



Ministry of International Trade and Industry

# Weekly Bulletin

DRIVING TRANSFORMATION, POWERING GROWTH

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## MITI & Agencies Networking Session to Celebrate Chinese New Year, 6 March 2018



## PRODUCTIVITY DIALOGUE OF THE ENGINEERING FRATERNITY WITH YB DATO' SRI MUSTAPA MOHAMED



MEDIA RELEASE

YB Dato' Sri Mustapa Mohamed, Minister of International Trade and Industry had a dialogue session with the Engineering Fraternity at MITI Tower today. The dialogue session was jointly organised by the Ministry of International Trade and Industry (MITI), the Malaysia Productivity Corporation (MPC) and the Malaysia Services Providers Confederation (MSPC). The objectives of the dialogue is to find ways and means and devise strategies to further increase the competitiveness of local engineering service providers as well as to enhance the contribution of the engineering services to exports. About 100 participants from the engineering fraternity which comprised of engineers, engineering technologists and engineering technicians attended the session.

The engineering services is part of the professional services which has been recognised as an important driving force of the services sector and identified as one of the prioritised services sub-sector in the 11<sup>th</sup> Malaysia Plan. In particular, the engineering fraternity assumes an important role in the economy such as in construction, mining, infrastructure, agriculture, ICT, logistics, medical and wellness, tourism as well as in security.

MSPC president, Ts. Choo Kok Beng in his opening remark addressed some important issues faced by Malaysian engineers as well as engineering firms such as lack of capital for growth and expansion and outflow of local talent to overseas market. Thus, drastic and strategic actions need to be taken to improve productivity of Malaysian engineering consultancy firms.

Dato' Sri Mustapa Mohamed in responding to questions posed during the dialogue, stressed that the liberalisation of the services sector particularly in engineering services would create opportunities such as greater market access for local engineers and entrepreneurs. Liberalisation also provides opportunities for domestic joint ventures as well as collaboration in overseas ventures.

The Professional Services Productivity Nexus is a centre of excellence for all matters related to increasing productivity in both manufacturing and services sectors and will be the catalyst in implementing productivity initiatives with close cooperation with the Government. The industries are encouraged to leverage on the programmes available under the nexus to further increase productivity. Professional services is one of the six productivity sectors identified under the National Productivity Blueprint. Ts Choo Kok Beng was officially appointed as the Productivity Nexus for Professional Services by Prime Minister Datuk Seri Najib Tun Razak at the 2<sup>nd</sup> National Productivity Council meeting which was held on 27 November 2017.

YB Dato' Sri Mustapa Mohamed  
8 March 2018

# STATEMENT BY DATO' SRI MUSTAPA MOHAMED, MITI MINISTER ON THE SIGNING OF THE COMPREHENSIVE AND PROGRESSIVE AGREEMENT FOR TRANS-PACIFIC PARTNERSHIP (CPTPP)

Malaysia and 10 other Asia Pacific countries – Australia, Brunei Darussalam, Canada, Chile, Japan, Mexico, New Zealand, Peru, Singapore and Viet Nam - signed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) in Santiago, Chile on 8 March 2018.

The CPTPP was concluded on 23 January 2018 in Tokyo after eight (8) rounds of negotiations which started in early 2017 at Ministers and Senior Officials level. CPTPP Ministers shared the view that, by achieving a high-standard and well-balanced outcome, the Agreement will strengthen the mutually-beneficial linkages among participating economies, boost trade, investment and economic growth in the Asia-Pacific Region, and create new opportunities for businesses, consumers and workers.

In light of recent protectionist sentiment which is prevalent in a number of countries, the signing of the CPTPP is timely as it sends a strong signal of our commitment towards an open and liberal trading system. What the world needs now is more trade and investment flows and not restricted markets.

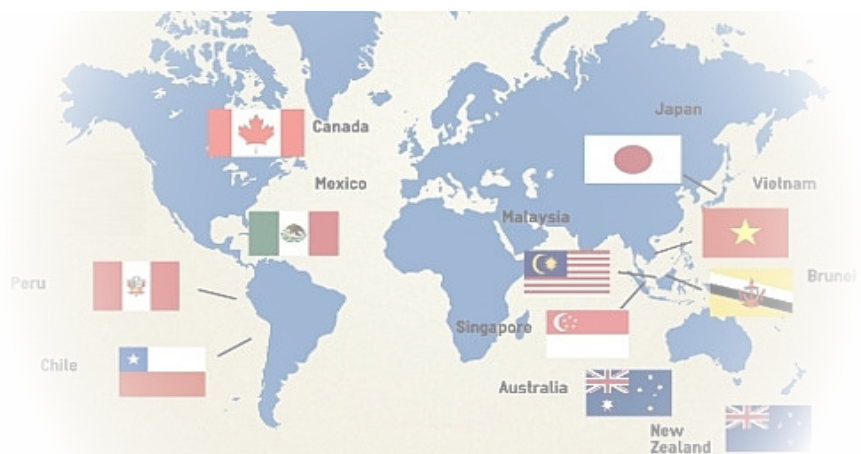
Despite the absence of the US, Malaysia still stands to gain from market access to countries like Canada, Peru and Mexico with whom we currently do not have preferential trading arrangement. In addition to the market access, our participation in the CPTPP will also benefit us in terms of enhancing governance in a number of economic sectors, strengthening economic cooperation among member countries and promoting adoption of international standards. Malaysia believes that this agreement will help us to further promote our trade and investment agenda and mitigate the challenges of the global economic environment.

Overall, Malaysia stands to gain from CPTPP by opening up the door for more Malaysian companies to expand their presence beyond the borders of our country as well as strengthening Malaysia's position as a premier investment destination – which will eventually create additional quality jobs for our people. The Malaysian public at large will also benefit from the increase in consumer choices on goods and services in our market.

Malaysia has already begun taking the necessary steps to amend the relevant laws in order to complete the ratification process and enable the implementation of the CPTPP as early as possible. As one of the pioneer members who has successfully negotiated the Agreement 'on our terms', Malaysia should not miss the opportunity to grab the benefits of this Agreement and efforts to complete the ratification process should be intensified.

With the conclusion of the CPTPP, MITI and our colleagues from other Ministries and Agencies will now focus our attention on concluding the RCEP negotiation. It is our view that both CPTPP and RCEP will serve as building blocks towards a more open and fairer trade and investment regime in the Asia Pacific region.

Dato' Sri Mustapa Mohamed  
9 March 2018



## MALAYSIA PROMOTION PROGRAMME (MPP) TAKES CENTRE STAGE IN MANILA

Malaysia will mark its biggest presence in the Philippines through the Malaysia Promotion Programme (MPP) in Manila, which will take place from 11 to 18 March 2018. This event serves as a platform to strengthen the brand of Malaysia in the Philippines and to promote Malaysia as a preferred partner for sourcing, trade and investments, tourism destination and a gateway to ASEAN.

MPP Philippines will showcase the best of Malaysian food, culture and the country's construction services providers and building materials suppliers through the three activities lined up to promote the "Malaysia" brand.

The event will be spearheaded by the Ministry of International Trade and Industry (MITI), organised by MATRADE and led by Y.B. Dato' Sri Mustapa Mohamed. The event will kick start with Citarasa Malaysia at Glorietta Shopping Mall which will showcase Malaysian dishes and cuisine, giving guests a chance to taste Malaysian food and culture. The programme will include cultural show by dancers from Tourism Malaysia. 25 companies from Malaysia and Philippines in the food and Halal section will take part in the exhibition and business matching programme.

Other than the Citarasa Malaysia, the Malaysia Promotion Programme also includes Malaysia Business Forum and Worldbex Exhibition. The business forum, titled "Leveraging Partnership, ASEAN and Beyond" will be held on 12 March at Shangri-La Hotel, Manila is targeted to attract close to 300 participants. The forum will serve as a platform for businesses from Malaysia and the Philippines to explore business opportunities in both countries as well as strengthen network.

The Worldbex Exhibition which will take place from 14-18 March at the World Trade Centre, Metro Manila will see the participation of 27 Malaysian exhibitors that will showcase and promote Malaysian building and construction materials, office furniture and services. The business meeting will be arranged for the Philippines and Malaysian companies targeted to increase Malaysian products and services export to the Philippines market.

Dato' Sri Mustapa is also scheduled to meet Secretary Ramon Lopez, Secretary of Trade and Industry of the Philippines to discuss ways to further enhance economic cooperation between both countries as well as to deepen regional economic integration agenda via the implementation of the ASEAN Economic Community (AEC) 2025 in, including efforts towards expediting the conclusion of the Regional Comprehensive Economic Partnership (RCEP) negotiations.

The Philippines remains an important trade and investment partner for Malaysia. In 2017, Malaysia-Philippines bilateral trade grew by 26.1% to USD 5.94 billion (RM 25.51 billion), with exports to the Philippines grew by 21.2% to reach USD 3.85 billion (RM 16.53 billion). Being one of the fastest growing economies in ASEAN with big population and growing middle class, there is a lot of potentials in the Philippines for Malaysian businesses to explore.

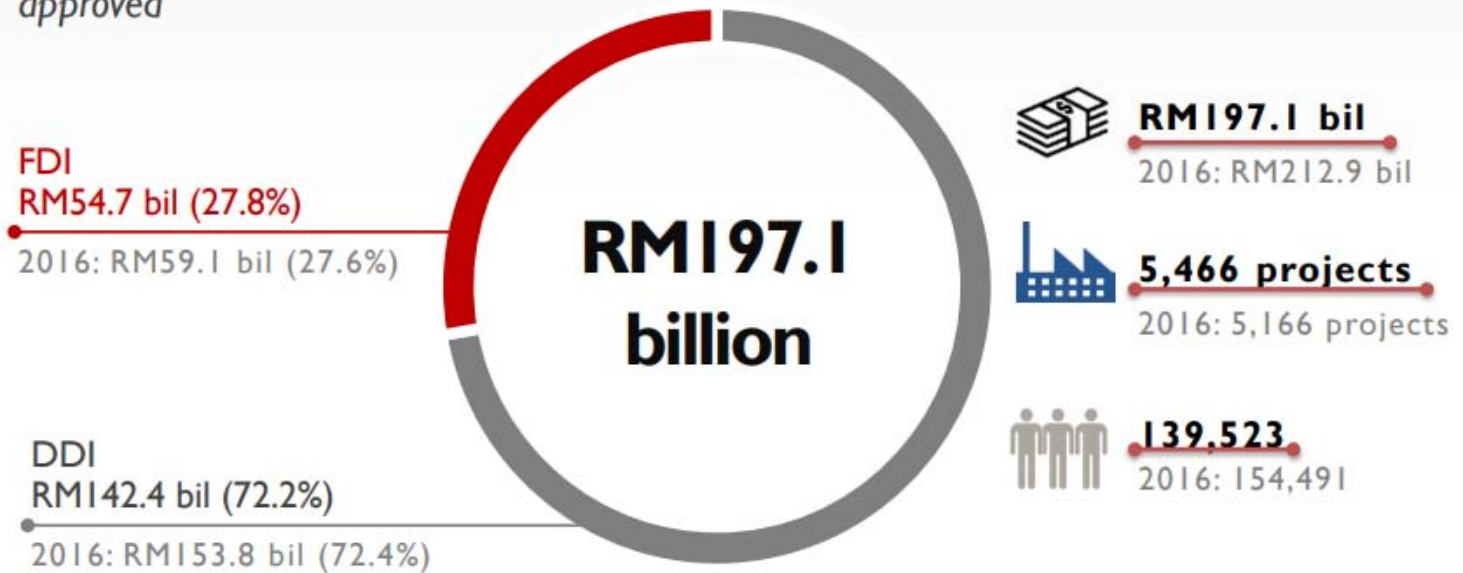
Ministry of International Trade and Industry  
11 March 2018

MEDIA RELEASE

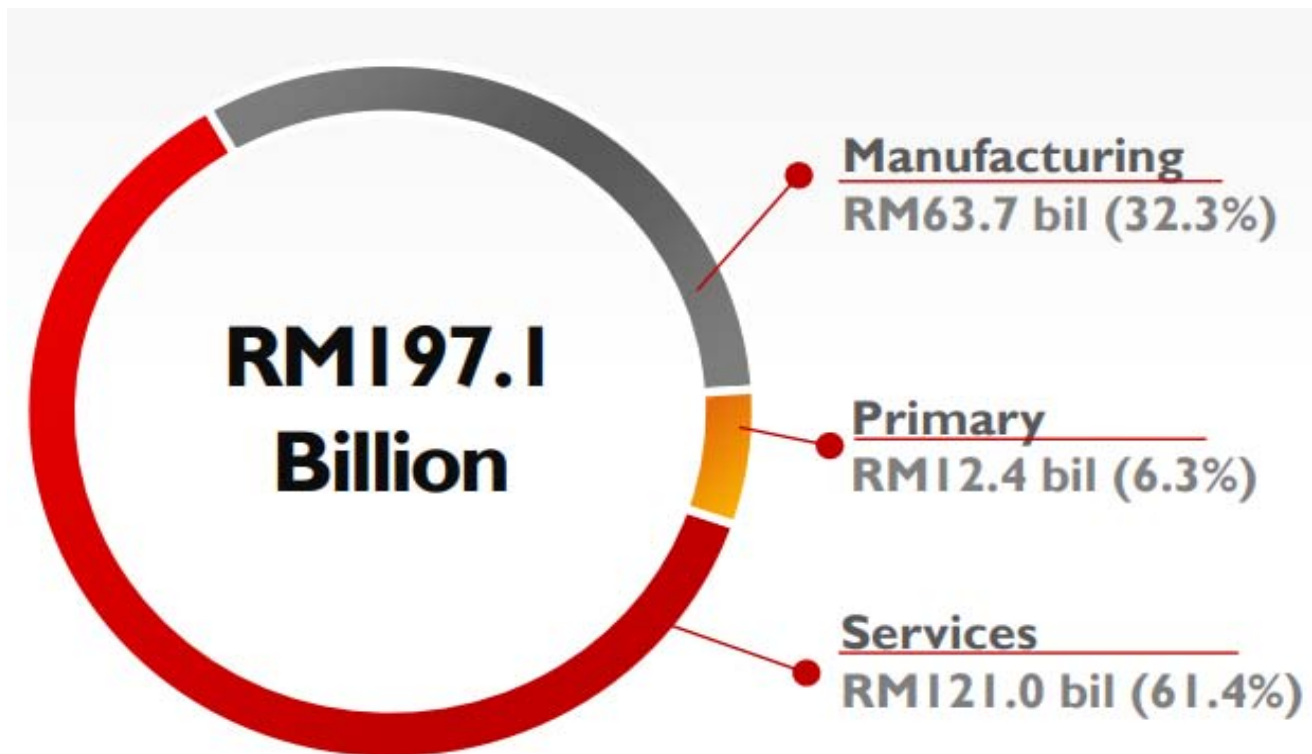


## APPROVED INVESTMENTS IN 2017

Overall approved investment in 2017 dropped by **7.4%** corresponding to a slight dip in the services sector. However, the year 2017 recorded a rise of **5.8%** in number of projects approved



## APPROVED BY SECTOR

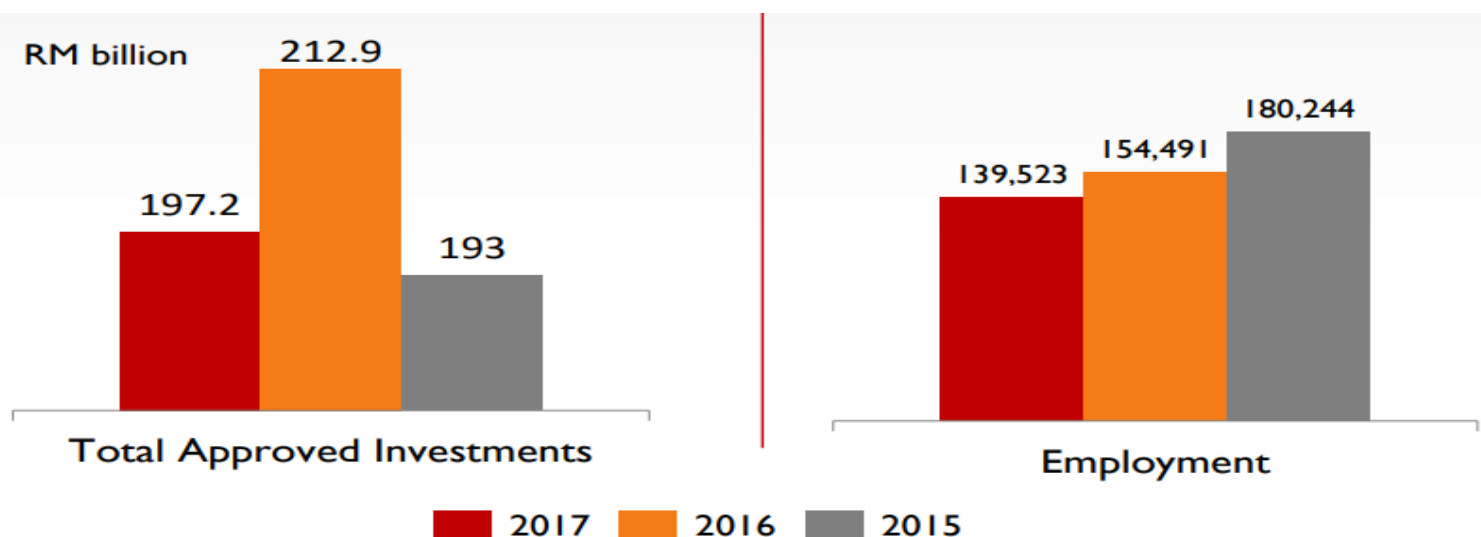


Source: Malaysian Investment Development Authority

# NEW & EXPANSION/DIVERSIFICATION PROJECTS APPROVED IN MANUFACTURING SECTOR 2017



## TOTAL APPROVED INVESTMENTS & EMPLOYMENT IN 2015 - 2017



## PROJECTS IMPLEMENTED AS AT 31 DECEMBER 2017

Among projects approved in 2016 & 2017 and implemented as at 31 December 2017

- Inari Technology Sdn.Bhd.
- Infineon Technologies (Malaysia) Sdn. Bhd
- Omni Oil Technologies (M) SB
- Osram Opto Semiconductors(M) SB
- Greatech Integration (M) Sdn. Bhd.
- Salutica Allied Solutions Sdn.Bhd.
- Press Metal Bintulu Sdn. Bhd.
- Spirit AeroSystems Malaysia Sdn. Bhd.
- Keysight Technologies Msia SB

2017	2016
270 projects	652 projects
18,911 employment	53,136 employment
2,726 (14%) with salary above RM5k	4,935 (9%) with salary above RM5k

Source: Malaysian Investment Development Authority

# International Report

Malaysia as the Largest Exporter of Bituminous Mastics, Cut-Backs and Other Bituminous Mixtures Based on Natural Asphalt 2016

**1** Malaysia : US\$579.5m



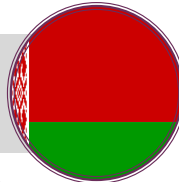
**2** Russia : US\$331.6m



**3** USA : US\$101.3m



**4** Belarus : US\$84.7m



**5** Germany : US\$70.0m



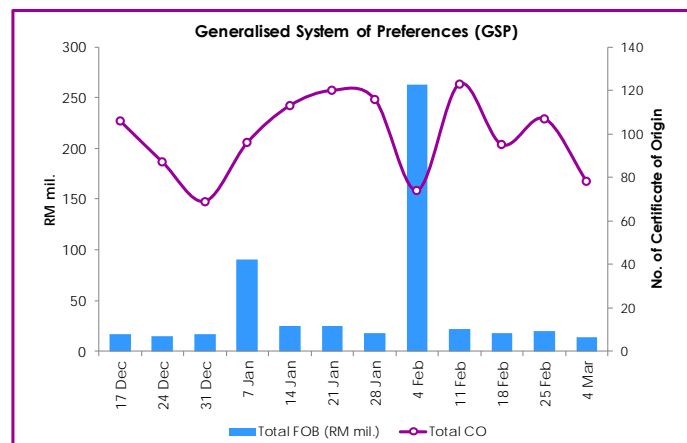
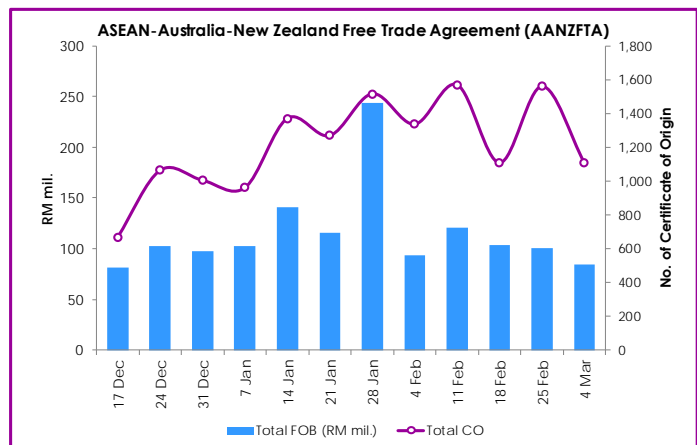
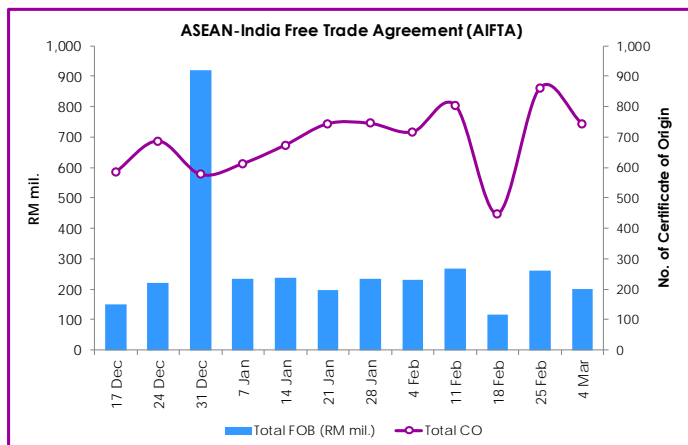
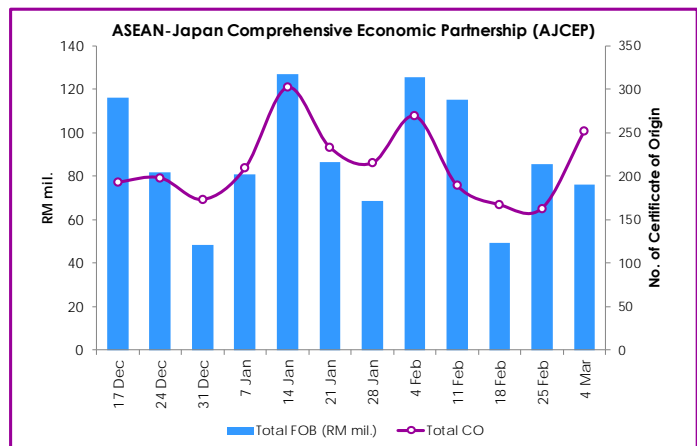
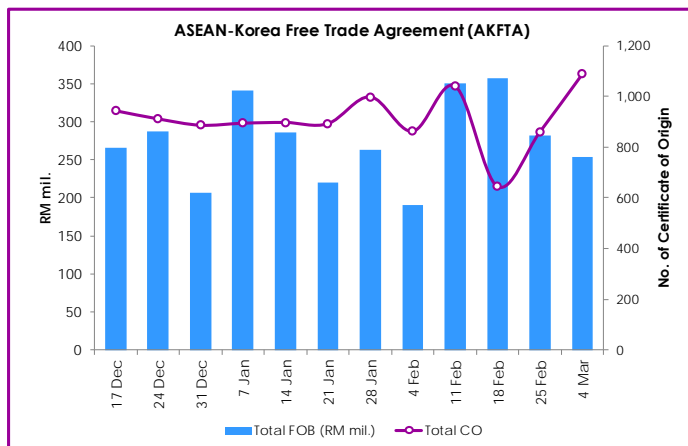
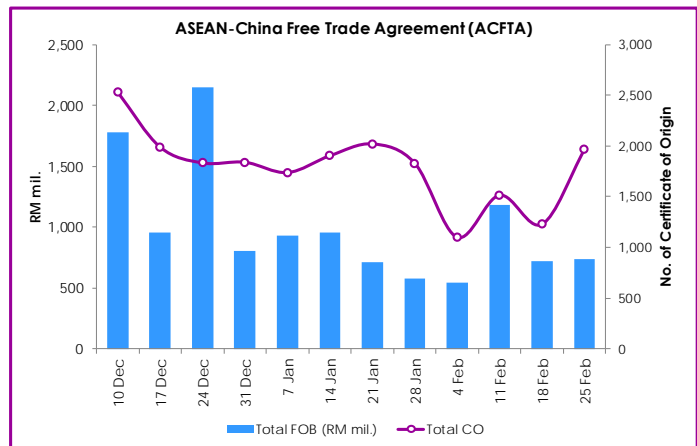
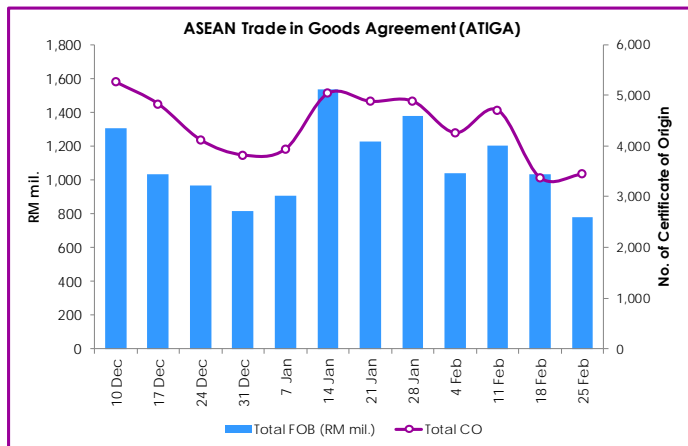
## Malaysia's Top Five Export Destinations



Note : Refers to HS271500

Source : <http://www.trademap.org/Index.aspx>

# Number and Value of Preferential Certificates of Origin (PCOs)

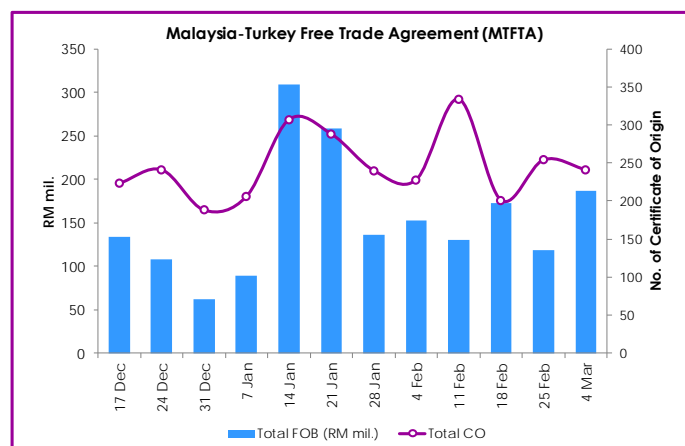
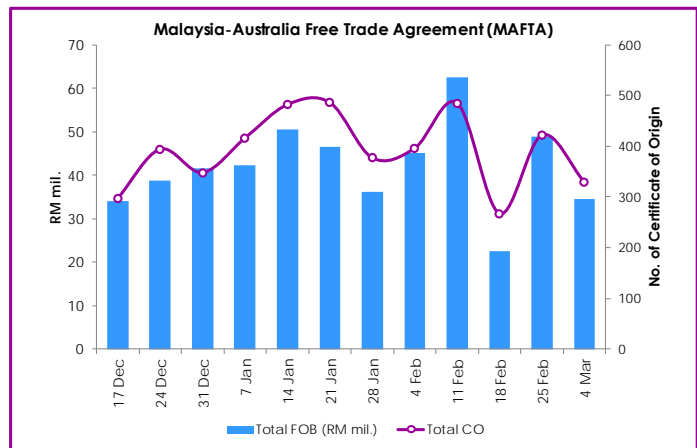
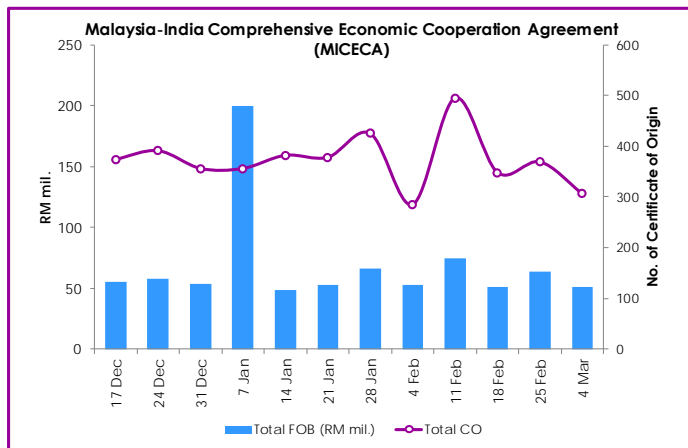
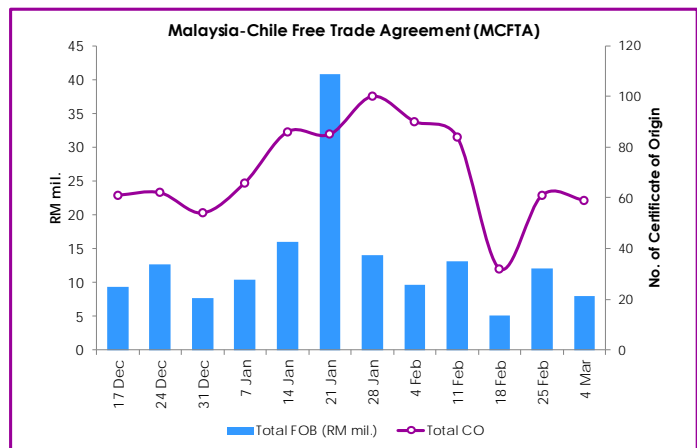
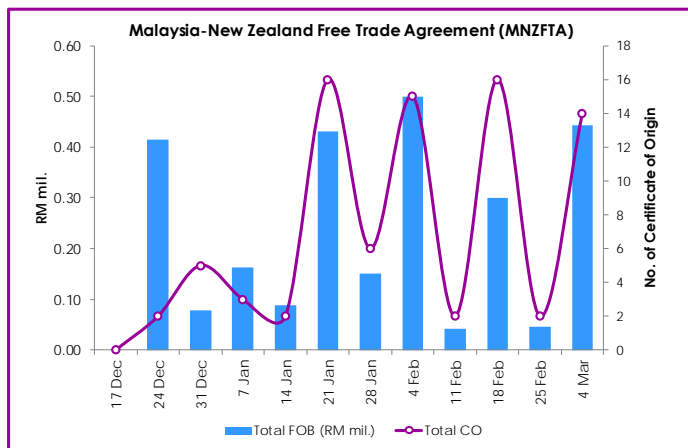
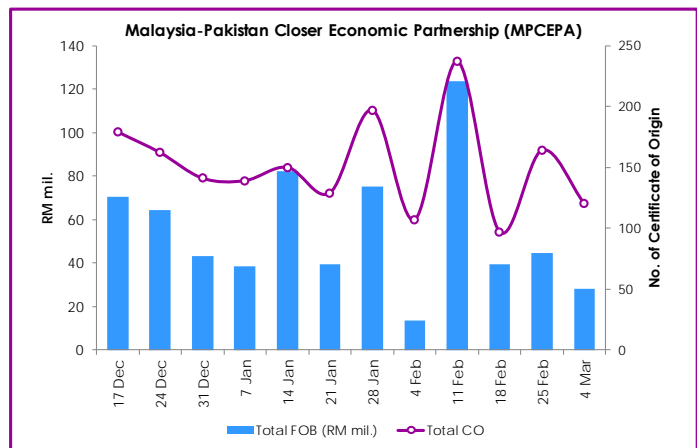
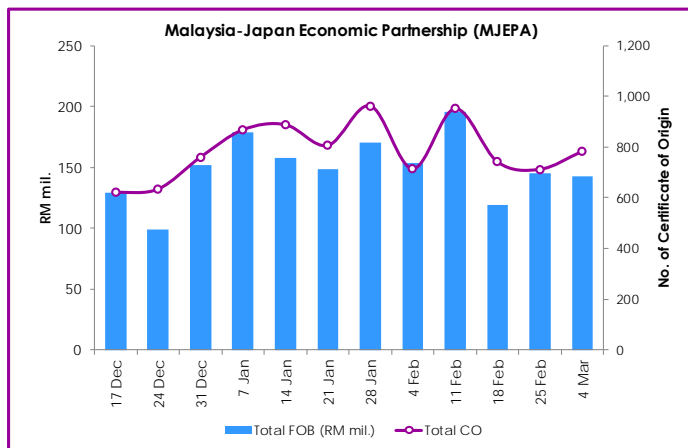


Note: The preference giving countries under the GSP scheme are Liechtenstein, the Russian Federation, Japan, Switzerland, Belarus, Kazakhstan and Norway.

Note: \*Provisional Data

Source: Ministry of International Trade and Industry, Malaysia

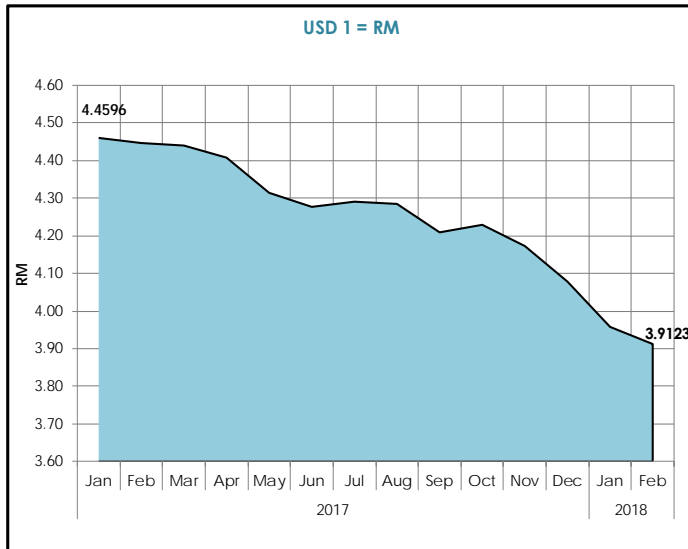
# Number and Value of Preferential Certificates of Origin (PCOs)



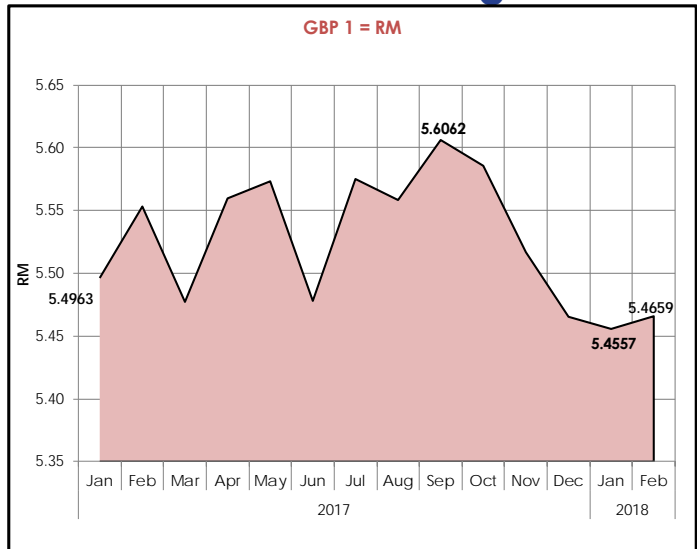
Note: \*Provisional Data  
Source: Ministry of International Trade and Industry, Malaysia

# Malaysian Ringgit Exchange Rate with Selected Countries, January 2017 - February 2018

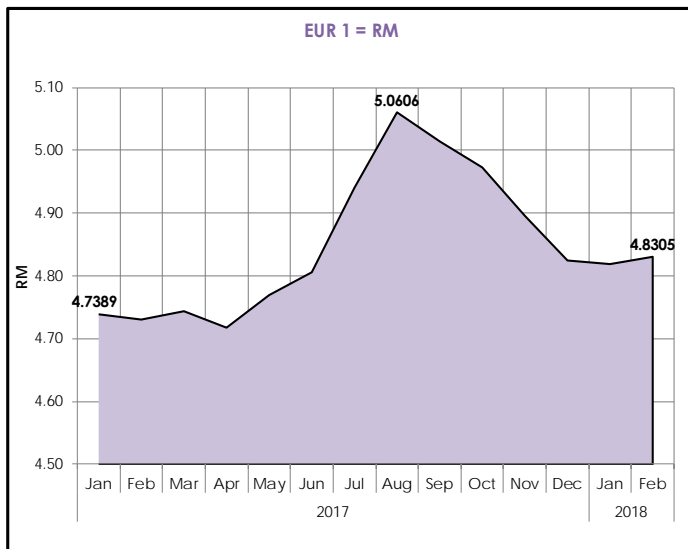
## US Dollar



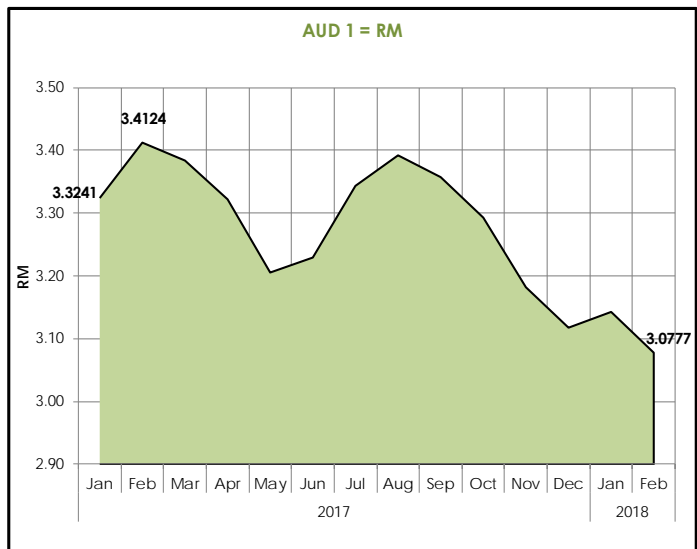
## Pound Sterling



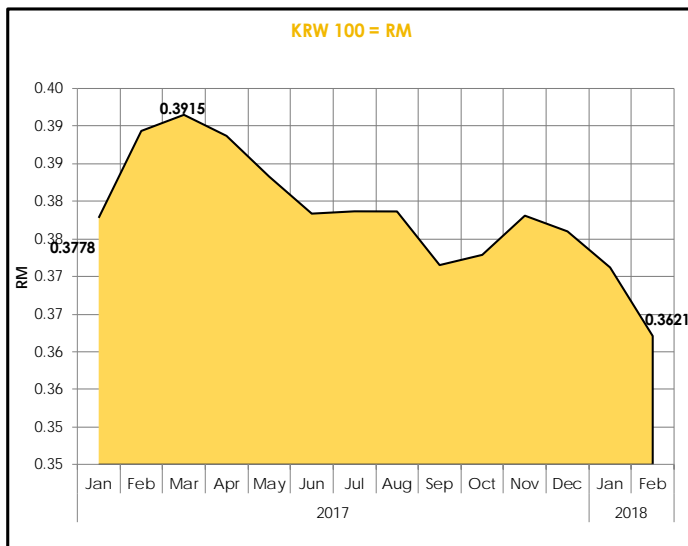
## Euro



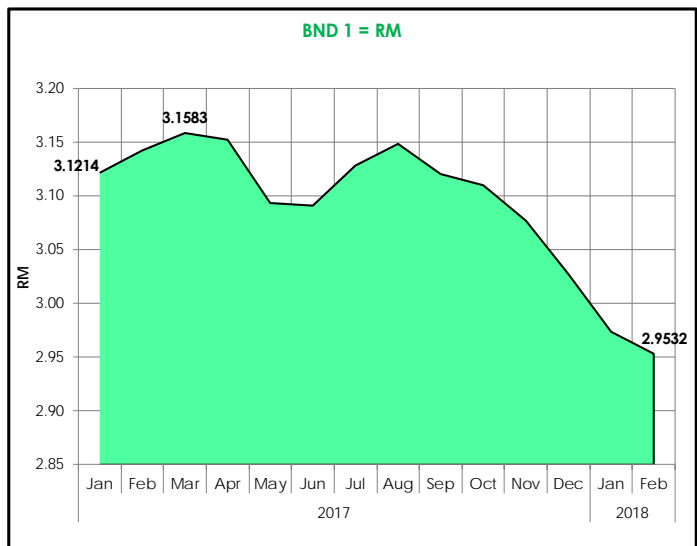
## Australian Dollar



## South Korean Won



## Brunei Dollar



Source : Bank Negara Malaysia

# Commodity Prices



## CRUDE PETROLEUM (BRENT) -per bbl-

9 Mar 2018 : **US\$65.5**, ▲ 1.7%\*  
Average Price<sup>i</sup> : 2017: US\$55.0  
2016: US\$45.3



## CRUDE PALM OIL -per MT-

9 Mar 2018 : **US\$691.5**, ▲ 2.7%\*  
Average Price<sup>i</sup> : 2017: US\$719.7  
2016: US\$702.2



## SUGAR -per lbs-

9 Mar 2018 : **US¢ 12.8**, ▼ 4.3%\*  
Average Price<sup>i</sup> : 2017: US¢15.8  
2016: US¢18.2



## RUBBER SMR 20 -per MT-

9 Mar 2018 : **US\$1,453.0**, ▼ 2.3%\*  
Average Price<sup>i</sup> : 2017: US\$1,646.6  
2016: US\$1,394.5



## COCOA SMC 2 -per MT-

9 Mar 2018 : **US\$1,673.3**, ▲ 9.2%\*  
Average Price<sup>i</sup> : 2017: US\$1,439.0  
2016: US\$1,609.8



## COAL -per MT-

9 Mar 2018 : **US\$63.8**, unchanged  
Average Price<sup>i</sup> : 2017: US\$57.2  
2016: US\$45.6



## SCRAP IRON HMS -per MT-

9 Mar 2018 : **US\$410.0** (high), ▲ 3.8%  
**US\$400.0** (low), ▲ 3.9%  
Average Price<sup>i</sup> : 2017: US\$314.5  
2016: US\$243.2

Notes: All figures have been rounded to the nearest decimal point  
\* Refer to % change from the previous week's price  
<sup>i</sup> Average price in the year except otherwise indicated

Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, and Bloomberg.

## HIGHEST and Lowest 2017/2018

### Crude Petroleum (Brent) -per bbl-



#### Highest

26 Jan 2018 : **US\$70.5**  
29 Dec 2017 : US\$66.9

#### Lowest

9 Feb 2018 : **US\$62.8**  
23 June 2017 : US\$45.5

### Crude Palm Oil -per MT-



#### Highest

9 Mar 2018 : **US\$691.5**  
20 Jan 2017 : US\$843.0

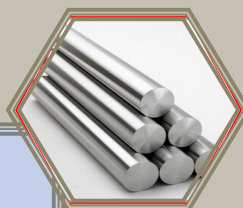
#### Lowest

23 Feb 2018 : **US\$653.5**  
30 June 2017 : US\$650.0

## Domestic Prices 9 Mar 2018

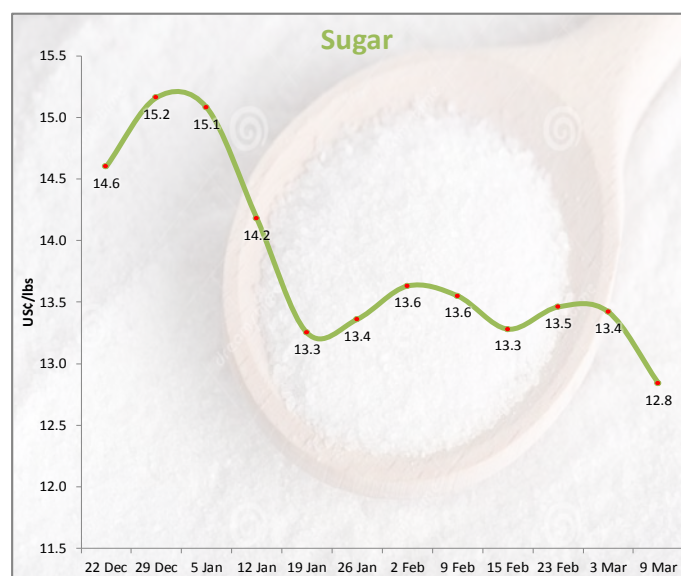
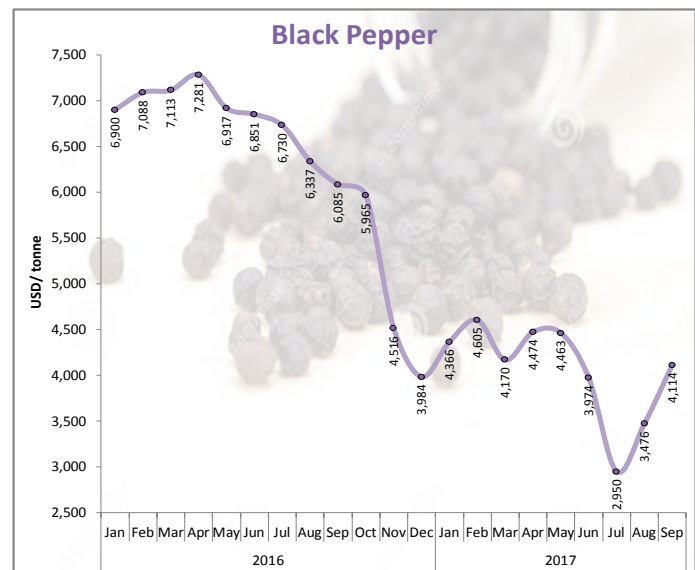
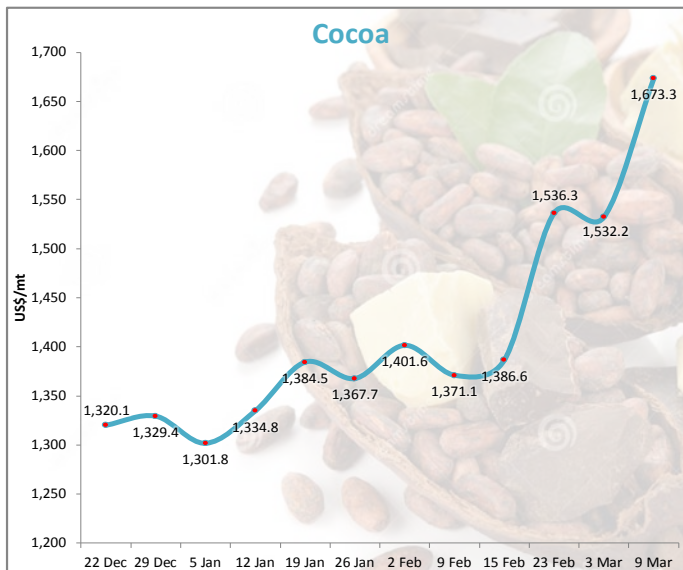
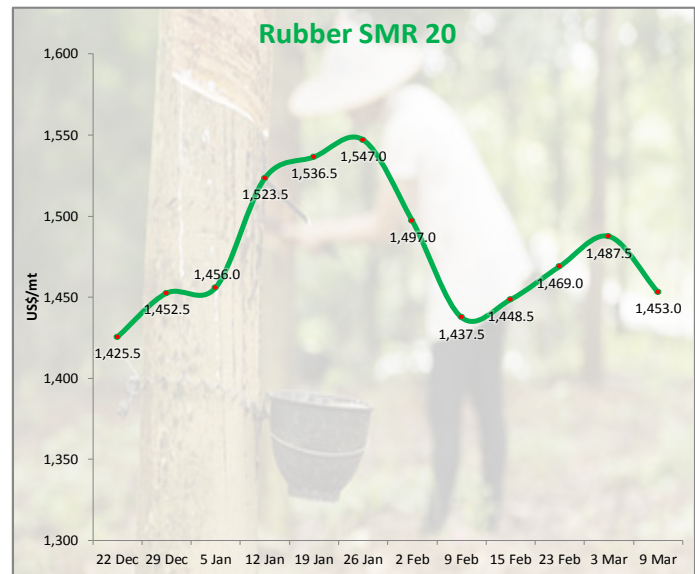
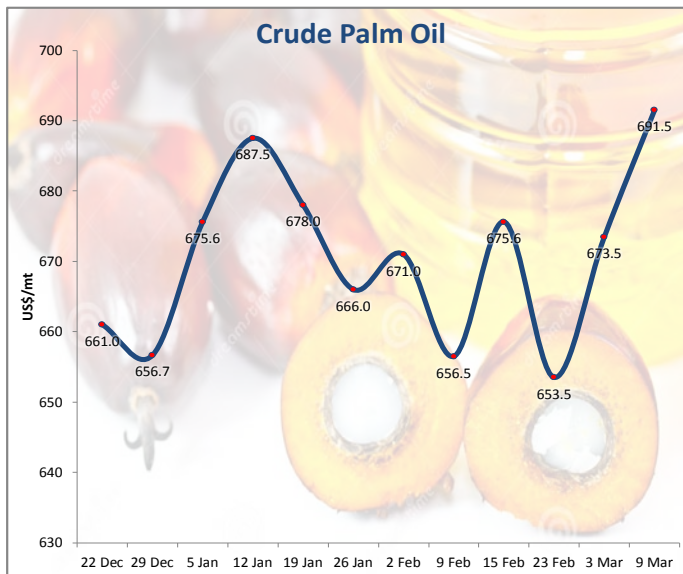


Billets  
(per MT)  
RM2,350 – RM2,450



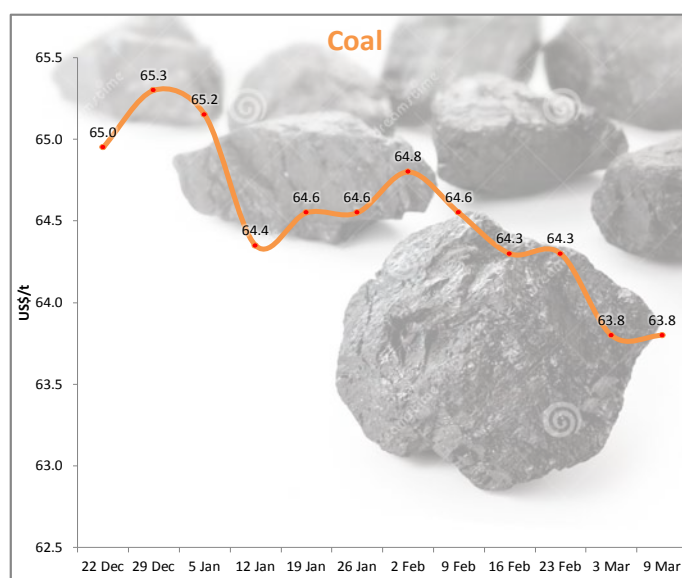
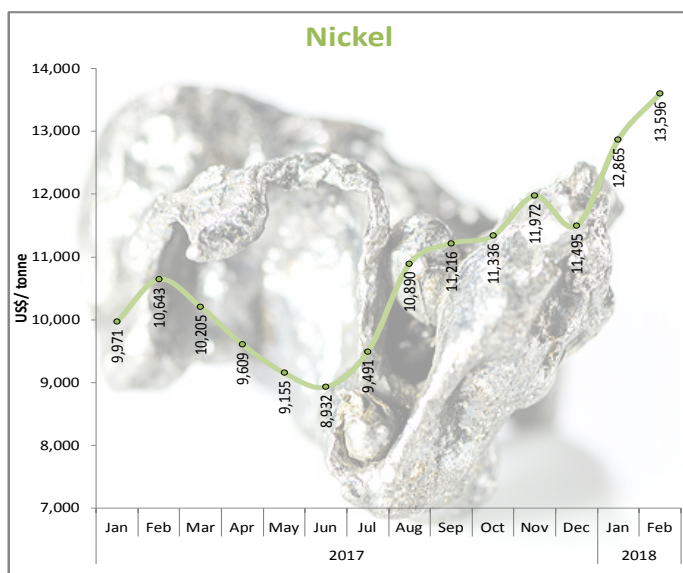
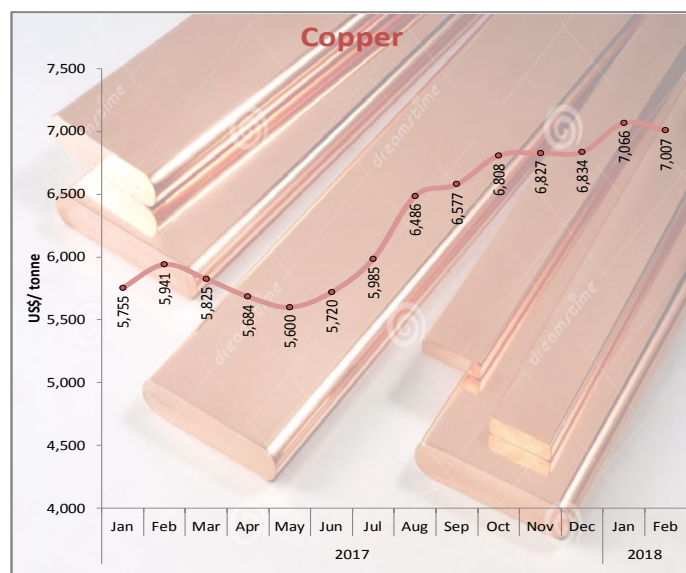
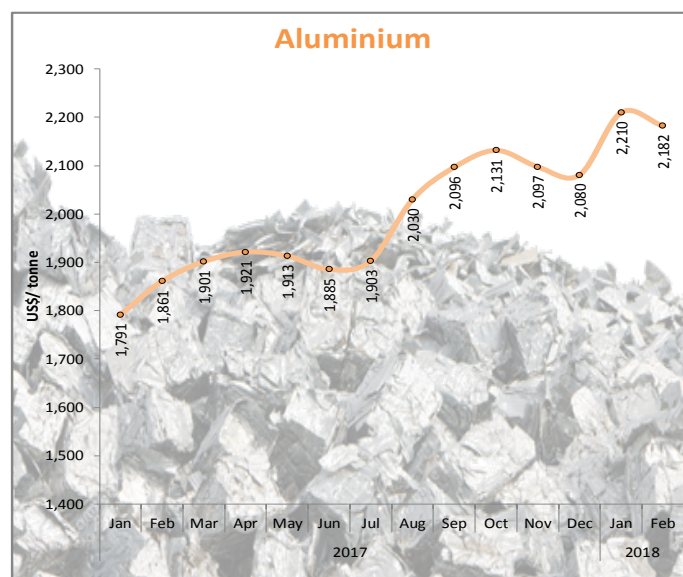
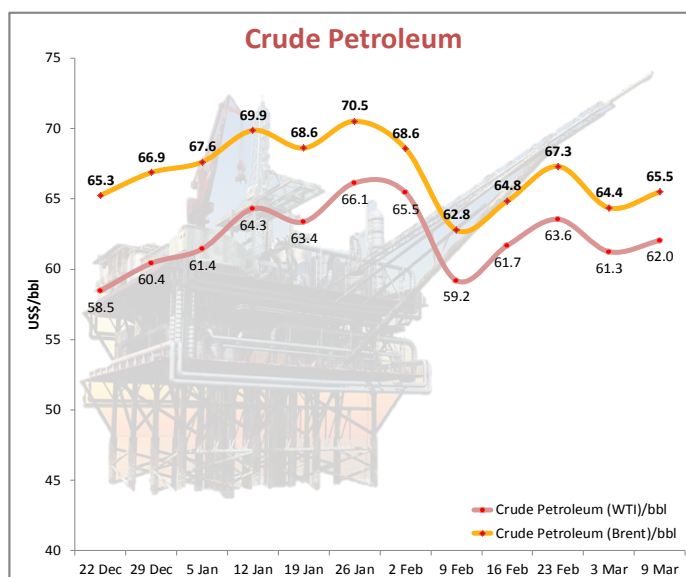
Steel Bars  
(per MT)  
RM2,650 – RM2,800

# Commodity Price Trends



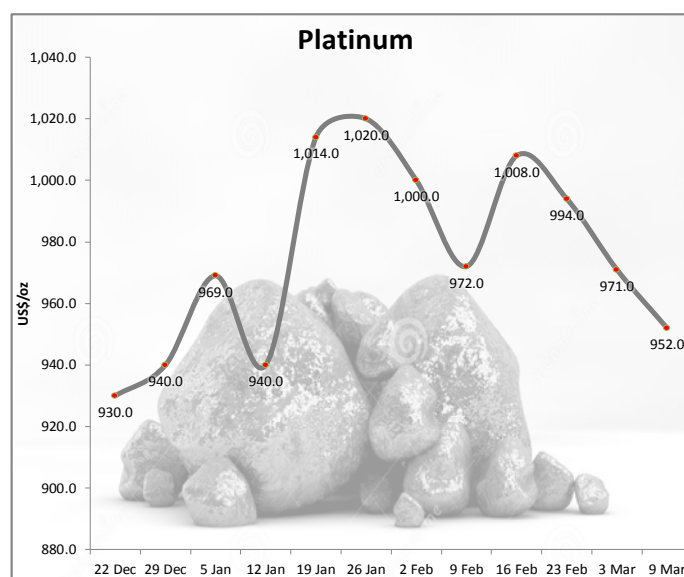
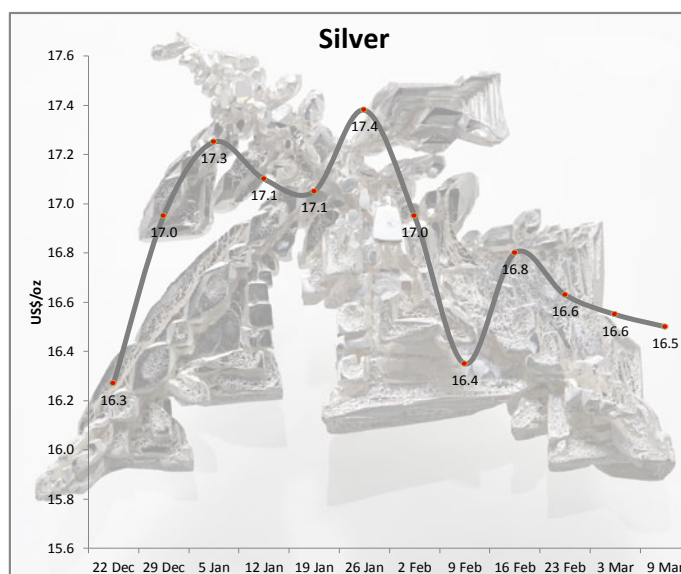
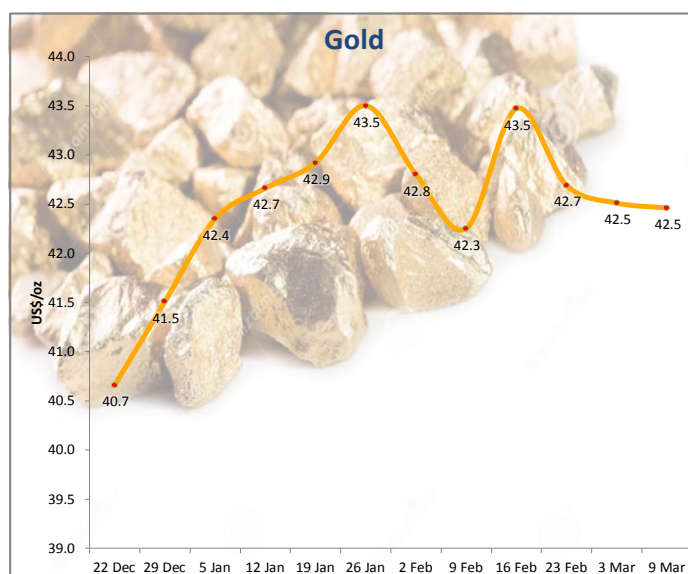
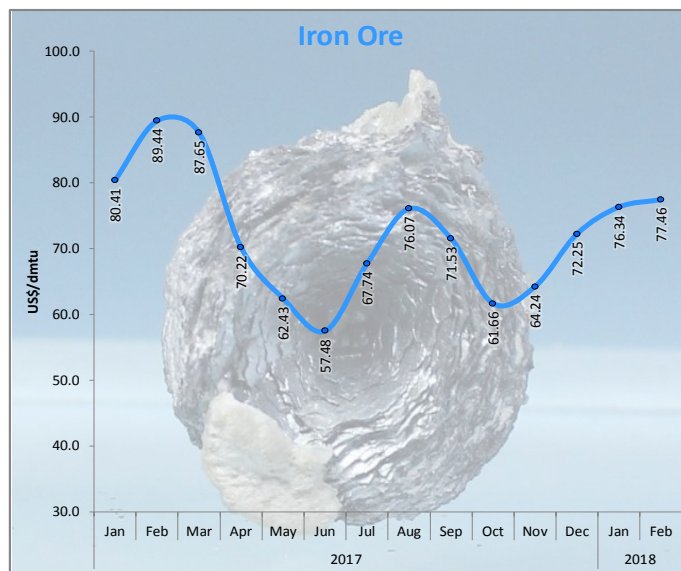
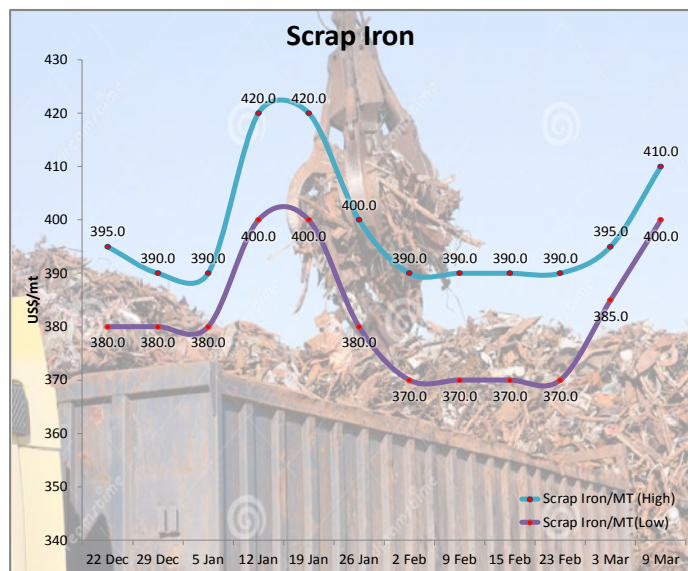
Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Bloomberg and Czarnikow Group, World Bank, World Gold Council, The Wall Street Journal.

# Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank, World Gold Council, The Wall Street Journal.

# Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank.

# MITI PROGRAMMES

## Productivity Dialogue YB Minister MITI with The Engineering Fraternity , 8 March 2018



# MITI PROGRAMMES

## Signing of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) 9 March 2018





# Glossary

## of Technical Terms

### CKD

Completely knocked down- car / bike / automobile which are imported or exported in parts and not as one assembled unit. Such units are first sent to an assembly plant in the target country where all these parts are assembled and one complete car / bike / vehicle is made using the imported components.

### CLMV

Cambodia Lao PDR Myanmar Viet Nam - Is an acronym refers to the four newer members of ASEAN namely Cambodia, Lao PDR, Myanmar and Viet Nam. Since Viet Nam is now a developing country, there is a preference to use CLM when referring to the Least Developed Countries of ASEAN. CLM covers Cambodia, Lao PDR and Myanmar.

### Cloud Computing

Delivery of on-demand computing resources—everything from applications to data centers—over the Internet on a pay-for-use basis.

### Coefficient

A number to reduce tariff. Small coefficient results in steeper cut, while high coefficient results in lesser cut. Current proposal is coefficient of 8 for developed countries and options for developing countries that is 20, 22 and 25.

### Competition Policy

The objective of competition policy is to ensure that competition in the market is not restricted in a way that might cause damages to society. The endorsement and implementation of competition policy and regulations that promote competition help improve the efficiency, growth and stability of an economy. The implementation of competition policy and deregulation provides markets with a framework that encourages market discipline, eliminates distortions and promotes economic efficiency.

### Consensus

One of the most important operating principles of APEC cooperation that was defined clearly in the Seoul Declaration (1991). It is based on the “commitment to open dialogue and consensus-building, with equal respect for the views of all participants”. Unlike the WTO/GATT, decisions made within APEC are reached by consensus. All meetings, from APEC Economic Leaders’ Meeting to Minister-level Meeting or Official-level Meeting, are informal and undertaken on a voluntary basis. As a result, members are not involved in treaty obligations. All decisions made by Economic Leaders and Ministers are outlined in the Declaration that reflects the common determination of all members.

### Consumer Price Index

Measures the average rate of change in prices of a fixed basket of goods and services that represents the expenditure pattern of all households in Malaysia

### COO

Certificate of Origin - Means a document issues by the Issuing Authority specifies the details of the origin of the goods or materials.

### COPs

Conference of the Parties - is the governing body of international conventions such as Rotterdam, Stockholm and Minamata Convention.

### Counterfeit

Unauthorized representation of a registered trademark carried on goods identical or similar to goods for which the trademark is registered, with a view to deceiving the purchaser into believing that he/she is buying the original goods.

# Happy Retirement!!!

10 March 2018

**Mr. Muthafa Yusof**  
Former Senior Director  
of Bumiputera Entrepreneurship & SME Development  
Ministry of International Trade & Industry



*May you be blessed with many more fulfilling journeys ahead!*



*Tiba sudah hari dinanti  
Untuk saya mengundur diri  
Berakhir khidmat di Menara MITI  
Bersara wajib di usia sixty*

*Betapa bertuah empunya diri  
Mendapat peluang berkhidmat di MITI  
Menabur sedikit sumbangan bakti  
Memacu pembangunan trade dan industri*

*Setinggi terima kasih YB Menteri  
Pucuk pimpinan dan rakan di kasihi  
Atas bimbingan tunjuk ajar diberi  
Allah jualah yang akan memberkati*

*Ya Rahman Ya Rahim Ya Illahi Rabbi  
Cucurilah rahmat lindungilah Miti  
Terus cemerlang menabur budi  
Meneraju agenda pembangunan ekonomi*

*Saya hanya insan biasa  
Banyak membuat silap dan dosa  
Ampun dipohon maaf dipinta  
Jika terlanjur tingkah dan kata*

*~Muthafa Yusof*



## We Remember...Sofuan Ibrahim 08.03.2014



**MH370**  
ALWAYS FLYING  
IN OUR HEARTS



**Mohd Najib Tun Razak** @NajibRazak · 1h

4 years have passed since MH370 disappeared, but those lost remain in our prayers & hearts. As our latest search shows, we are committed to finding MH370 & discovering the fate of those on board. We are pushing the global aviation community to take measures to make our skies safer

## ANNOUNCEMENT

### Industry 4.0

For more information on Industry 4.0, please visit MITI's website via this link:  
<http://www.miti.gov.my/index.php/pages/view/industry4.0?mid=559>

### Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

For more information on Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) please visit MITI's website via this link: <http://fta.miti.gov.my/index.php/pages/view/71?mid=40>

### Withholding Tax

For more information on Withholding Tax, please visit LHDN's website via this link:  
[http://www.hasil.gov.my/bt\\_goindex.php?bt\\_kump=2&bt\\_skum=6&bt\\_posi=1&bt\\_unit=5&bt\\_sequ=1&bt\\_lgv=2](http://www.hasil.gov.my/bt_goindex.php?bt_kump=2&bt_skum=6&bt_posi=1&bt_unit=5&bt_sequ=1&bt_lgv=2)

**STRATEGIC TRADE ACT  
(AMENDMENTS) 2017 TOWNHALL**  
Northern Region

**Monday, 12<sup>th</sup> February 2018 | 8.30 a.m.**  
Royale Chulan Penang, Penang



STA 2010

# SHIP

*Showcase on Innovation for  
Productivity*

## 2018

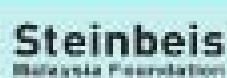
22 March 2018  
MITI Tower,  
Kuala Lumpur

**FREE**  
of charge !!

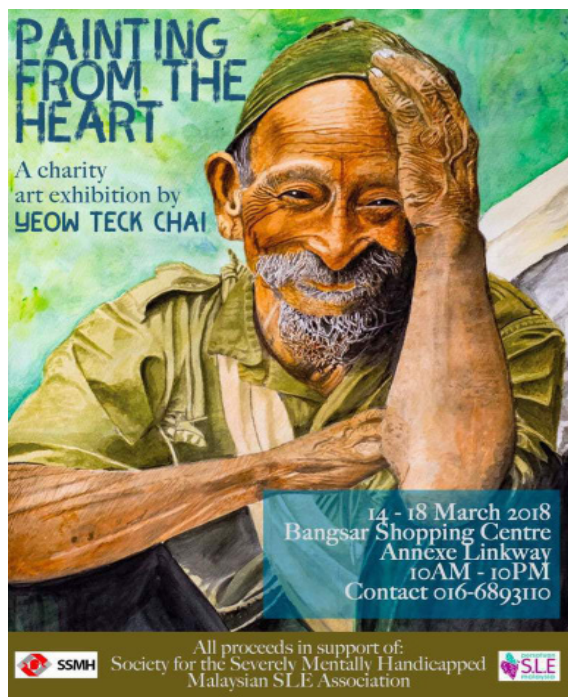
PRODUCTIVITY FORUM  
BEST PRACTICES (BP) SHARING  
BEST PRACTICES INNOVATION SHOWCASE  
PRODUCTIVITY OPEN MIC (PrOM)  
INNOVATION & PRODUCTIVITY RACE

*'Driving Productivity of the Nation'*

JOINTLY  
ORGANISED BY:



Kindly click [https://drive.google.com/file/d/1cK31bxdxQFHajHtmvQ9\\_2iGkCzcq9FAD/view](https://drive.google.com/file/d/1cK31bxdxQFHajHtmvQ9_2iGkCzcq9FAD/view) to get more information on this showcase



### About the Exhibition

Painting from the Heart is a debut solo exhibition by Yeow Teck Chai, a self-taught watercolour artist and retired career civil servant who hails from the seaside town of Kuantan.

This exhibition showcases paintings that evoke a range of memories – from glimpses of his simple kampong childhood to the mesmerising scenery and colours from his travels around the world.

Yeow, a 14-year cancer survivor since 2014, believes there is life after cancer. "I believe that my natural ability to paint is a gift from God. It is a joy to share my passion with the community at large to benefit the less fortunate." All proceeds from the sale of printings in this series will be donated to the Society for the Severely Mentally Handicapped and the Malaysian SLE Association.

## PAINTING FROM THE HEART

A charity art exhibition  
by YEOW TECK CHAI

**14-18 Mar 2018**  
**Bangsar Shopping Centre Annexe Linkway**  
**Kuala Lumpur**



### Artist's Biography

Yeow Teck Chai (b. 1950) lives and paints in Petaling Jaya, Selangor. His work integrates painting and pencil/ink pen sketches, using watercolour as his main medium. His approach to art prioritises intuition, light and the fluidity of colour. He is primarily self-taught, having had no formal art training apart from art classes in school.

Born in the small town of Kuantan, his flair of drawing started during his early kampong years. As a mischievous youth, he once drew an enlarged five ringgit note and tried to use it as currency at a coffee shop. Later, he focused on the human physique with his monochrome sketches of runners and dancers, and portraits of his children.

After graduating from University Malaya in 1974, Yeow joined the Malaysian Industrial Development Authority (MIDA), where he spent the next 32 years of his career. He became well-known for his monthly comic strip "Durian Talk" in the MIDA Club' newsletter – a series of comically discussions among a group of durians about Malaysian matters.

Yeow revived his love for paintings post retirement in 2006. Also a passionate cook, Yeow would invite friends home for a meal, where they soon discovered a veritable treasure trove in his portfolio of paintings. Demand soon grew for his paintings, with friends commissioning pieces of a favourite scenic landscape or portraits of loved ones and pets. In his free time, Yeow enjoys listening to music, golf, and cooking for his family.



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