



MINISTRY OF INTERNATIONAL
TRADE AND INDUSTRY

MITI WEEKLY BULLETIN

VOLUME 327

24 FEBRUARY 2015 | NO. ISSN: 2180-0448



MALAYSIA
CHAIRMAN OF
ASEAN 2015

OUR PEOPLE, OUR COMMUNITY, OUR VISION

21ST ASEAN ECONOMIC MINISTERS' RETREAT KOTA BHARU KELANTAN, MALAYSIA 28 February -1 March 2015



H.E. Dato' Sri Mustapa Mohamad
Minister of
International Trade and Industry
MALAYSIA



H.E. Lim Hng Kiang
Minister of Trade and Industry
Singapore



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Minister of Trade
Indonesia



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Minister of Industry and Commerce
Lao PDR



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Senior Minister and
Minister of Commerce
Cambodia



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Vietnam



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Second Minister of
Foreign Affairs and Trade
Brunei Darussalam



H.E. Dr. Kan Zaw
Union Minister of
National Planning & Economic
Myanmar



H.E. Mrs. Apiradi Tantraporn
Deputy Minister of Commerce
Thailand



H.E. Gregory L. Domingo
Secretary of Trade and Industry
Philippines

“DRIVING Transformation, POWERING Growth”



Country's Third O&G Supply Base To Get RM100m Investment



TB Supply Base Sdn Bhd (TBSB), which has received interest from over 100 companies to utilise its facilities in Tok Bali, Kelantan, will spend RM100 million in 2015 for civil works and to build facilities such as additional warehouses, Customs and Immigration building, new offices, canteen, rigging loft, crew jetty and helipad.

TBSB is ultimately owned by Kelantan royalty Tengku Rozanna Petri and Tengku Rozlynda Petri Tengku Mohd Nasrun, through Forlenza Holdings Sdn Bhd. Forlenza through Matrix Reservoir Sdn Bhd, owns a 99.99% stake in TBSB. TBSB's directors include Tengku Datuk Mohamad Rizam Tengku Abdul Aziz (also the chairman), Tengku Rozanna Petri and Shankar Ray Shi-Wan.

TBSB is a logistics hub located in Tok Bali, Kelantan specifically catered to providers of support services to the offshore oil and gas industry. It has invested RM90 million to date since June 2014, for facilities like warehouses, revamp works and wharf. TBSB is located on a 328 acres site.

International Trade and Industry Minister Dato' Sri Mustapa Mohamed said TBSB is expected to create 500 to 1,000 job opportunities. "This is an iconic and high impact project. Kelantan has not seen this kind of project for a number of years. The direct and indirect benefits will be substantial and this will contribute to the development of Kelantan," Mustapa said at a media briefing here yesterday.

TBSB COO Jim Iler said it aims to provide a one-stop centre for production sharing contracts (PSC) and services companies in the Malaysia-Thailand Joint Development Area (MTJDA), North Malay Basin (NMB) and Commercial Arrangement Area (CAA). It offers fuel and water, mud and cement, port services and warehousing.

Tok Bali, about 48km from Kota Baru, has the potential to be transformed into an important supply base for offshore support activities. It will be the third oil and gas supply base in Malaysia beside the Kemaman and Labuan supply base and will complement the Kemaman supply base and also have a cost advantage for exploration activities in the East Coast offshore.

By providing essential consumables and space, TBSB aims to attract the support companies necessary to create the ecosystem required by the offshore oil and gas companies operating in MTJDA, NMB and CAA. Iler said the initial phase of the project is the oil and gas supply base and the next phase will be the port. The surrounding area is also zoned for port usage and the site is expandable up to 1,200 acres.

"(We see the potential of up to RM1 billion investments) in two to three years depending on how quick we get the port operations open. "We'll have the master plan completed in two months. From there, we'll start looking at land acquisition, how we're going to structure the facilities, we've to have contracts signed and we may look for investors," Iler said.

Iler said in a low price oil and gas environment, the need for low cost production is even more critical, while there are also congestion and delay at the other ports as there is currently only one operating supply base on the East Coast. TBSB's proximity to MTJDA, NMB and CAA will result in significant cost savings for Petronas and PSCs due to lower fuel usage and lower idle time for the supply vessels.

TBSB has obtained approvals from the Ministry of Finance, Royal Customs Department, Marine Department Malaysia and Petronas for its operations and is now in a position to attract relevant oil and gas industry players to locate their operations in Tok Bali.

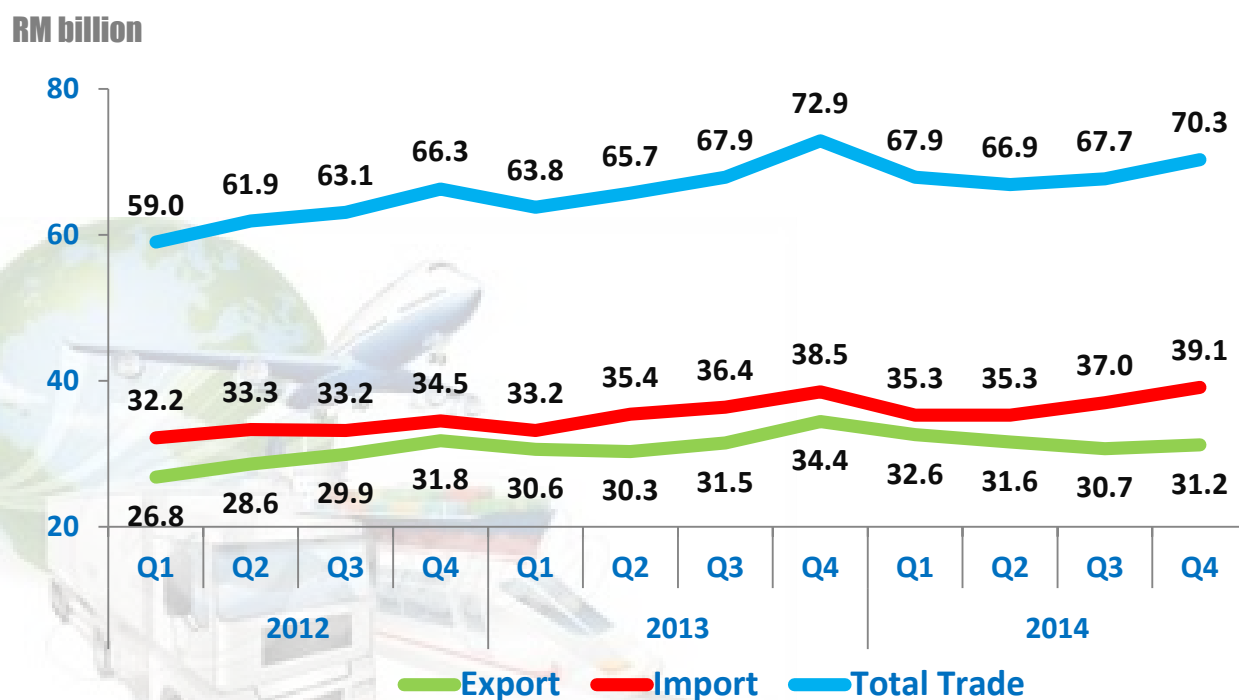
MALAYSIA

Trade in Services, 2014/2013



Source : Department of Statistics, Malaysia

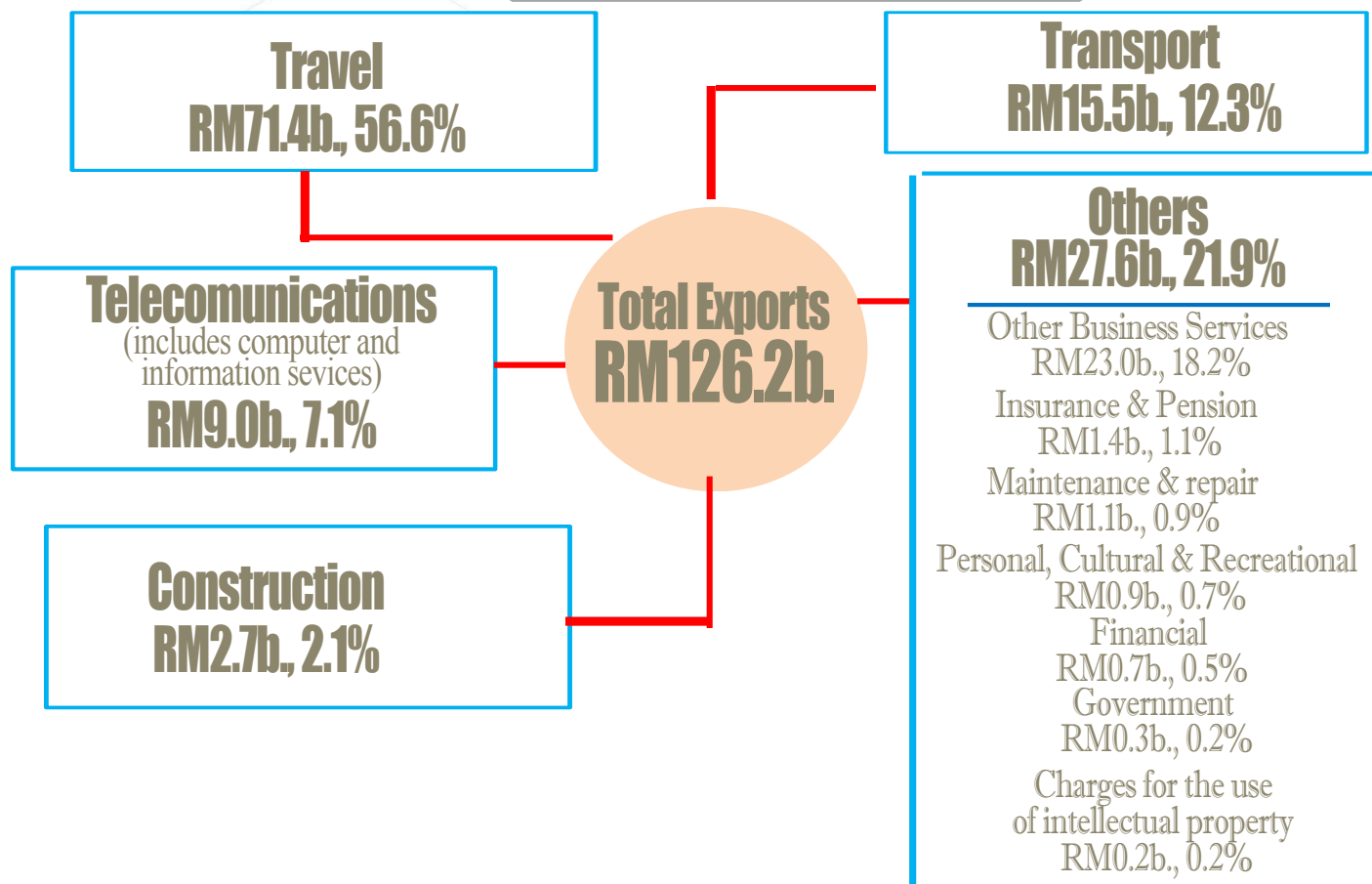
Trade in Services, Q1 /2012 - Q4/ 2014



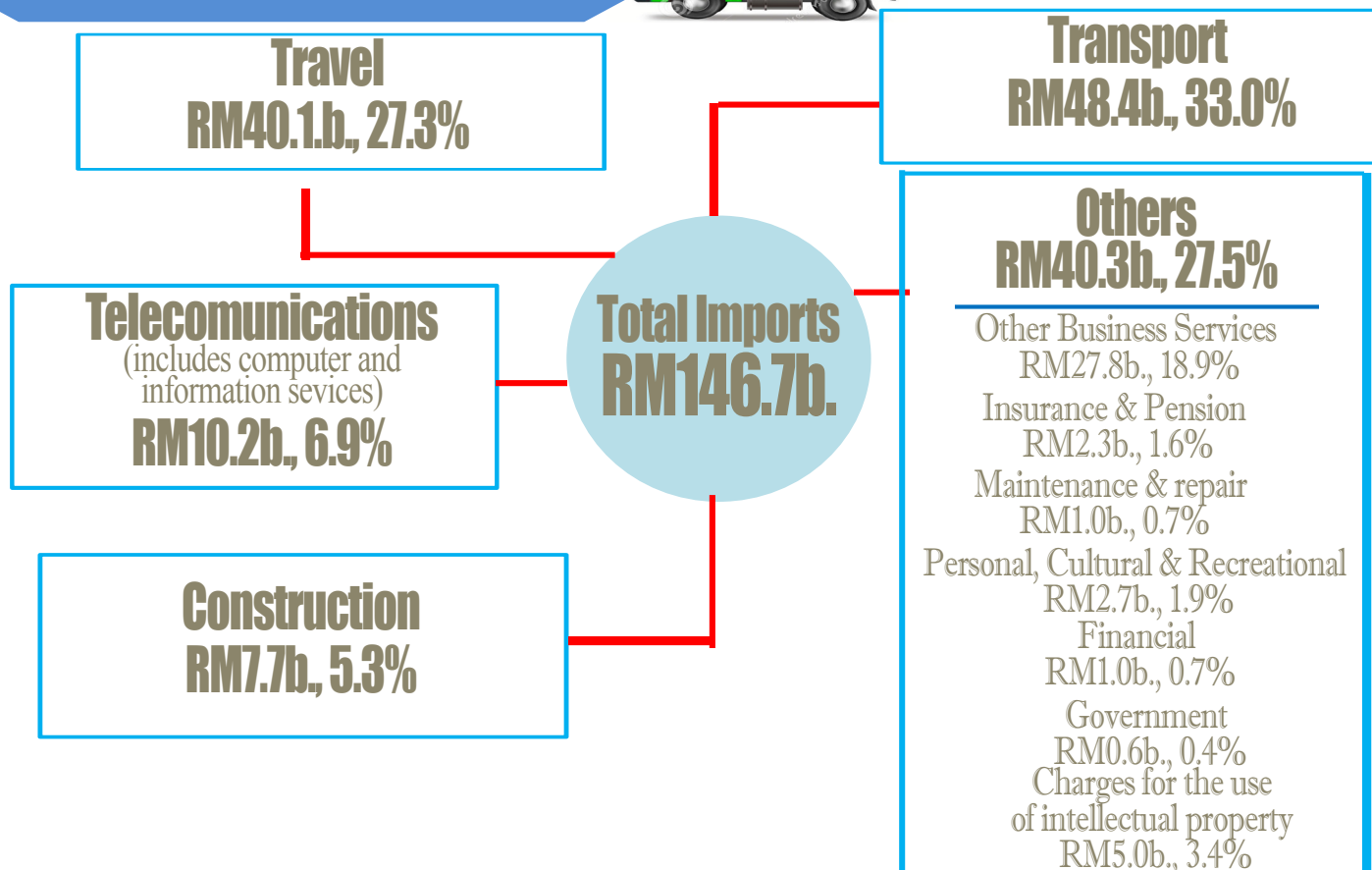
“DRIVING Transformation, POWERING Growth”



Export of Services, 2014



Import of Services, 2014





'ASEAN and You'

Singapore Key Economic Indicators



Area

718.3 sq km
277 sq miles



National Account

**GDP
Growth Rate**
2.9% (2014)



External Trade

(2014)
Exports: US\$ 518.9 bil.
Imports: US\$ 463.8 bil.
Total Trade: US\$ 982.7 bil.

Population
5.5 million
2014



Prices

Inflation Rate
1.0% (2014)



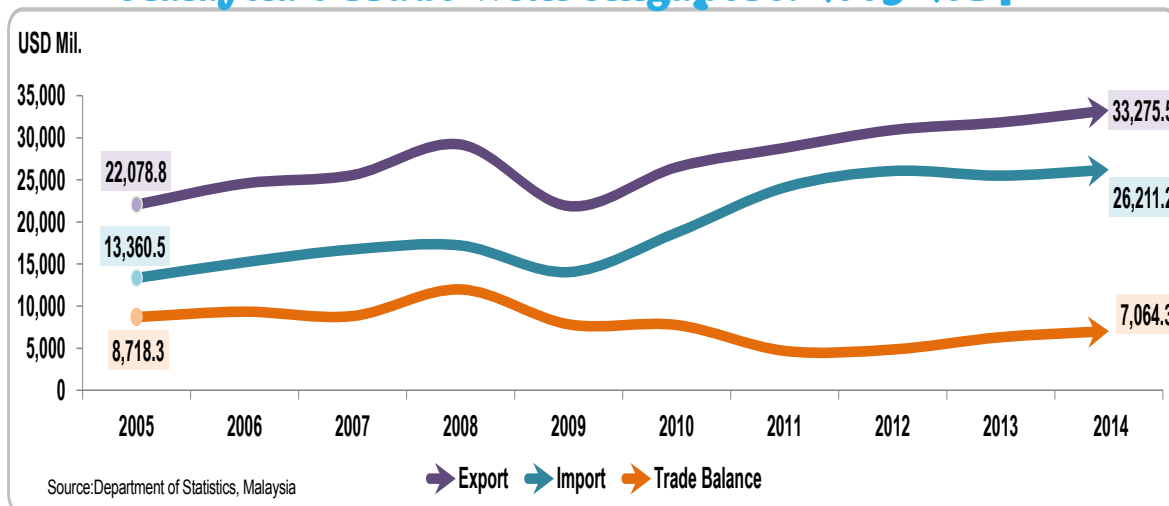
Labour

Unemployment Rate
2.0% (2014)

"DRIVING Transformation, POWERING Growth"

Source :IMF, wikipedia, tradingeconomics, Statistics Singapore

Malaysia's Trade with Singapore: 2005-2014



MITI's ASEAN Portal can be accessed via <http://www.miti.gov.my/>

GOOD REGULATORY PRACTICE (GRP)

GUIDING PRINCIPLES *for* PUBLIC CONSULTATION

TRANSPARENCY WITH
ACCESSIBILITY

1

4

INCLUSIVENESS THAT IS
EQUITABLE

2

ACCOUNTABILITY

TIMELY AND INFORMATIVE

5

COMMITMENT

3

6

INTEGRITY WITH MUTUAL
RESPECT



RIS Portal: ris.mpc.gov.my

Email: regulatoryreview@mpc.gov.my

Transformation . Innovation . Partnership

International Report



South Africa Economic Indicators

1.4%

GDP
2014*

222.9

Consumer Price Index
2014*

6.3%

Inflation Rate
2014*

25.2%

Unemployment Rate
2014*

115.1

Producer Price Index
Dec 2014

“DRIVING Transformation, POWERING Growth”

Note: 2014* estimate by IMF
Sources: IMF, Statistics South Africa

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Average Monthly Disposable Salary (After Tax), Ranking 2014

Ranking out of 176 Countries



“DRIVING Transformation, POWERING Growth”

Economic Regions	Rank	Amount (USD)
Switzerland	1	\$6,301.73
Luxembourg	2	\$4,479.80
Zambia	3	\$4,330.98
Jersey	4	\$4,323.25
Bermuda	5	\$4,250.00
Norway	6	\$4,215.43
Monaco	7	\$4,142.78
Qatar	8	\$4,038.08
Gibraltar	9	\$3,990.69
Australia	10	\$3,780.69
Singapore	27	\$2,759.38
Brunei	40	\$2,228.21
MALAYSIA	70	\$979.60
Thailand	118	\$502.78
Vietnam	151	\$334.60
Philippines	152	\$330.73
Indonesia	154	\$304.25
Myanmar	156	\$281.62
Laos	157	\$281.33
Cambodia	165	\$243.94



Green Car Technologies

Electric Cars

An electric car uses an electric motor instead of an internal combustion engine which is what most conventional cars use for power. They store chemical energy in rechargeable battery packs and are more energy efficient than most conventional cars that use internal combustion engines.

Advantages of an electric car

They do not produce any exhaust fumes.

Some battery packs are capable of being charged from renewable energy sources.

They do not produce noxious fumes.

They are much quieter than internal combustion engine powered vehicles.

Many electric cars have regenerative braking, which means that when the car brakes, the battery is partially recharged. This also reduces wear on the brakes.

Many electric cars can travel hundreds of miles without the need to recharge the battery packs.

Electric cars decrease the need for petroleum powered vehicles and reduce the effect of global warming. They have good fuel efficiency and many have an acceleration performance that exceeds that of conventional cars.

However, electric cars do have some limitations:

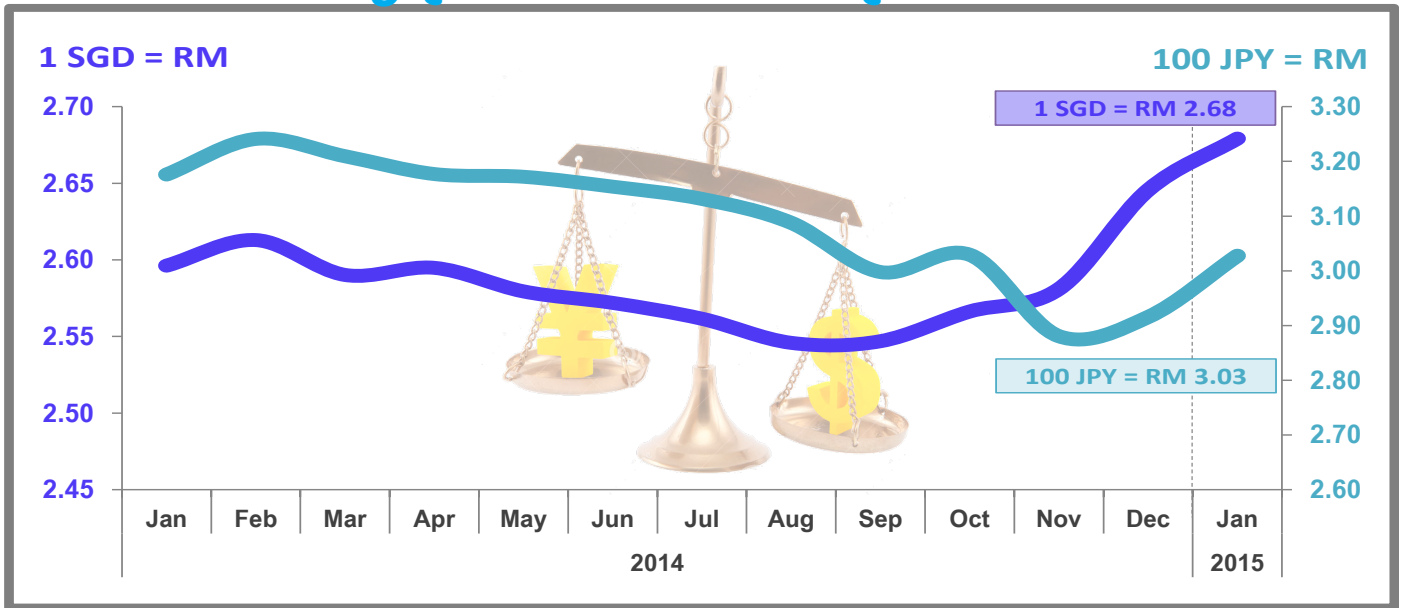
Disadvantages of an electric car

Travel distance between battery recharging is limited. This travel time depends on the driver's performance, the shape and weight of the car and the type of battery used:

- o Lead-acid batteries have a range of 30 to 130 kilometers.
- o NiMH batteries can deliver up to 190 kilometers.
- o Lithium-ion batteries can deliver a range of 400 to 480 kilometers in a single

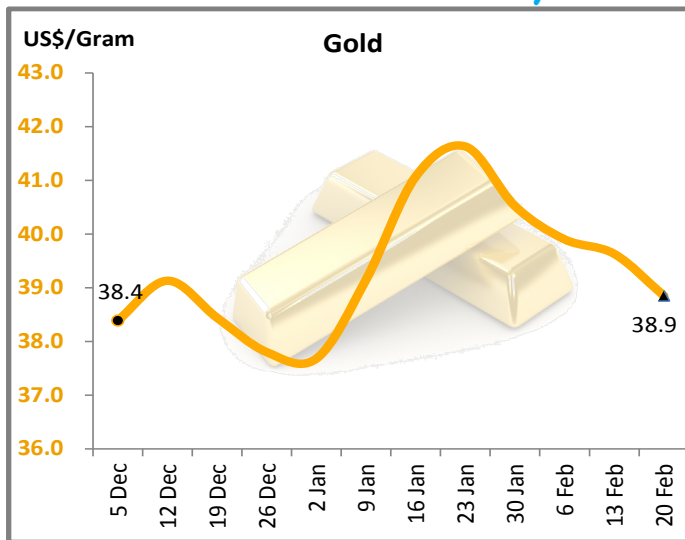


Malaysian Ringgit Exchange Rate with Singapore Dollar and Japanese Yen

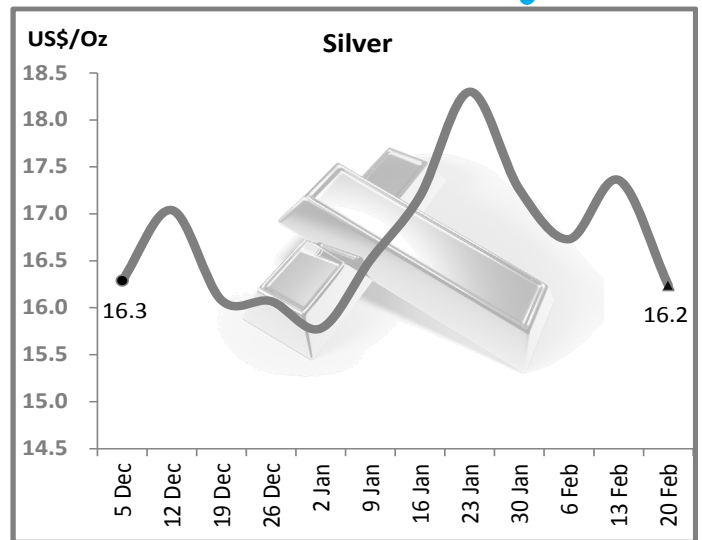


Source : Bank Negara, Malaysia

Gold and Silver Prices, 5 December 2014 - 20 February 2015

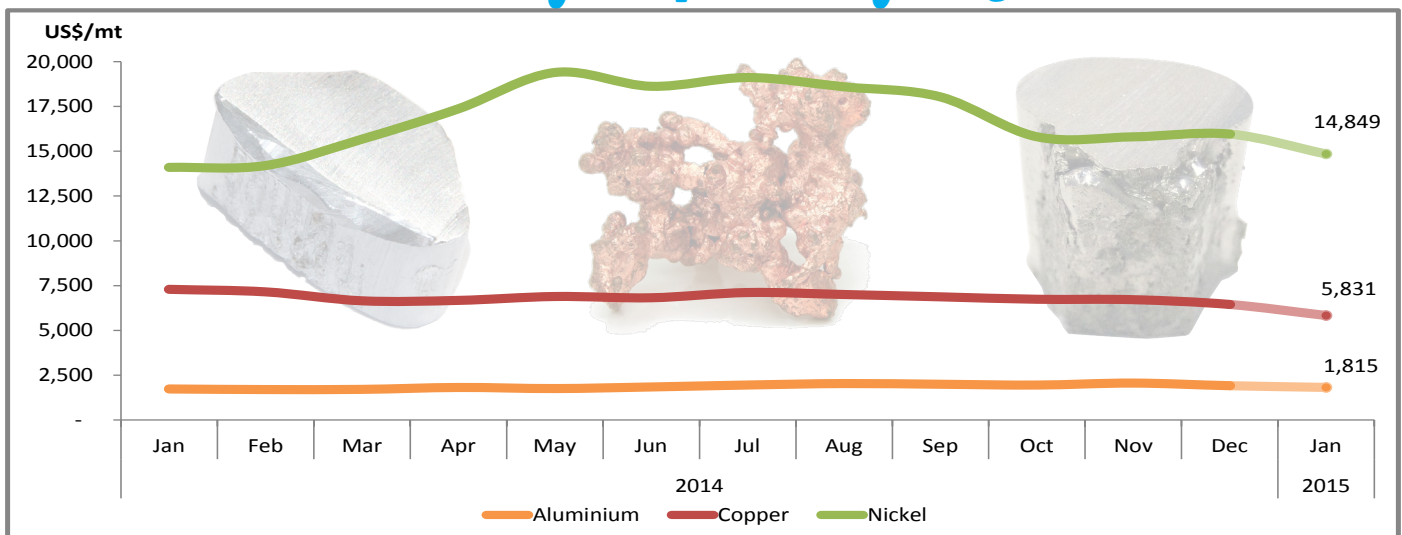


Source : http://www.gold.org/investments/statistics/gold_price_chart/



Source : <http://www.hardassetsalliance.com/charts/silver-price/usd/oz>

Aluminium, Nickel and Copper Prices, January 2014 - January 2015



Source : <http://econ.worldbank.org>
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Number and Value of Preferential Certificates of Origin (PCOs)

Number of Certificates

	28 Dec 2014	4 Jan 2015	11 Jan 2015	18 Jan 2015	25 Jan 2015	1 Feb 2015	8 Feb 2015	15 Feb 2015
AANZFTA	746	766	819	809	963	883	663	1,001
AIFTA	416	441	498	584	531	558	559	521
AJCEP	173	134	325	185	170	243	241	254
ATIGA	3,336	4,021	3,967	4,297	3,775	4,693	4,081	4,287
ACFTA	1,336	1,167	1,231	1,429	1,150	1,232	793	920
AKFTA	633	597	585	629	767	760	665	823
MICECA	223	314	267	266	302	311	307	344
MNZFTA	4	9	10	3	6	13	7	6
MCFTA	42	48	61	74	39	62	56	53
MAFTA	322	341	375	376	417	450	341	481
MJEPA	702	741	948	835	874	972	817	847
MPCEPA	122	124	157	160	160	158	153	130
GSP	136	94	144	112	163	196	104	152

Notes: The preference giving countries under the GSP scheme are Japan, Switzerland, the Russian Federation, Norway, Norway, Belarus and Cambodia.



AANZFTA: ASEAN-Australia-New Zealand Free Trade Agreement (Implemented since 1 January 2010)



ATIGA: ASEAN Trade in Goods Agreement (Implemented since 1 May 2010)



AJCEP: ASEAN-Japan Comprehensive Economic Partnership (Implemented since 1 February 2009)



ACFTA: ASEAN-China Free Trade Agreement (Implemented since 1 July 2003)



AKFTA: ASEAN-Korea Free Trade Agreement (Implemented since 1 July 2006)



AIFTA: ASEAN-India Free Trade Agreement (Implemented since 1 January 2010)



MPCEPA: Malaysia-Pakistan Closer Economic Partnership Agreement (Implemented since 1 January 2008)



MJEPA: Malaysia-Japan Economic Partnership Agreement (Implemented since 13 July 2006)



MICECA: Malaysia-India Comprehensive Economic Cooperation Agreement (Implemented since 1 July 2011)



MNZFTA: Malaysia-New Zealand Free Trade Agreement (Implemented since 1 August 2010)

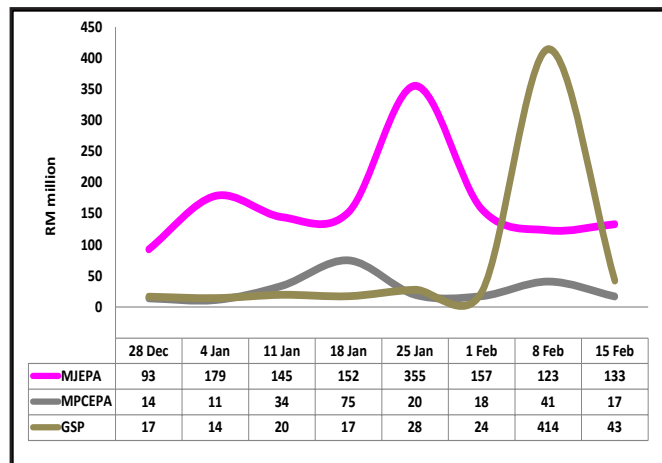
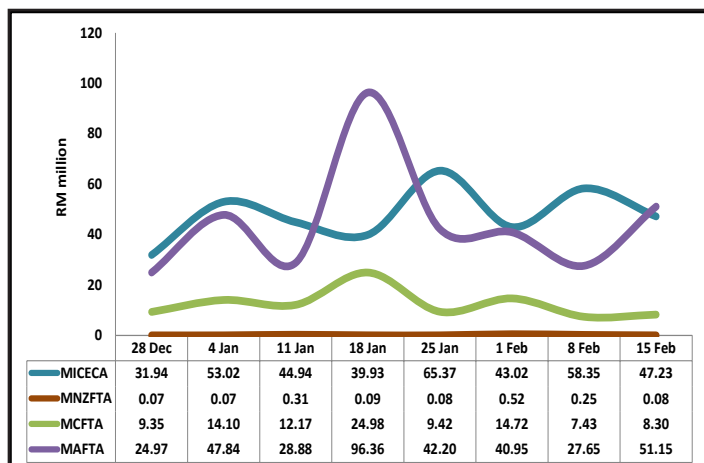
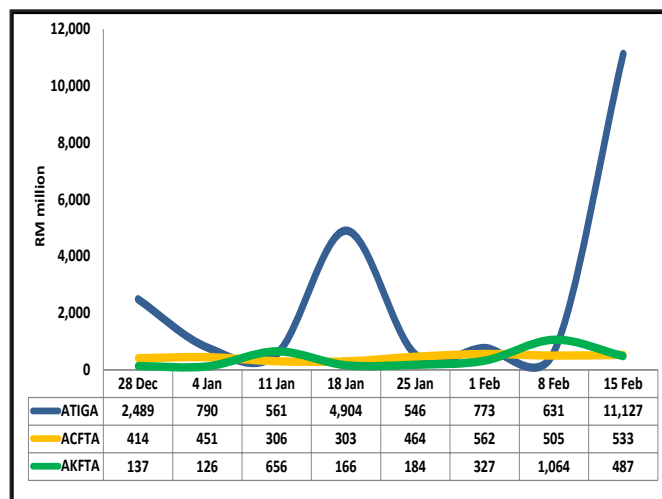
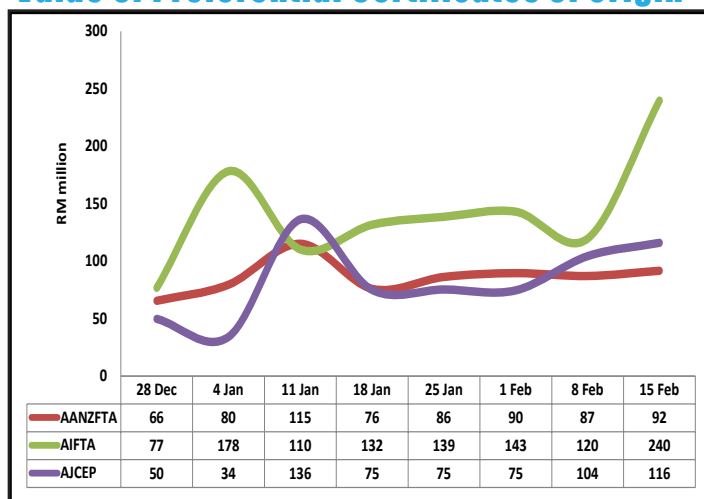


MCFTA: Malaysia-Chile Free Trade Agreement (Implemented since 25 February 2012)



MAFTA: Malaysia-Australia Free Trade Agreement (Implemented since 1 January 2013)

Value of Preferential Certificates of Origin



Source: Ministry of International Trade and Industry, Malaysia

Commodity Prices



Commodity	Crude Petroleum (per bbl)	Crude Palm Oil (per MT)	Raw Sugar (per MT)	Rubber SMR 20 (per MT)	Cocoa SMC 2 (per MT)	Coal (per MT)	Scrap Iron HMS (per MT)
20 Feb 2015 (US\$)	50.8	690.0	326.8	1,419.5	2,113.7	51.3	280 (high) 250 (low)
% change*	↓ 3.7	↑ 0.7	↓ 1.0	↓ 0.5	↑ 2.6	↓ 8.6	unchanged unchanged
2014 ⁱ	54.6 - 107.6	823.3	352.3	1,718.3	2,615.8	59.8	370.0
2013 ⁱ	88.1 - 108.6	805.5	361.6	2,390.8	1,933.1	..	485.6

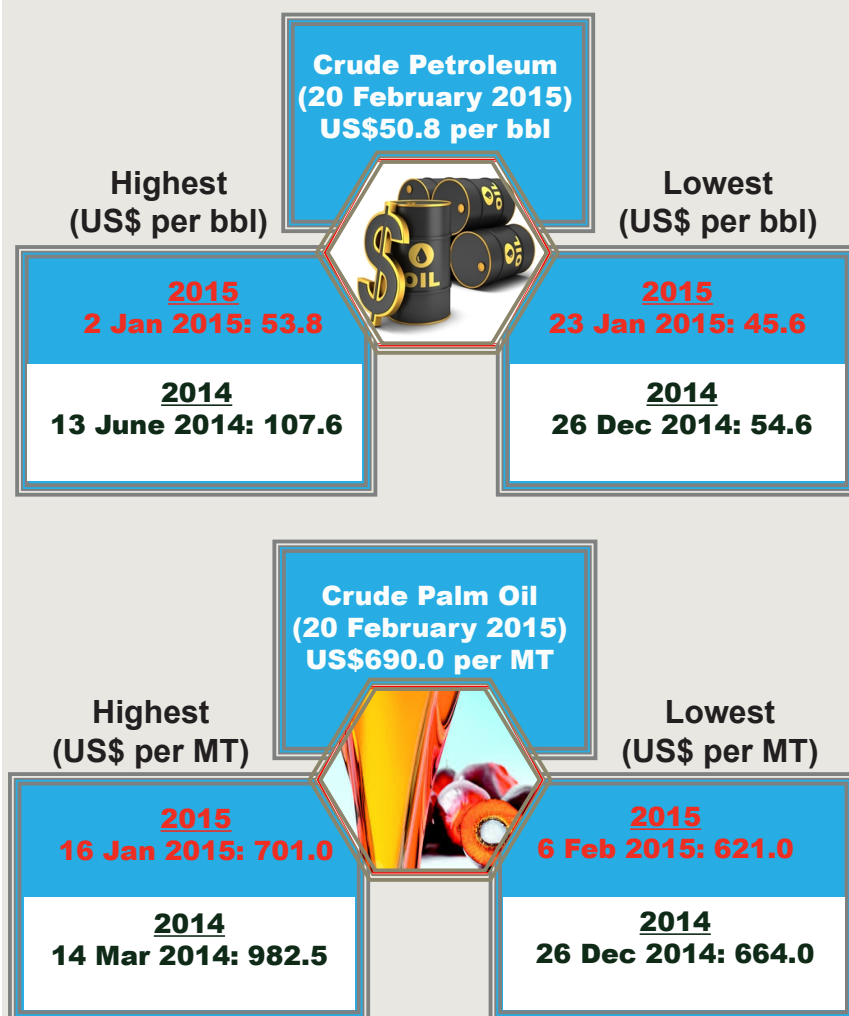
Notes: All figures have been rounded to the nearest decimal point

* Refer to % change from the previous week's price

ⁱ Average price in the year except otherwise indicated

n.a Not available

Highest and Lowest Prices, 2014/2015



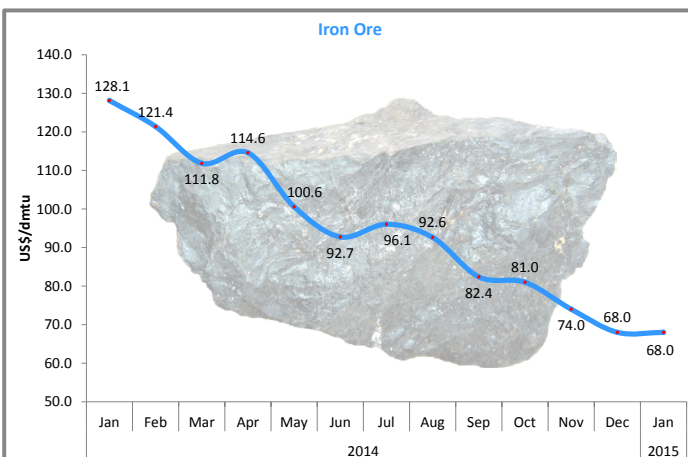
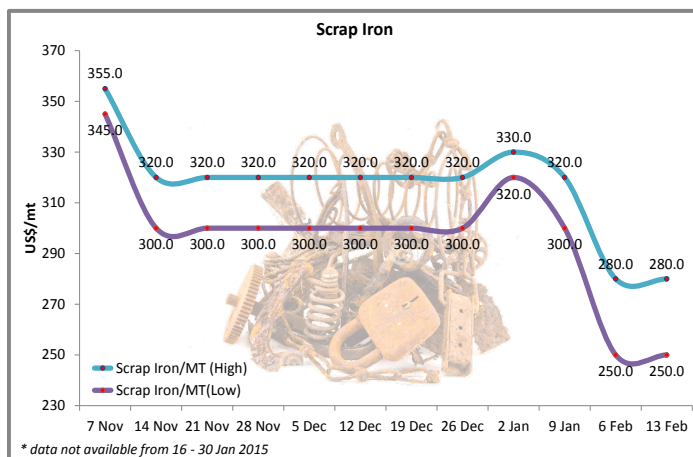
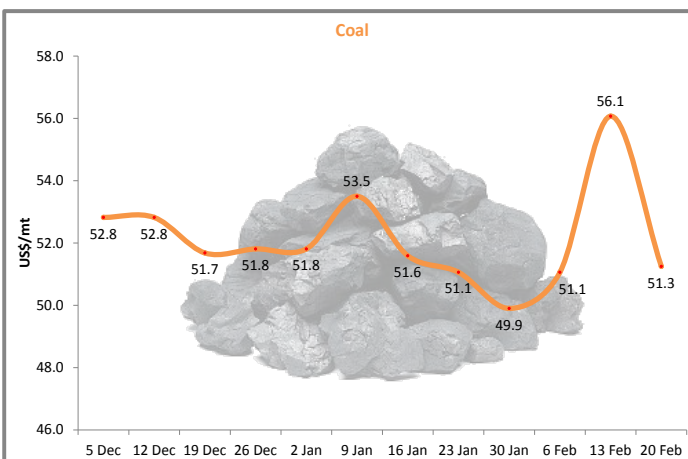
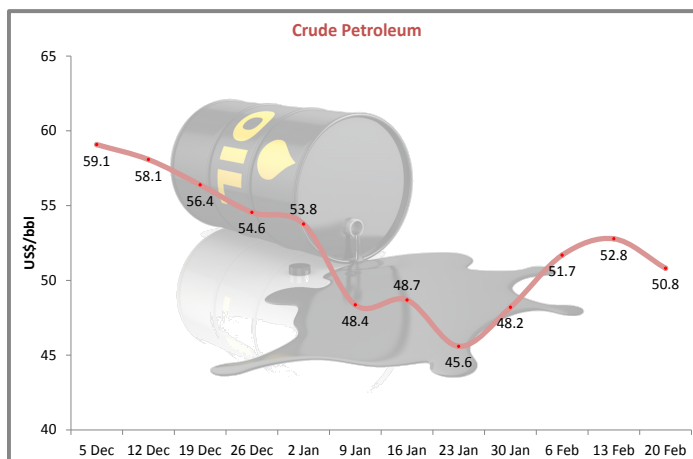
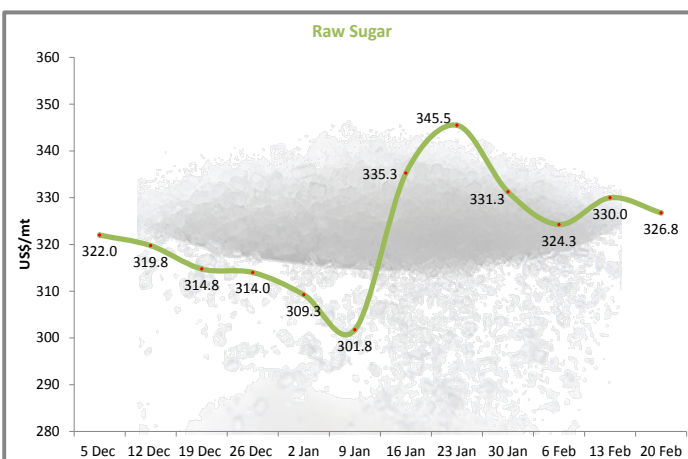
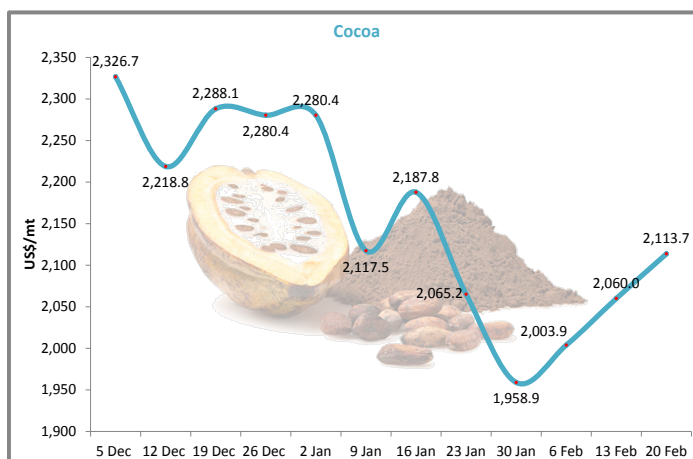
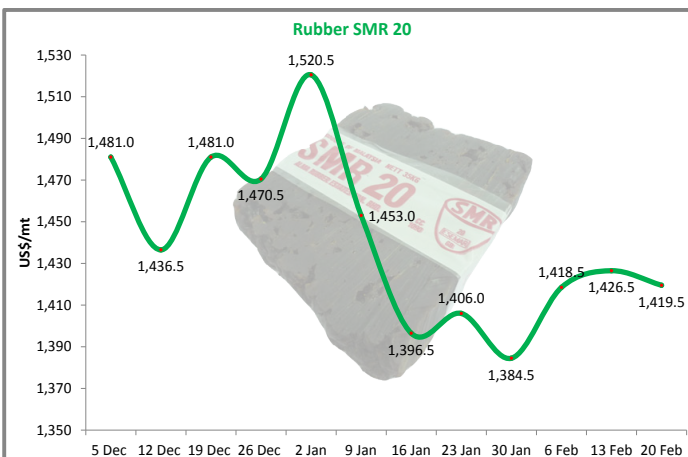
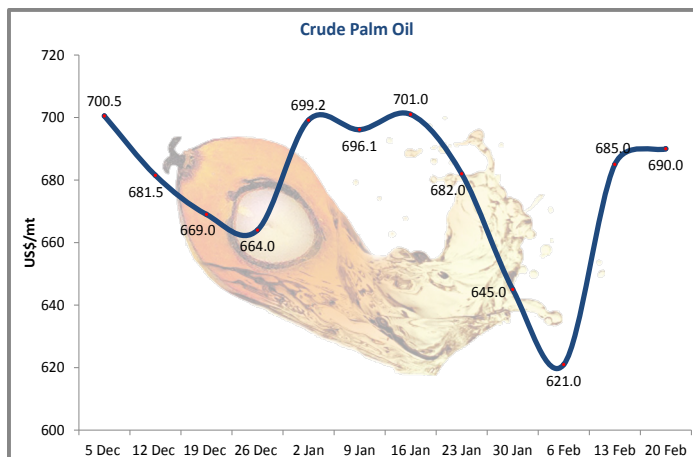
Average Domestic Prices, 13 Feb 2015



“DRIVING Transformation, POWERING Growth”

Source : Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group.

Commodity Price Trends



Source : Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group.

SUCCESS STORY



Established since 1983, Strateq is one of Asia's leading technology enablers, which has over the years become both a Malaysian and regional success story. Formerly known as Kompakar, the company was a jack of all trades, penetrating diverse IT markets in all things related to the booming information technology age. In 2011, Kompakar was rebranded to Strateq Sdn Bhd, with a specialised focus on domain expertise, technology products and services. Strateq's Group Chief Executive Officer, Datuk Ir Dr Ahmad Fikri Hussein, is a strong believer in the strength of Malaysia's grasp and expertise in the field of ICT, and is positive that Strateq will be able to explore new frontiers in this field.

CREATING A LEADING INDUSTRY DRIVER WITH WORLD-CLASS EXPERTISE

From the early inception of Strateq, their main strength has been on leveraging local industry expertise and technological strengths to provide both local and regional clients the means of expanding their businesses and strengthening their presence through technological products and services. For the past 28 years, Strateq's vision echoes its delivery and performances that are par excellence. Three vital points in Strateq's business development and management lie in their three vision statements – a vision to foresee, the ability to execute and the ability to understand their customers like no other. As the ICT industry is very much like a chameleon, constantly changing to suit the current situation and time, Strateq recognised the need to have the business streamlined to very specific needs. As such, the company's key product offerings and solutions are now focused on industry solutions, IT infrastructure and enterprise systems. These include sub-categories of healthcare, oil & gas, financial services, data centre and business continuity, disaster management/recovery and enterprise solutions and services.

With over 600-strong work force in Malaysia, the company is considered to be one of the largest local, homegrown ICT entities in the country. One of Strateq's key specialities is its ability to identify the best and latest technology available in the market with ease, and use it to implement relevant solution strategies for their clientele. Innovation is a core component in all of Strateq's business solutions, to ensure that their clients are able to move forward while improving their respective revenue and profitability. After almost two decades, Strateq has a strong and firm presence in the region, including countries such as Thailand, Hong Kong, Singapore, the Philippines and China to name a few. Strateq also partners with a few MNCs to add more value and enhancement to existing business offerings that they may have.

MATRADE has played a strong supportive and assistive role in carrying Strateq's offerings to the

international arena through the myriad of trade missions and fairs held in various countries. Through participation in such missions, Strateq has been able to expand their network of partners and also showcase their unique solutions and expertise to the international market. Malaysia is recognised as one of the fastest growing ICT hubs in the world in comparison to other countries. Malaysian companies are also fast recognising the importance of specialised technology solutions to assist their day-to-day administration and business, and that change management plays an important role. As a post-service support to all their clients, Strateq also provides change management programme training, to ensure that the end user is able to use ICT as a tool to enhance their work. Some of the custom-made solutions by Strateq include the AGORA™, which is specific for a cost-effective solution in sourcing and procurement and FiSiCien™, a leading locally-designed solutions product for the healthcare and hospital systems. A huge component of Strateq's operations is their research and development team, who work on improving and upgrading their solutions consistently. Some products take up to seven months to be thoroughly tried and tested before it is ready to be commercialised. Keeping in mind the specific needs of each industry client, Strateq's dedicated team of engineers and specialists work tirelessly to provide only the best in technology solutions for all of their clientele. To support their expanding business and penetration into the regional and international markets, Strateq recruits subject matter experts in all their major business offering components. The Group now serves over 1,000 organisations from industries that cut across borders. These also include Fortune 500 companies, multinationals, large local organisations and public sector entities.

“DRIVING Transformation, POWERING Growth”

Contact Us

Company Address :

No 12 Jalan Bersatu 13/4

46200 Petaling Jaya

Selangor Darul Ehsan Malaysia.

T +603-7628 1600

F +603 7956 8692

ASEAN-OECD Conference And Meetings On Good Regulatory Practice



The government of Malaysia, as the 2015 Chair of ASEAN together with the Organisation for Economic and Co-operation Development (OECD) as its knowledge partner will host three events on 9-12 March 2015 to assist embedding Good Regulatory Practice (GRP) across ASEAN in 2015:

Monday 9 March 2015: ASEAN- OECD Centres of Government Meeting (by invitation)

Hosted by the Chief Secretary to the Government of Malaysia, this high level meeting will focus on the role of GRP to drive more responsive public administration. The meeting will bring together the Heads of Public Administrations, Prime Minister's Offices, Cabinet Secretaries, and Secretaries-General of the Government from across ASEAN and OECD countries.

Tuesday 10 – Wednesday 11 March 2015: ASEAN-OECD GRP Conference

The conference will provide a high-level platform to initiate a broader agenda on GRP within ASEAN that can support closer intra- and inter-regional connectivity and economic integration. The conference will bring together government officials and regulators from ASEAN Member States (AMS) and OECD countries, representatives of business and civil society, academia, regional and international organisations.

Thursday 12 March 2015: ASEAN-OECD Good Regulatory Practices Network Meeting (by invitation)

Chaired by Malaysia and New Zealand, this meeting will provide a government-to-government discussion on advancing the GRP agenda nationally as well as regionally. The meeting will bring together senior officials responsible for GRP initiatives in individual AMS, with the support of OECD peers.

For further information please contact: 2015GRPConference@oecd.org

MITI Programme

MEDIA ANNOUNCEMENT TOK BALI SUPPLY BASE 23 FEBRUARY 2015



“DRIVING Transformation, POWERING Growth”

Visit by the US Congressmen led by Paul Ryan 17 February 2015



“DRIVING Transformation, POWERING Growth”





Name	: Ahmad Khuzaini Zahid Sofian
Designation	: Administrative Assistant
Job Description	: Responsible for handling data entry and technical problems
Division	: Information Management
Email	: ahmadkhuzaini@miti.gov.my
Contact No.	: 03-62034159



Name	: Haminah Mamat
Designation	: Administrative Assistant
Job Description	: Responsible for handling data entry and entry of information in the server room
Division	: Information Management
Email	: haminah.mamat@miti.gov.my
Contact No.	: 03-62052584



Comments & Suggestions

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