









OUR PEOPLE, OUR COMMUNITY, OUR VISION

Najib Visits LIMA '15 Booths

Prime Minister Datuk Seri Najib Tun Razak went on a tour of the booths at the Mahsuri International Exhibition Centre (MIEC) after opening the Langkawi International Maritime and Aerospace (LIMA'15) Exhibition here Tuesday.

He was accompanied by Defence Minister Datuk Seri Hishammuddin Tun Hussein; Transport Minister Datuk Seri Liow Tiong Lai and International Trade and Industry Minister Datuk Seri Mustapa Mohamed, among others.





Najib also inked a plaque, symbolising the launch of the Malaysian Aerospace Industry Blueprint (2015-2030).

The blueprint is focused on developing the aerospace industry in Malaysia and aspires to become the leading aerospace nation within the Southeast Asian region by 2030.

Malaysia's aerospace industry is also projected to contribute revenue of RM32.5 billion by 2030.

LIMA'15, which kicked off today and will be on until Saturday, features 512 exhibitors from 36 countries, an increase of 18 per cent in company participation from the previous edition.

Among the exhibitors are Airbus Defence and Space, The Boeing Company, Rafale International and agencies such as the Malaysian Industry-Government Group for High Technology (MiGHT) and agencies under the Ministry of Transport as well as the Ministry of International Trade and Industry.

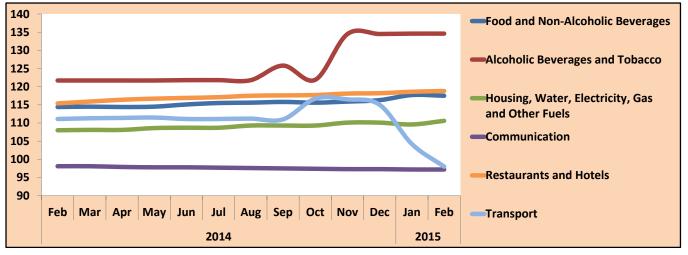
Source: MITI, 18 March 2015

MALAYSIA Consumer Price Index (2010 =100), Feb 2014 - Feb 2015



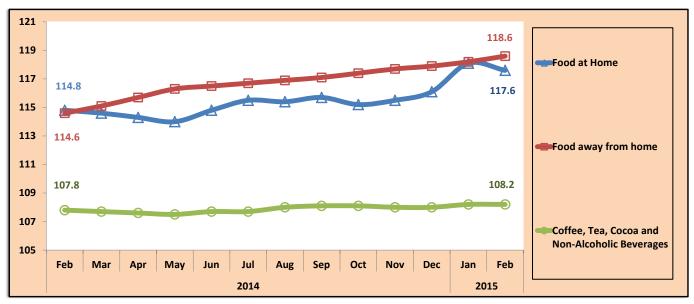
Source: Department of Statistics, Malaysia

CPI for Selected Sub-groups, Feb 2014 - Feb 2015



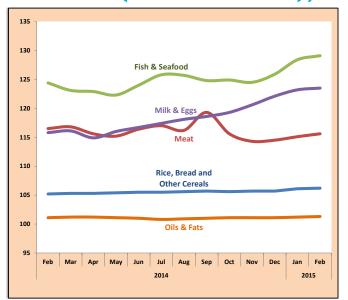
Source: Department of Statistics, Malaysia

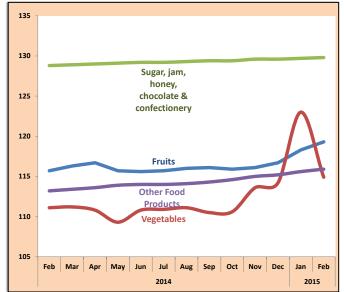
CPI for Food and Non-Alcoholic Beverages, Feb 2014 - Feb 2015

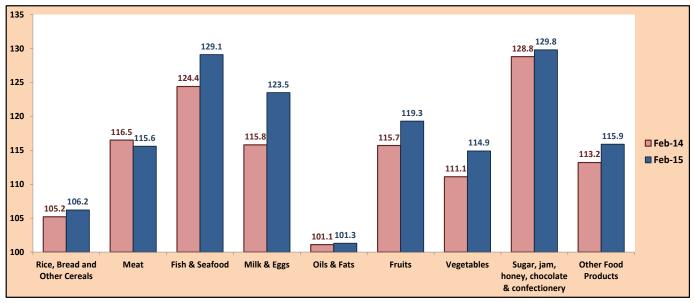


Source: Department of Statistics, Malaysia

CPI for Sub-group "Food and Non-Alcoholic Beverages" (Food at Home), Feb 2014 - Feb 2015

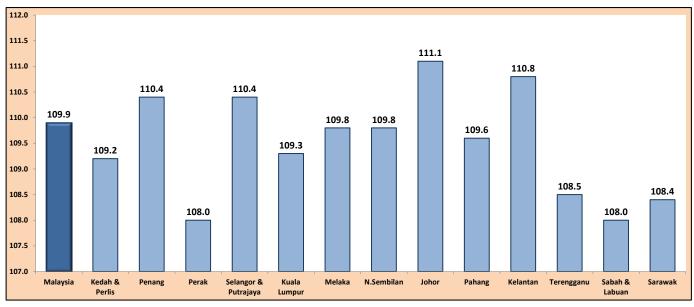






Source: Department of Statistics, Malaysia

CPI by State, Feb 2015



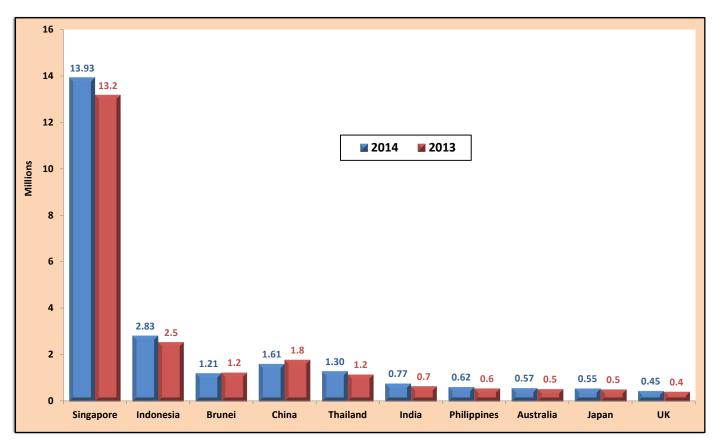
DID YOU KNOW?

Tourist Arrival in Malaysia, 2009 - 2014



Source: Tourism Malaysia

Top Five Tourist Arrival by Destination, 2013-2014



Source: Tourism Malaysia

'ASEAN and You'





























Malaysian **Companies** in **ASEAN**





Always the smarter choice







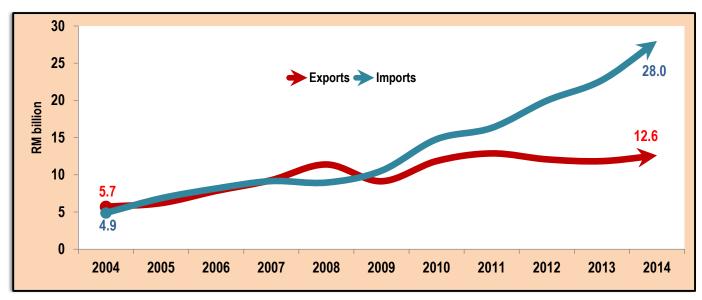






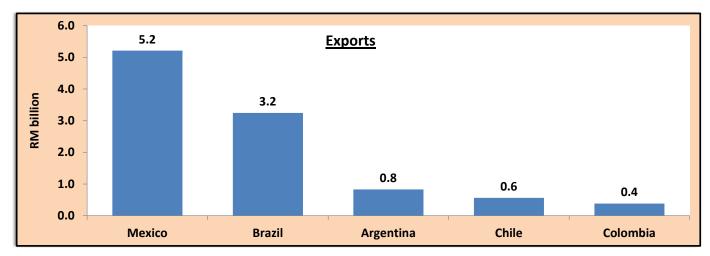
International Report

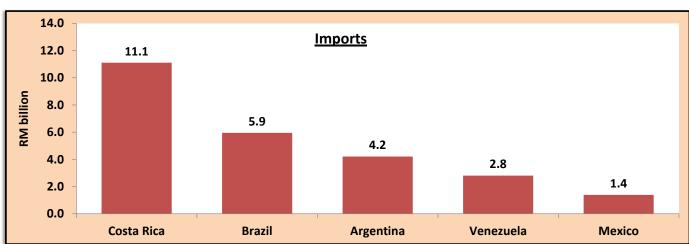
Malaysia's Trade with South America, 2004 - 2014



Source: Department of Statistics, Malaysia

Top Five Trading Partners in South America, 2004 - 2014

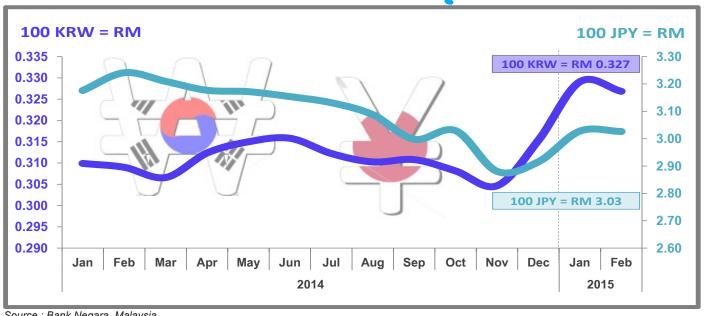




Source: Department of Statistics, Malaysia

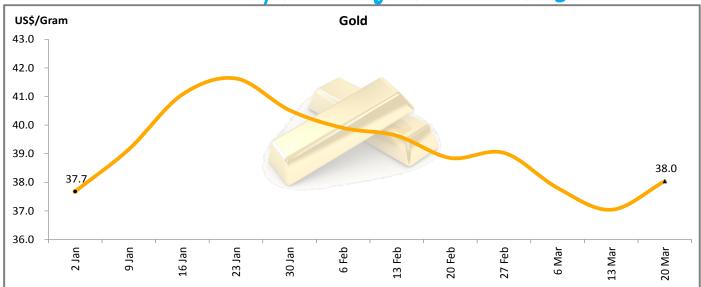


Malaysian Ringgit Exchange Rate with South Korean Won and Japanese Yen



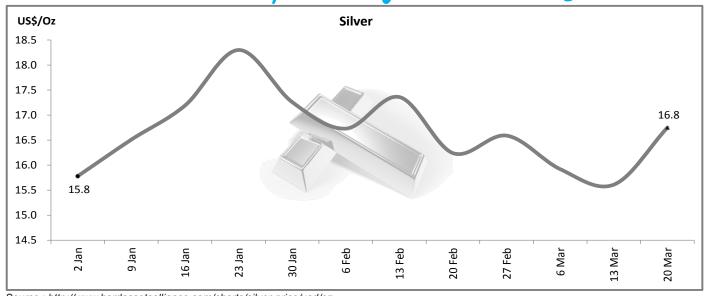
Source: Bank Negara, Malaysia

Gold Prices, 2 January - 20 March 2015



Source: http://www.gold.org/investments/statistics/gold_price_chart/

2 January - 20 March 2015



Source: http://www.hardassetsalliance.com/charts/silver-price/usd/oz

Number and Value of Preferential Certificates of Origin (PCOs)

	25 Jan 2015	1 Feb 2015	8 Feb 2015	15 Feb 2015	22 Feb 2015	1 Mar 2015	8 Mar 2015	<u>15 Mar 2015</u>
AANZFTA	963	883	663	1,001	467	835	658	805
AIFTA	531	558	559	521	485	467	561	478
AJCEP	170	243	241	254	116	172	154	241
ATIGA	3,775	4,693	4,081	4,287	2,648	3,695	4,107	4,433
ACFTA	1,150	1,232	793	920	790	1,659	1,454	1,354
AKFTA	767	760	665	823	610	643	765	844
MICECA	302	311	307	344	236	278	297	360
MNZFTA	6	13	7	6	2	5	1	7
MCFTA	39	62	56	53	27	56	42	75
MAFTA	417	450	341	481	206	360	259	481
MJEPA	874	972	817	847	608	775	823	812
MPCEPA	160	158	153	130	139	150	173	172
GSP	163	196	104	152	73	170	104	114

The preference giving countries under the GSP scheme are Japan, Switzerland, the Russian Federation, Norway and Cambodia.

AANZFTA: ASEAN-Australia-New Zealand Free Trade Agreement (Implemented since 1 January 2010)

ATIGA: ASEAN Trade in Goods Agreement (Implemented since 1 May 2010)



AJCEP: ASEAN-Japan Comprehensive Economic Partnership

(Implemented since 1 February 2009)



ACFTA: ASEAN-China Free Trade Agreement

(Implemented since 1 July 2003) AKFTA: ASEAN-Korea Free Trade Agreement



(Implemented since 1 July 2006) AIFTA: ASEAN-India Free Trade Agreement

(Implemented since 1 January 2010)

MPCEPA: Malaysia-Pakistan Closer Economic Partnership Agreement (Implemented since 1 January 2008)



MJEPA: Malaysia-Japan Economic Partnership Agreement (Implemented since 13 July 2006)



MICECA: Malaysia-India Comprehensive Economic Cooperation Agreement (Implemented since 1 July 2011)



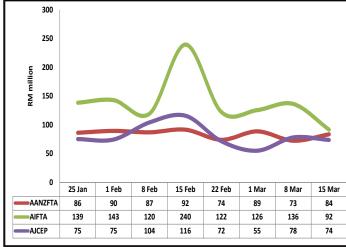
MNZFTA: Malaysia-New Zealand Free Trade Agreement (Implemented since 1 August 2010)

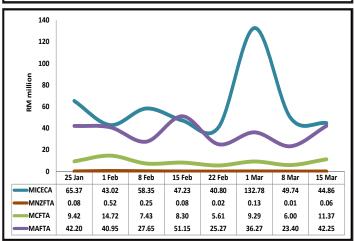


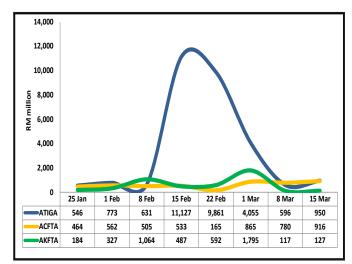
MCFTA: Malaysia-Chile Free Trade Agreement (Implemented since 25 February 2012) MAFTA: Malaysia-Australia Free Trade Agreement

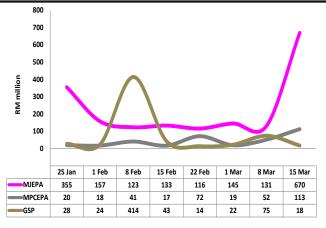
(Implemented since 1 January 2013)

Value of Preferential Certificates of Origin









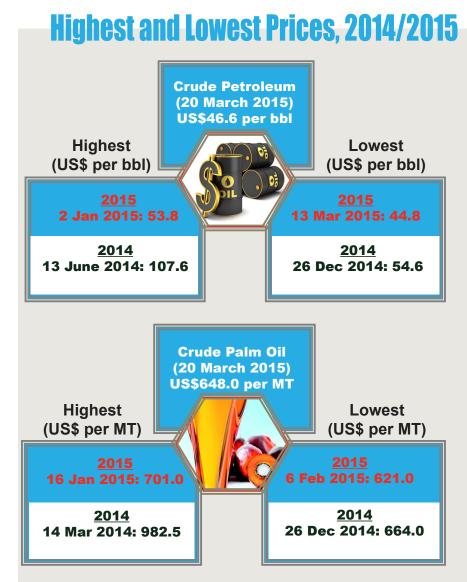
"DRIVING Transformation, POWERING Growth"

Commodity Prices

			SUGAR	SMR 20			
Commodity	Crude	Crude	Raw	Rubber	Cocoa	Coal	Scrap Iron
	Petroleum	Palm Oil	Sugar	SMR 20	SMC 2		HMS
	(per bbl)	(per MT)					
20 Mar 2015 (US\$)	46.6	648.0	283.8	1,405.5	1,974.8	58.6	270 (high) 250 (low)
% change*	1 3.9	↓ 3.8	2.5	0.5	6.3	1 0.3	3.8 1 4.2
2014 ⁱ	54.6 - 107.6	823.3	352.3	1,718.3	2,615.8	59.8	370.0
2013 ⁱ	88.1 - 108.6	805.5	361.6	2,390.8	1,933.1		485.6

Notes: All figures have been rounded to the nearest decimal point

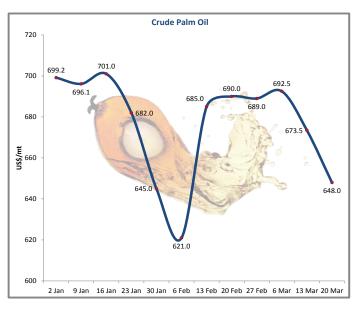
- * Refer to % change from the previous week's price
- i Average price in the year except otherwise indicated
- n.a Not availble

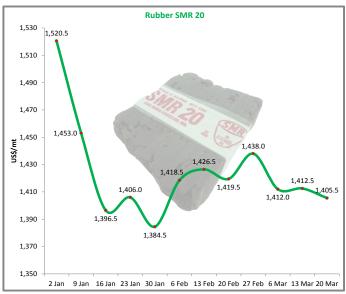


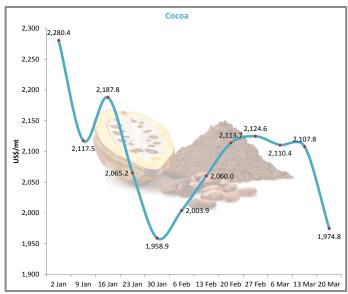


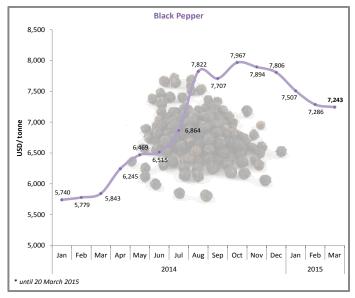
Source: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group.

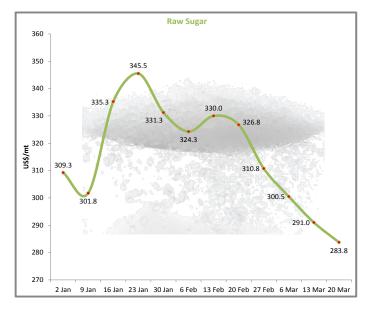
Commodity Price Trends

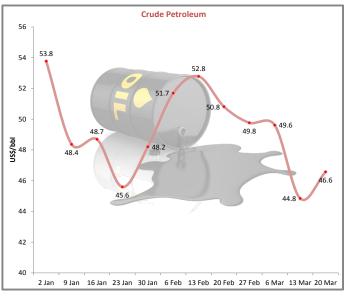






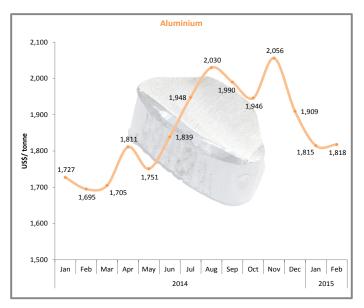


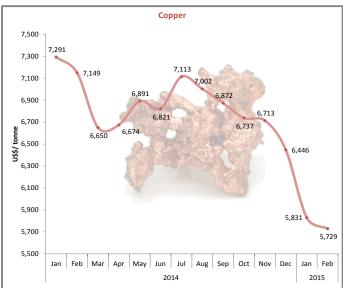


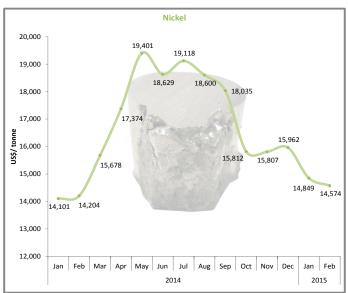


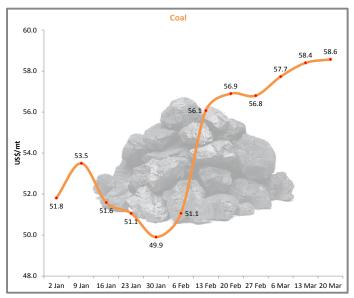
Source: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank.

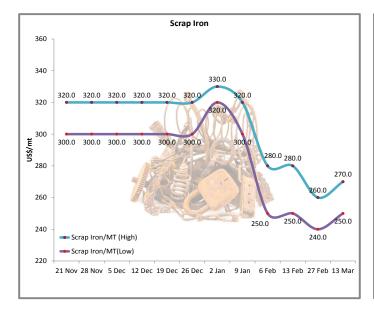
Commodity Price Trends

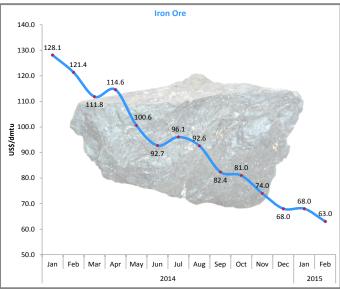












Source: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank.

SUCCESS STORY

DR GROUP HOLDINGS SDN BHD

As Forrest Gump says: "Life is like a box of chocolates. You never know what you're gonna get". And to ensure that every piece of chocolate taken out from a box is delightful, tasty and leaves customers asking for more - DR Group was formed out of a love for chocolate almost 20 years ago, when an opportunity was seized to fill a vacuum in the chocolate industry in Malaysia. Since its first business in the Malaysian Duty Free Airports, the Group has since diversified its core business offerings to include trading, distribution, manufacturing, property development and investment. With a staff strength of 140-strong, DR Group now has four homegrown mouthwatering chocolate brands that are manufactured by its subsidiary company, Quantum Supplies, which also actively involves in original equipment manufacturing (OEM).

MOULDING A CHOCOLATE DREAM

Quantum Supplies, DR Group's subsidiary company has two chocolate factories that currently manufacture its own range of unique chocolates under four original and exclusive brand names of Danson, Farell, Fidani and Milton. In the early 1980s, many well-known reputable brands were not available in Malaysia. Most chocolate brands had to be imported from Singapore. Identifying an opportunity, the company became a trader in importing and distributing chocolates in the country. The company initially began with being distributors for Tobler of Switzerland. Slowly, other brands followed suit. The company works in a very niche market of the industry, where the sole focus lies in export, tourism and airport operations. Currently, DR Group is present in all major airports within Malaysia such as Penang Langkawi (Kedah), Kota Kinabalu (Sabah), Labuanand Kuching (Sarawak).

Moving forward from the 80s, DR Group acquired a factory in Batu Tiga, Selangor where it formed a platform for their original equipment manufacturing (OEM) activities. Prior to this, DR Group actively worked with repackaging a variety of products, chocolates included. True to their nature of ensuring clients with quality and a service of excellence, the company managed to close a deal with Van Houten, an exclusive cocoa manufacturer in Amsterdam. This formed a solid base for the company to learn and experience first-hand, all that was needed to run a successful chocolate making factory. Quality assurance and consistency, tied with a certain discipline were key factors that allowed many global brands to work with DR Group. Some well-known names the company manufactures for - include Morinaga (Japan) and Nestle. To support their growing business and chocolate demands, DR Group invests a significant sum in research and development to ensure all their processes and technologies are up to par with industry expectations.

The company also invested in automated machinery to ensure unparalleled consistency and quality of their chocolates. Shifting from semi-automated to fully-automated machinery required a significant amount of capital, all of which was in place to ensure less room for mistakes.

The firm is proud to have pioneered the concept of chocolate boutiques in the country, being the first to be brave enough to venture into this area



of the business. Looking back, they have definitely been trendsetters in the region. As such, DR Group caused a lot of ripples in the market, particularly with regards to its innovative marketing campaign. meticulous Group's hard work and did not go unnoticed as the firm has won a range the years. Their exclusive brand, awards over Fidani, has won Most Innovative Chocolate by the Malaysian Cocoa Board, the Best (2004) - Malaysian Cocoa Board and Most Ingenious Packaging by the International Halal Showcase (MIHAS) for three years (2007, 2008 and 2010). Other prestigious awards include the 2011 Duty Free News International Award for Best New Confectionery and Fine Food Store, 2009 Duty Free News International award for Best Marketing Campaign (Confectionery and Fine Food) throughout the World, 2007 Malaysia Tourism Award for Best Speciality Shop and many others.

PROGRESSING FURTHER

Leveraging on MATRADE trade missions and exhibitions has been key in ensuring a steady stream of overseas business for the company. Dato' Dahlan Rashid, Group Managing Director and Founder of DR Group speaks highly of the assistance rendered by SME Corp and other government agencies for equipment and machinery when the business was in its infant stages. Dahlan views MATRADE as an agency that is necessary and crucial for entrepreneurs in the country seeking to penetrate the global market, without the hassle of verification they would need if they proceeded independently. Right business matching is important for the success of a company dealing with international buyers and suppliers alike.

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Malaysia Investment Performance 2014

PENGERANG INTEGRATED COMPLEX



Project Cost

Employment: 4,000 people **

20% management, 40% technical professionals, 40% skilled technicians

PETRONAS' Pengerang Integrated Complex (PIC) development comprises of the Refinery and Petrochemical Integrated Development (RAPID) complex and its associated facilities including the Pengerang Co-generation Plant (PCP), RegasificationTerminal 2 (RGT2), Air Separation Unit (ASU), Raw Water Supply Project (PAMER), Liquid Bulk Terminal (SPV2) as well as Centralized and Shared Utilities and Facilities. In 2014, MIDA approved RM 14.8 billion worth of petrochemical plants' manufacturing licenses in relation to the project.

Developed within a 6,242-acre site in Pengerang, Johor, PIC forms part of the Johor State's Pengerang Integrated Petroleum Complex (PIPC), which is under Malaysia's Economic Transformation Programme (ETP) to establish new engines of growth for Malaysia; whilst meeting future energy requirement and strengthening PETRONAS'

PETRONAS' Pengerang Integrated Complex position as a key player in the Asian chemicals (C) development comprises of the Refinery and market, focusing on differentiated and specialty cochemical Integrated Development (RAPID) chemicals.

RAPID is estimated to cost US\$16 billion while the associated facilities will involve an investment of about US\$11 billion. PIC is poised for its refinery start-up by early 2019.

PETRONAS remains fully committed to projects in Pengerang that have received their Final Investment Decision (FID). PETRONAS Board approved the Pengerang Integrated Complex (PIC)'s FID on 3rd April 2014, and the project is currently progressing as scheduled.

* 2019 FORECAST

** Projected employment opportunities during PIC Operations (2019)



Photo for illustration purposes only.

Source: MIDA

Save the Date...





Save the Date...





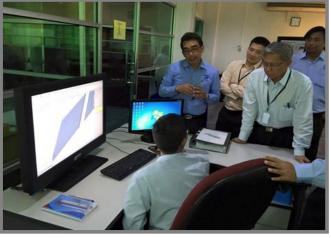
MITI Programme

Lawat ke Kilang Primelux, Jitra Kedah 18 Mac 2015





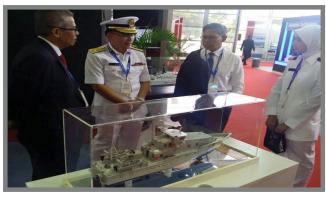




Langkawi International Maritime and Aerospace Exhibition (LIMA 15), 17 - 21 March 2015









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