment	Commitments
3. CONSTRUCTION AND RELATED E			
Construction Work for Buildings (CPC 512)	(1) None	(1) None	
Construction Work for Civil	(2) None	(2) None	
Engineering (CPC 513)	(3) None	(3) None	
Assembly and Erection of Prefabricated Constructions (CPC 514)			
Installation Work (CPC 516)			
Building Completion and Finishing Work (CPC 517)			
Pre-erection Work at Construction Site	(1) None	(1) None	
(CPC 511)	(2) None	(2) None	
Special Trade Construction (CPC515)	(3) None	(3) None	
Rental services related to equipment for construction or demolition of buildings works with operator (CPC 518)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
4. DISTRIBUTION SERVICES			
A. Commission agents' services	(1) None	(1) None	
D. Franchising ncluded only for textiles, clothing and	(2) None	(2) None	
footwear (Part of CPC 8929)	(3) None, except subject to economic needs test. Foreigners need to use a local agent for distribution.	(3) Foreigners need to use a local agent for distribution.	
Wholesale trade services Wholesale trade services on	(1) None	(1) None	
a fee or contract basis of textiles, clothing and footwear	(2) None	(2) None	
(Part of CPC 622)	(3) Joint venture with Lao services providers is required. Foreign equity participation is limited to 49 %. Subject to meeting economic needs test ⁴ .	(3) Unbound	

⁴ The main criteria include the number of existing service suppliers in a particular geographical area, the stability of market and geographical scale.

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments	
5.	. EDUCATION SERVICES						
	- The contents of the education of	curric	ulum must be approved by the Ministry o	f Educ	cation of Lao PDR and concerned Minis	try.	
	 With respect to C and D below, 	all su	ubjects are allowed, except for teacher tr	aining	, religious and political		
A.	Primary Education Services (CPC 921)	(1)	None	(1)	None		
	021)	(2)	None	(2)	None		
B.	Secondary education services	(3)	As per specified in the horizontal	(3)) None. May be subject to economic		
	 Higher Secondary Education Services (CPC 9222) 	(0)	section	(0)	need test.		
C.	Higher education services						
	 Post Secondary Technical and Vocational Education Services (CPC 92310) 						

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

	Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
B.	Secondary education services - General Secondary Education services (CPC 9221) - Technical and vocational training(Part of CPC 922)	(1) (2) (3)	None None. Subject to economic need tests ⁵ .	(1) (2) (3)	None None None. May be subject to economic need test.	
C. D.	Higher education services (CPC 923) Adult education services (CPC 924)					
E.	Other education services Short term foreign language training (Part of CPC 929)					

⁵The main criteria include the number of existing service suppliers in a particular geographical area, the stability of market and geographical scale.

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
6. ENVIRONMENT SERVICES			
The scope of commitments extended to Publicly funded services are excluded.	services in Vientiane Capital only.		
Sewage Services (CPC 9401)	(1) None	(1) None	
Refuse Disposal Services	(2) None	(2) None	
(CPC 9402)	(3) None	(3) None	
Sanitation and Similar Services (CPC 9403)			
Cleaning of exhaust gases (Part of CPC 9404)			
Noise abatement services (Part of CPC 9405)			
Nature and Landscape Protection Services (CPC 9406)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
8. HEALTH RELATED AND SOCIAL S	SERVICES		
Medical and Dental services (CPC 9312)	(1) None	(1) None	
- General and Medical services (CPC 93121)	(2) None	(2) None	
- Specialized Medical services (CPC 93122)	(3) None, except clinics ⁶ , with foreign equity participation limited to 49% foreign equity share	(3) None	
Private hospital services (Hospital with more than 100 beds	(1) None	(1) None	
and modern facilities only) (Part of CPC 93110)	(2) None	(2) None	
	(3) None	(3) None	

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⁶ Medical service consisting in the prevention, diagnosis and treatment by doctors of medicine of physical and/or mental diseases of a general nature, such as consultations, injections (limited and/or periodical), physical check-ups, etc, and small private hospital with less than 100 patient bed.

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
9. TOURISM AND TRAVEL RELATED	SERVICES		
Hotel lodging services, with 3 stars or more	(1) None	(1) None	
(Part of CPC 641)	(2) None	(2) None	
Meal serving services with full restaurant service (CPC 64210)	(3) None	(3) None	
Beverage serving services without entertainment (CPC 64310)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
B. Travel agencies and tour operators services	(1)	None	(1)	None	
(CPC 7471)	(2)	None	(2)	None	
Travel agencies services, in-bound services only (Part of CPC 74710)	(3)	Foreign equity participation limited to 70%;	(3)	None	
Other: Tourism consulting services	(1)	None	(1)	None	
	(2)	None	(2)	None	
	(3)	None. Subject to economic need tests.	(3)	None	

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
11. TRANSPORT SERVICES			
A. Maritime Transport Services Passenger transportation (CPC 7211)	(1) None (2) None	(1) None (2) None	
Freight transportation (CPC 7212)	(3) None	(3) None	
Rental of vessels with crew (CPC 7213)			
Pushing and towing services (CPC 7214)			
Maintenance and repair of vessels (CPC 8868)			
Vessels salvage and re-floating services (not applicable in harbor) (CPC 7454)			
B. Internal Waterway Transport Services Passenger transportation (CPC 7221)			
Freight transportation (CPC 7222)			
Rental of vessels with crew			
Maintenance and repair of vessels (CPC 8868**)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
E. Rail Transport Services Passenger transportation	(1) None	(1) None	
(CPC 7111)	(2) None	(2) None	
Freight transportation (CPC 7112)	(3) None	(3) None	
Pushing and towing services (CPC 7113)			
Maintenance and repair of rail transport equipment (CPC 8868**)			
Supporting services for rail transport services (CPC 743)			

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Modes of Supply:

1) Cross-border supply

2) Consumption abroad

3) Commercial presence

Sector or Subsector		Limitation on Market Access		Limitation on National Treatment	Additional Commitments
F. Road Transport Services	(1)	None	(1)	None	
Freight transportation (CPC 7123)	(2)	None	(2)	None	
	(3)	Foreign equity participation is 100% for domestic transportation For Cross border transportation: joint venture with local service provider(s) is required, with foreign equity limited to 49%	(3)	None	
Rental of commercial vehicles with operator	(1)	None	(1)	None	
(CPC 7124)	(2)	None	(2)	None	
Supporting services for road transport services (CPC 744)	(3)	Joint venture with Lao services providers is required. Foreign equity participation is limited to 70%.	(3)	None	

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Modes of Supply: 1) Cross-border supply 2) Consumption abroad 3) Commercial presence

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Maintenance and repair of road transport equipment	(1) None	(1) None	
(CPC 6112+8867)	(2) None	(2) None	
	(3) None	(3) None	
	(4) Unbound, except as indicated in the Horizontal Section	(4) Unbound, except as indicated in the Horizontal Section	
H. Services auxiliary to all modes of transport ⁷	(1) None	(1) None	
Storage and warehousing services	(2) None	(2) None	
(CPC 742)	(3) None	(3) None	

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The AFAS Logistics Priorities include:

- 1. Maritime cargo handling: CPC 741
- 2. Storage and warehousing: CPC 742
- 3. Freight transport agency services: CPC 748 [Freight brokerage services, freight forwarding services (primarily transport organisation or arrangement services on behalf of the shipper or consignee), ship and aircraft space brokerage services, and freight consolidation and break-bulk]
- 4. Other auxiliary services: CPC 749 [Freight brokerage services; bill auditing and freight rate information services; transportation document preparation services; packing and crating and unpacking and de-crating services; freight inspection, weighing and sampling services; and freight receiving and acceptance including local pick-up and delivery.]
- 5. Packaging: CPC 876
- 6. Courier services: CPC 7512** [**includes 'express delivery' services not related to the Post. In Laos's GATS schedule (CPC 7512), 'express delivery' is defined as the 'collection, transport and delivery of documents, printed matter, parcels and/or other goods on an expedited basis, while tracking and maintaining control of these items throughout the supply of this service'. This is distinct from Postal services.]
- 7. Freight transport under each sector (A, B, E, F in this schedule): CPC 7212 excluding cabotage; CPC 7112, 7123, 7222
- 8. Customs clearance services (no CPC code)
- 9. Air freight services (implement ASEAN Multilateral Agreement of the Full Liberalisation of Air Freight Services): separate negotiation and agreement

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments
Freight agency services (CPC 748)			
Maritime cargo handling (CPC 741)	(1) None	(1) None	
Other auxiliary services (CPC 749	(2) None	(2) None	
	(3) Unbound	(3) Unbound	

For the 9th Package of Commitments under ASEAN Framework Agreement on Services

Sector or Subsector	Limitation on Market Access	Limitation on National Treatment	Additional Commitments		
OTHER SERVICES NOT INCLUDED ELSEWHERE					
Skill training services(CPC 97090)	 (1) None (2) None (3) As per specified in the horizontal section and subject to economic need tests 	(1) None(2) None(3) Unbound			