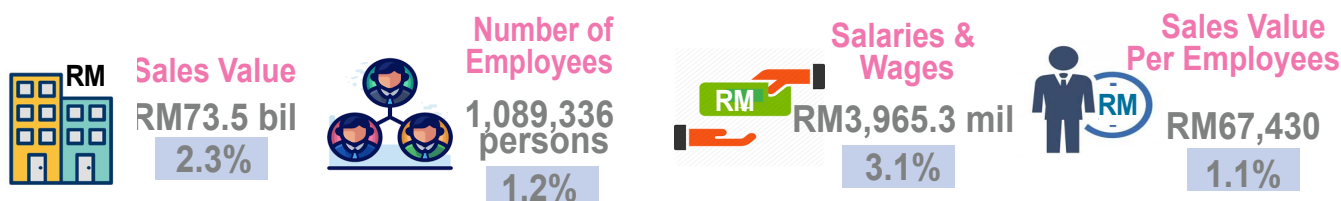
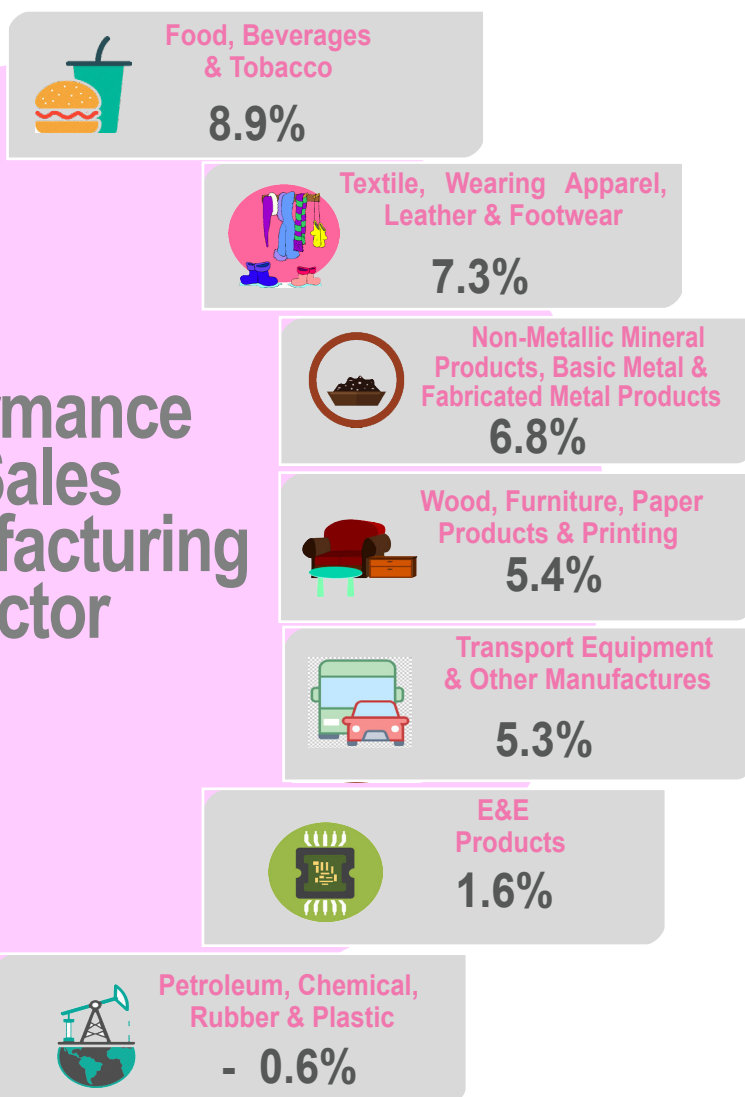


## Manufacturing Performance, November 2019

Malaysia's manufacturing sales grew 2.3%  
in November 2019 to RM73.5 billion



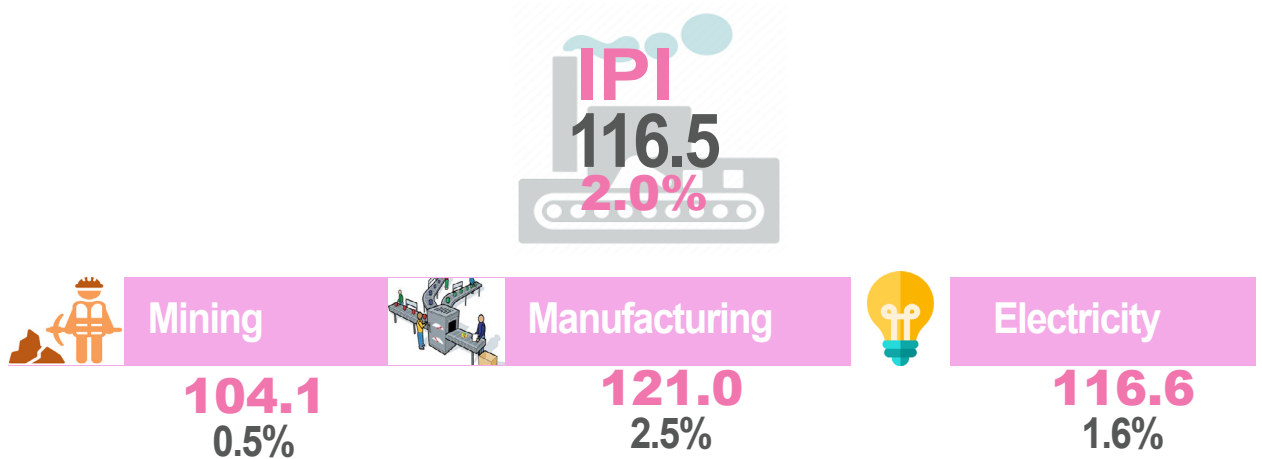
### Performance of Sales in Manufacturing Sector



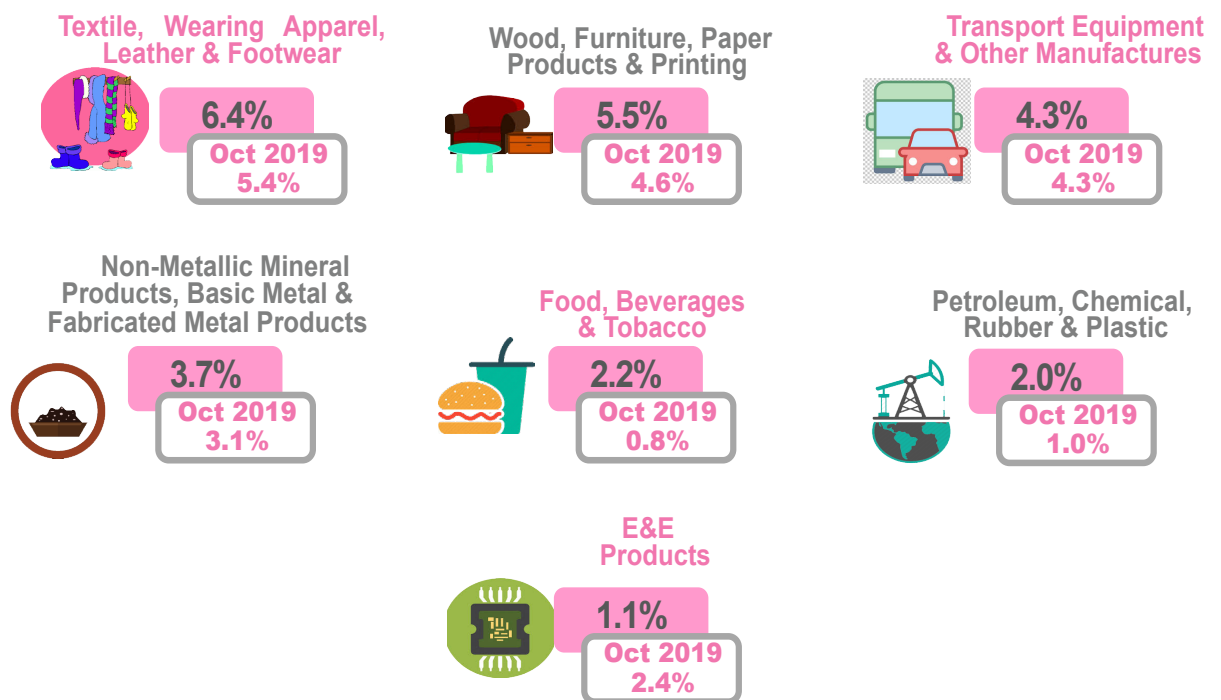
Note: Percentage refers to y-o-y percentage change  
Source: Department of Statistics, Malaysia

# Industrial Production Index (IPI), November 2019

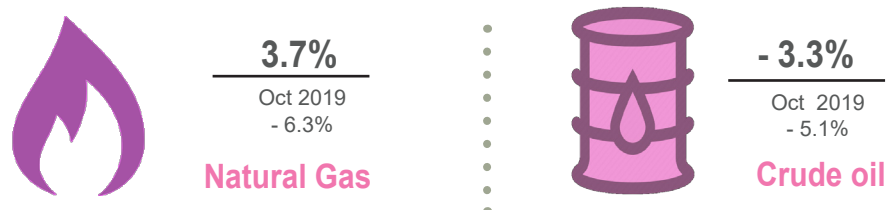
Malaysia's IPI grew by 2.0% in November 2019



## Manufacturing Indexes, November 2019



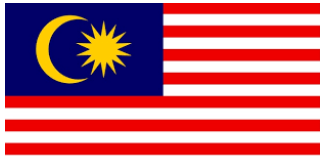
## Mining Indexes, November 2019



Note: Percentage refers to y-o-y percentage change  
Source: Department of Statistics, Malaysia

## World largest exports of Butanols (excluding butan-1-ol “n-butyl alcohol”)\*

In 2018, Malaysia's export of butanols (excluding butan-1-ol “n-butyl alcohol”) recorded US\$63.1 million with 17.7% share to the world exports



**1** MALAYSIA  
US\$63.1m  
17.7%



**2** USA  
US\$45.2m  
12.7%



**3** GERMANY  
US\$40.7m  
11.4%



**4** UNITED KINGDOM  
US\$35.0m  
9.8%



**5** INDIA  
US\$27.8m  
7.8%

Notes:

-\*HS290514

-% refer to share in world exports

## Top Five Malaysia Export Destinations



## Cluster 4: Environment & Natural Resources

Goal 6: Clean Water & Sanitation

Goal 7: Affordable & Clean Energy

Goal 12: Responsible Consumption & Productivity

Goal 13: Climate Action

Goal 14: Life Below Water

Goal 15: Life on Land

Goal 7: Ensure access to affordable, reliable, sustainable and modern energy for all



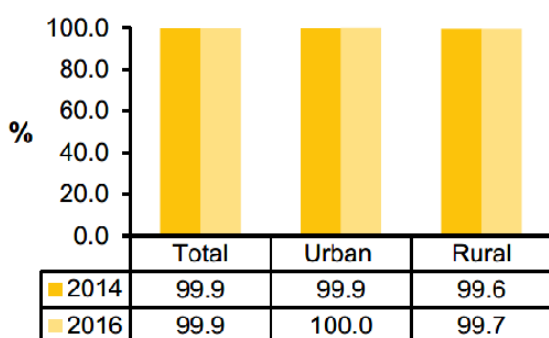
### Goal 7

Ensure access to affordable, reliable, sustainable and modern energy for all

#### Indicator 7.1.1: Proportion of population with access to electricity

Accessibility to electricity in both urban and rural areas have improved. The proportion of the population with access to electricity in urban areas achieved 100 per cent in 2016. Furthermore, the proportion of the populations with access to electricity in rural areas also showed an increase of 0.1 percentage point to 99.7 per cent in 2016 as compared to 99.6 per cent in 2014.

**Figure 7.1: Proportion of population with access to electricity by strata, 2014 and 2016**

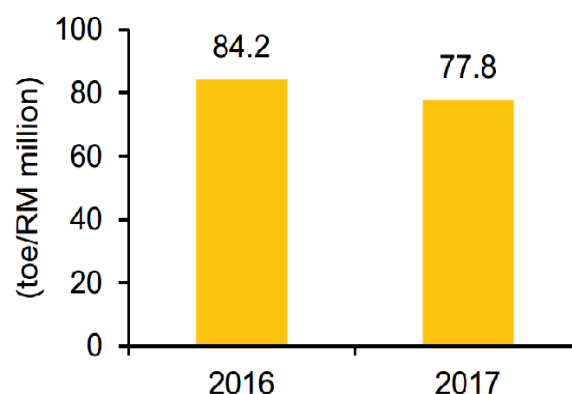


Source: Department of Statistics, Malaysia

#### Indicator 7.3.1: Energy intensity measured in terms of primary energy and GDP

Energy intensity improved to 77.8 toe\* per RM million in 2017 as compared to 84.2 toe\* per RM million in 2016.

**Figure 7.2: Energy intensity, 2016 and 2017**



Source: Energy Commission, Malaysia

#### Note:

\*- tonne of oil equivalent



**APEC 2020  
MALAYSIA**  
#MyAPEC2020

#MyAPEC2020

# NOTIONAL CALENDAR & PROPOSED MEETING VENUES

#MyAPEC2020

Informal Senior Officials' Meeting (ISOM)  
Langkawi, 9 - 11 December 2019



#MyAPEC2020

1<sup>st</sup> Senior Officials' Meeting (SOM1)  
Putrajaya, 3 - 22 February 2020



#MyAPEC2020

2<sup>nd</sup> Senior Officials' Meeting (SOM2) & MRT  
Kota Kinabalu, 8 - 21 April 2020



#MyAPEC2020

3<sup>rd</sup> Senior Officials' Meeting (SOM3)  
Penang, 1 - 15 August 2020



Sources: Ministry of International Trade and Industry



## Be part of something BIG?

Come and join us, be a volunteer for APEC 2020!

For more information about the volunteer program, kindly click the following link:

<https://www.miti.gov.my/index.php/pages/view/5657?mid=626>



# GLOSSARY

Source: <http://www.miti.gov.my/index.php/glossary>

## Foreign Bills of Exchange Purchased/ Discounted (FBEB/D):

- **Bank Financing Exporter on a Usance Bill of Exchange (BE)**  
When an exporter draws a usance BE on the importer, he is giving a credit period and this credit period given depends on the terms of the sales contract between them. The exporter has to wait until the importer pays on due date of the BE. (The credit period enables the importer to take delivery of the goods, sell them and receive proceeds from his customers). If the exporter/seller is not willing to wait for the payment and he requires funds immediately, he can present his documents to his bank and request his bank to purchase the usance BE.
- **Bank Financing Exporter on Sight Bill of Exchange (BE)**  
When an exporter draws a sight BE on the importer, he is not giving any credit to his importer i.e. the importer has to make payment upon sighting the BE from the exporter. Though payment is made immediately by the importer, there is a time period involve between the time the exporter presents the documents to his bank and the time of receipt of proceeds from the importer (drawee) which may range between 7 to 20 days depending on the place, postage and other factors. During this interim period the exporter may present the documents to the bank, and the bank may finance the exporter by purchasing the said documents and credit the proceeds to his account immediately. After 20 days the bank will receive the proceeds from the importer on due date.

## Free-Rider:

A term used to infer that a country receives benefits from tariff cuts and concessions made by other countries through the most-favoured-nation principle, without undertaking any commitments.

## Green Room mini-Ministerial Meeting:

Meeting attended by Trade Ministers from selected countries which participate actively in the WTO negotiations. Malaysia has been included in this process.

## Green Box:

Agriculture support (subsidies) which is exempted from reduction commitments under the WTO Agriculture Agreement and permitted without limit. Green Box subsidies include genuine relief to farmers through a wide range of assistance measures which have minimal impact on trade. Examples include subsidies for disaster relief, research, disease control, infrastructure, environment protection and food security.

## Gross National Product (GNP):

Total output of an economy, plus net income from abroad, for a given fiscal year (i.e.  $GNP = GDP + \text{net income from abroad}$ )

## Import Duty: A tariff on import

## GDP Deflator:

- A measure of the level of prices of all new, domestically produced, final goods and services in an economy that accounts for inflation by converting output measured at current prices into constant-dollar GDP.
- This specific deflator shows how much a change in the base year's GDP relies upon changes in the price level.
- Calculation :  $\frac{\text{Nominal gross domestic product (GDP)}}{\text{Real gross domestic product (GDP)}}$

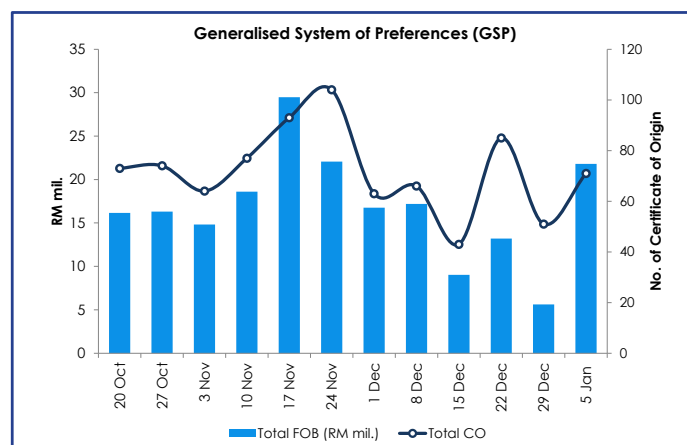
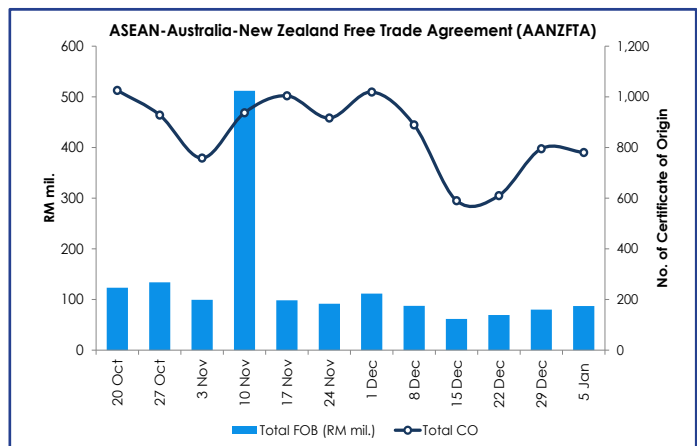
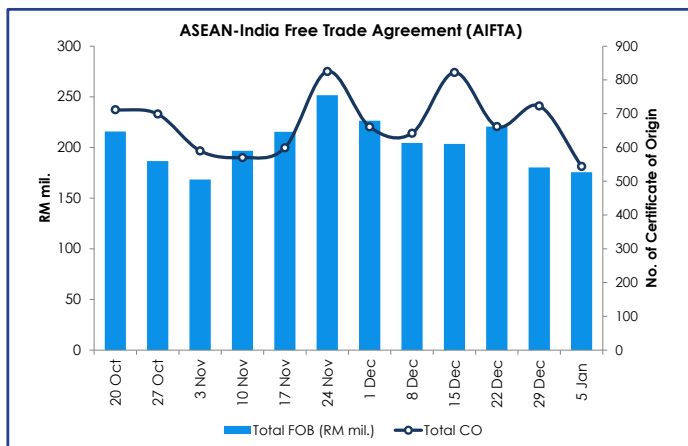
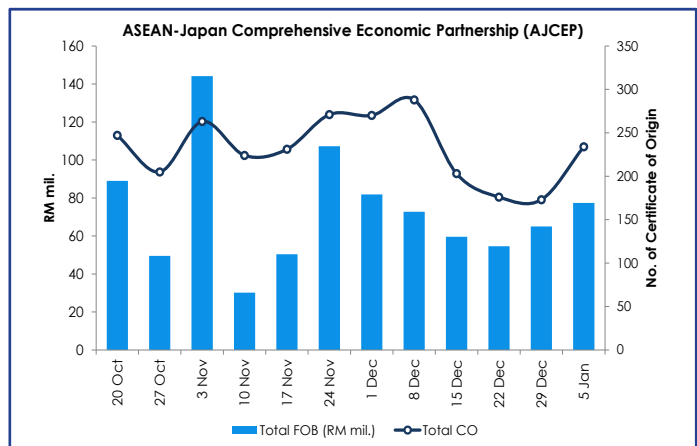
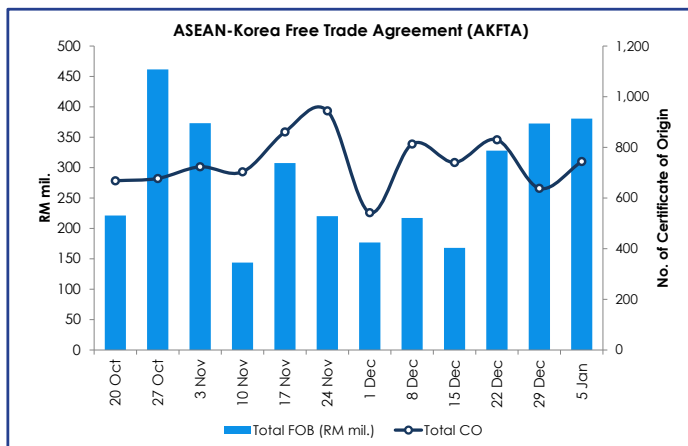
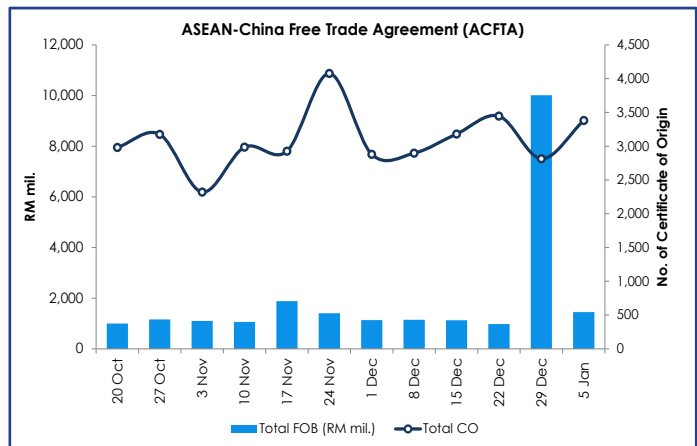
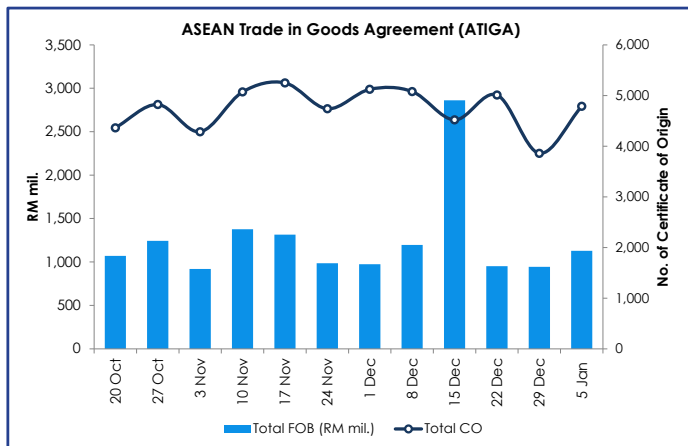
## Horizontal Approach:

Approach to address NTBs in all sectors. For example elimination of export taxes.

## Gross Domestic Products (GDP):

- The total value of goods produced and services provided in a country during a fiscal year.
- GDP can be estimated in three ways, which, in theory should yield identical figures:
  - \* Expenditure basis i.e. how much money was spent;
  - \* Output basis i.e. how many goods and services were sold; and
  - \* Income basis i.e. how much income (profit) was earned.

# Number and Value of Preferential Certificates of Origin (PCOs)

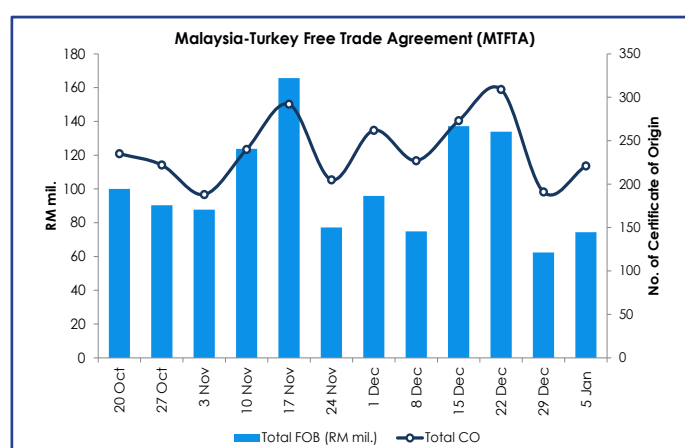
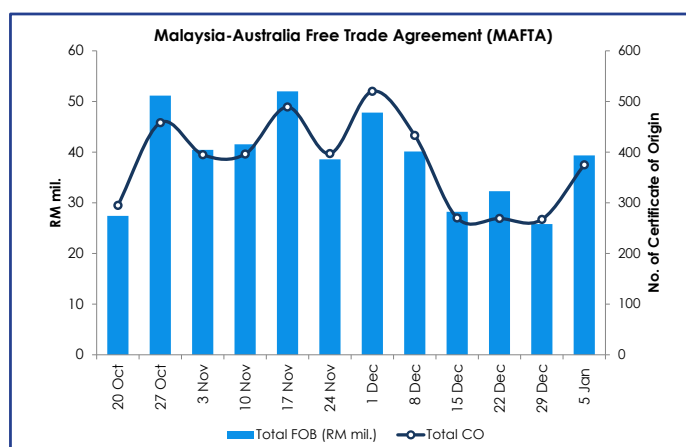
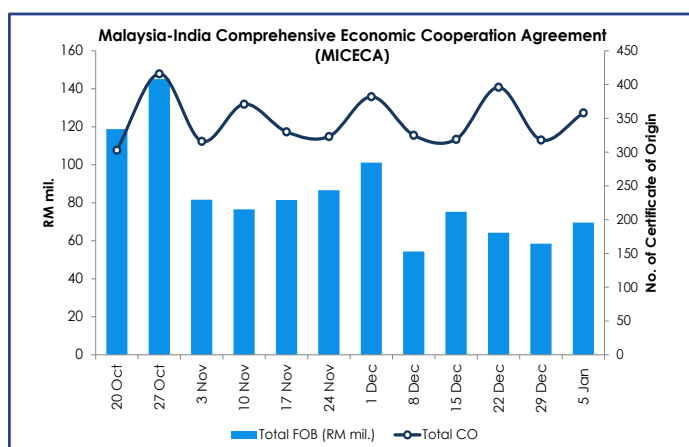
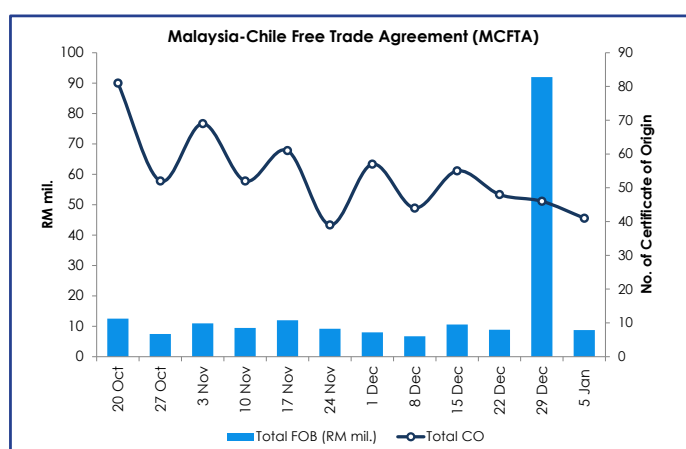
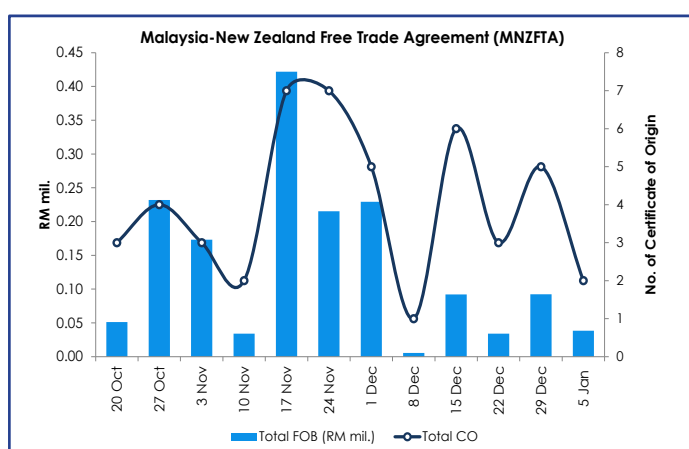
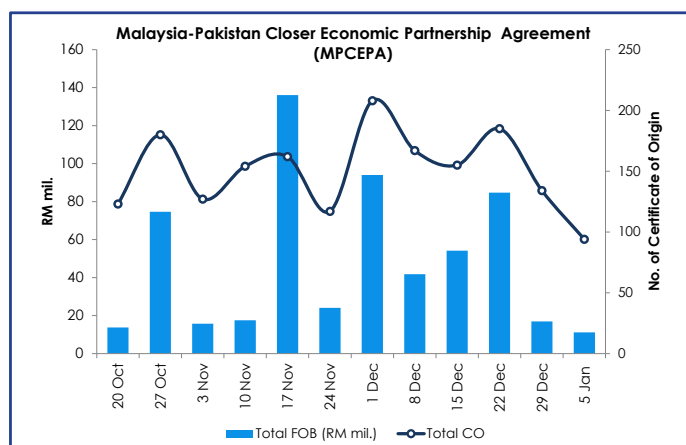
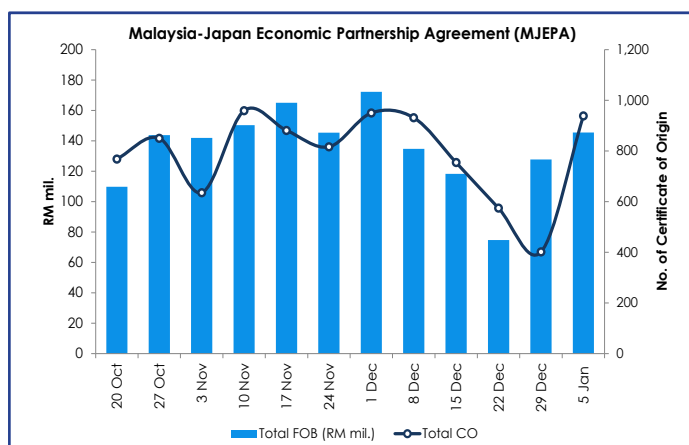


Note: The preference giving countries under the GSP scheme are Liechtenstein, the Russian Federation, Japan, Switzerland, Belarus, Kazakhstan and Norway.

Note: \*Provisional Data

Source: Ministry of International Trade and Industry, Malaysia

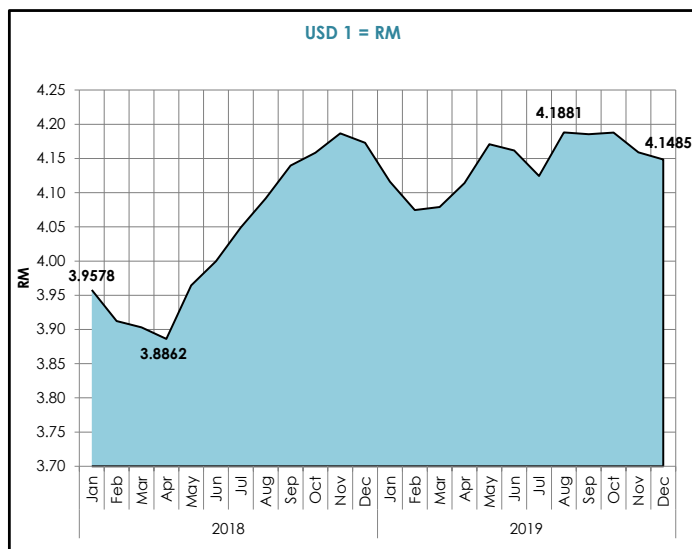
# Number and Value of Preferential Certificates of Origin (PCOs)



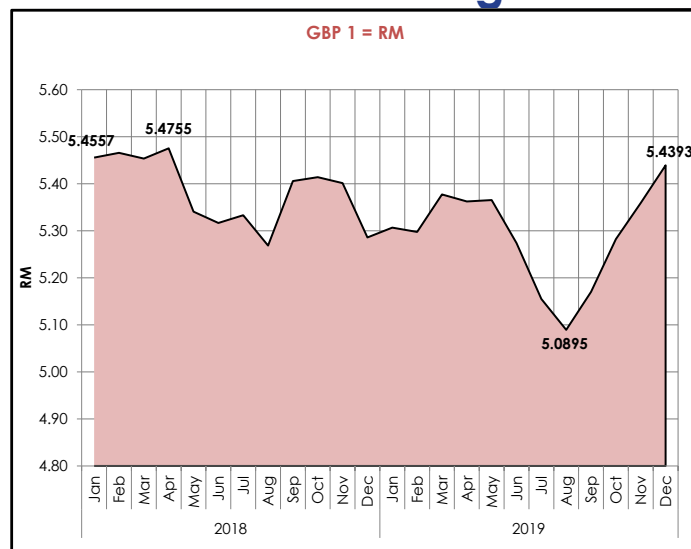
Note: \*Provisional Data  
Source: Ministry of International Trade and Industry, Malaysia

# Malaysian Ringgit Exchange Rate with Selected Countries, January 2018 - December 2019

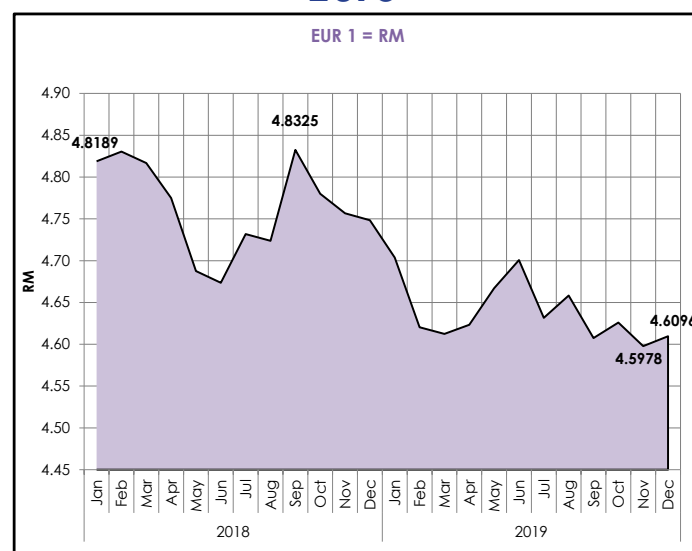
## US Dollar



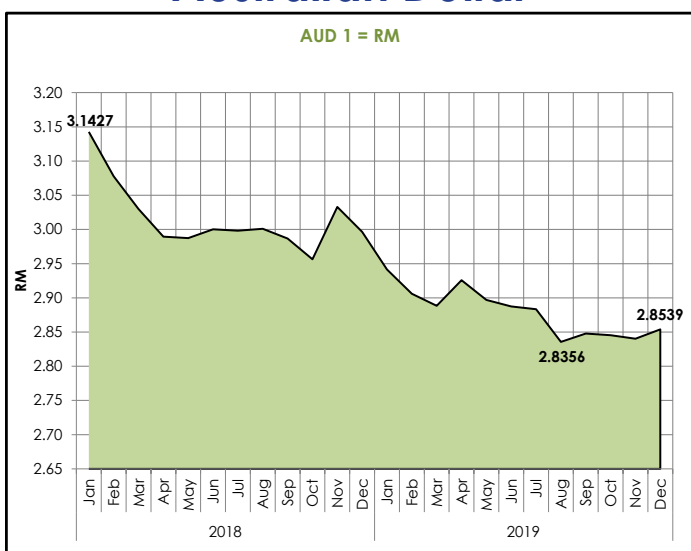
## Pound Sterling



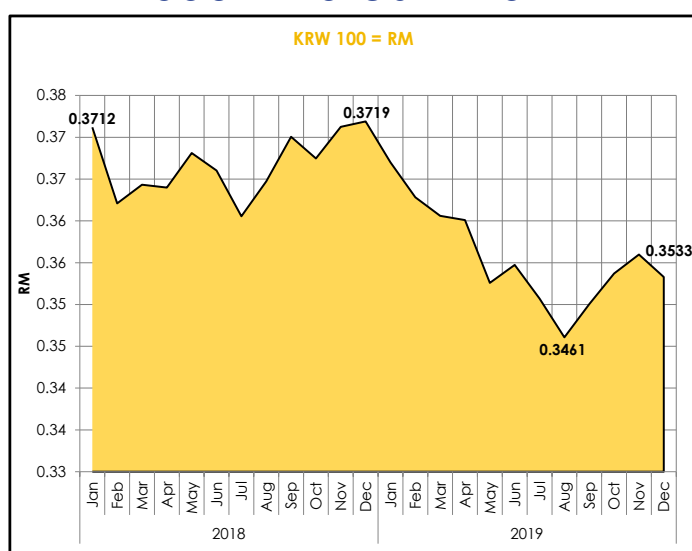
## Euro



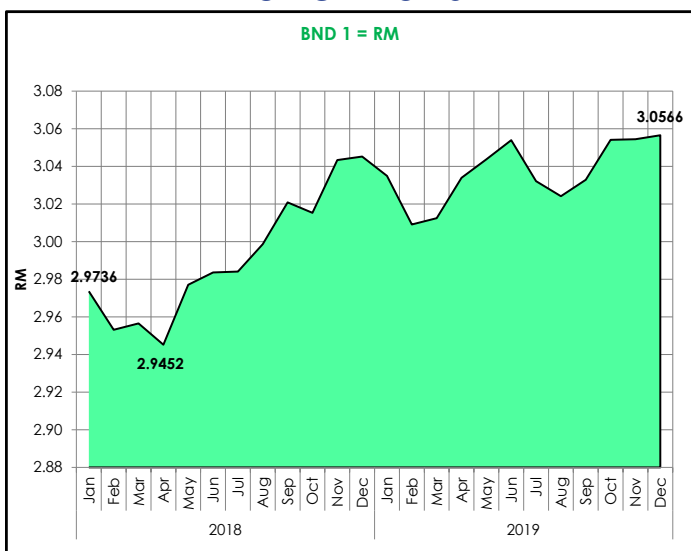
## Australian Dollar



## South Korean Won



## Brunei Dollar



Source : Bank Negara Malaysia

# Commodity Prices

## CRUDE PETROLEUM (BRENT) -per bbl-



▼ 5.3%\*  
US\$65.0

10 January 2020

Average Price 2019<sup>i</sup>: US\$64.2

Highest  
2019/2020

03 Jan 2020 : US\$68.6  
17 May 2019 : US\$72.2

10 Jan 2020 : US\$65.0  
09 Aug 2019 : US\$54.5

Lowest  
2019/2020

## CRUDE PALM OIL -per MT-



▲ 6.8%\*  
US\$866.5

10 January 2020

Average Price 2019<sup>i</sup>: US\$557.1

Highest  
2019/2020

10 Jan 2020 : US\$866.5  
27 Dec 2019 : US\$794.5

03 Jan 2020 : US\$811.5  
26 Jul 2019 : US\$488.5

Lowest  
2019/2020

## RUBBER SMR 20 -per MT-



▲ 0.5%\*  
US\$1,492.5

10 January  
2020

Average Price 2019<sup>i</sup>: US\$1,414.6

## COCOA SMC 2 -per MT-



▼ 3.7%\*  
US\$1,592.0

10 January  
2020

Average Price 2019<sup>i</sup>: US\$1,592.4

## SUGAR -per lbs-



▲ 5.7%\*  
US\$14.1

10 January  
2020

Average Price 2019<sup>i</sup>: US\$12.4

## COAL -per MT-



⊖ %\*  
US\$45.6

10 January 2020

Average Price 2019<sup>i</sup>: US\$56.5

## SCRAP IRON HMS -per MT-



⊖ %\*  
US\$300.0  
(high)

⊖ %\*  
US\$280.0  
(low)

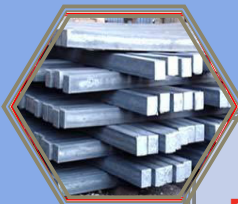
10 January 2020

Average Price 2019<sup>i</sup>: US\$316.9 (high)

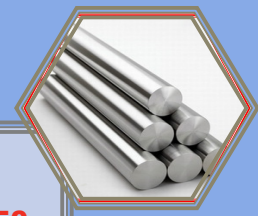
Average Price 2019<sup>i</sup>: US\$291.6 (low)

## Domestic Prices

10 January 2020



**Billets**  
(per MT)  
RM1,850 - RM1,950



**Steel Bars**  
(per MT)  
RM1,950 - RM2,050

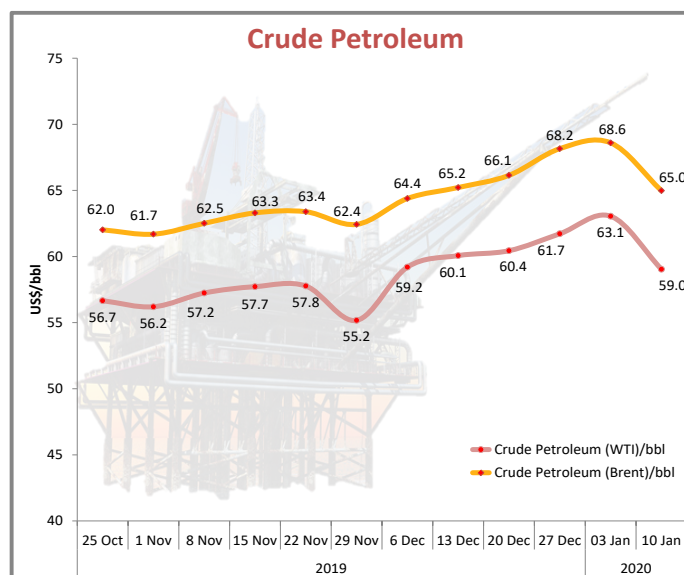
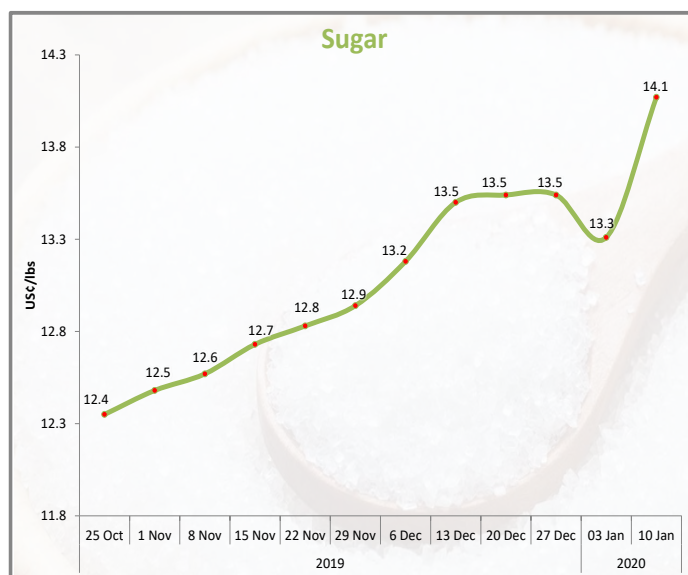
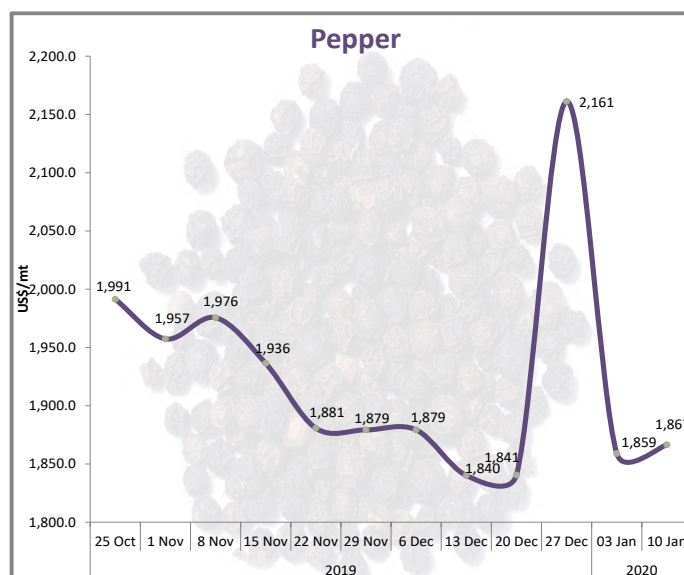
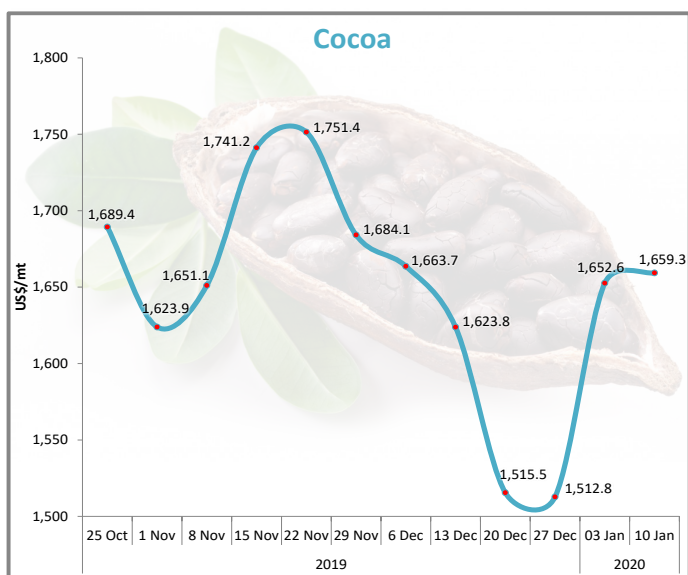
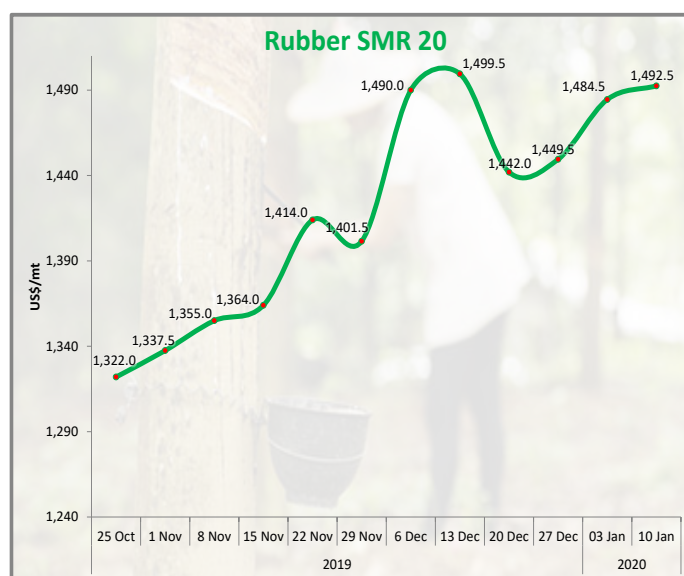
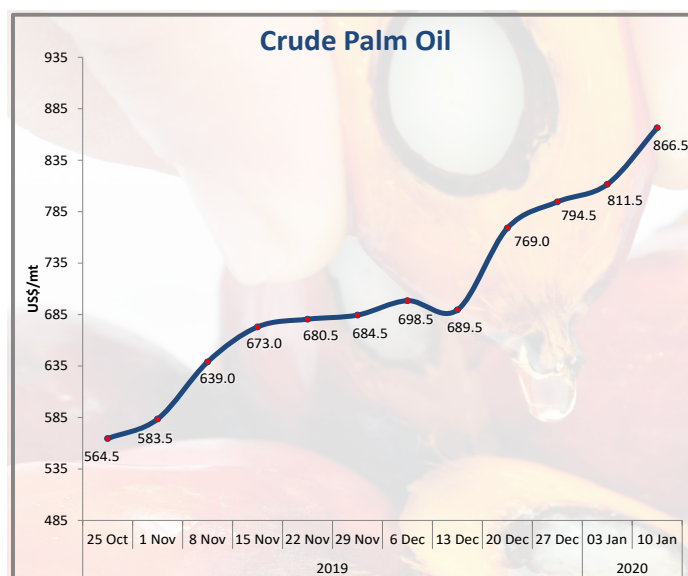
Notes: All figures have been rounded to the nearest decimal point

\* Refer to % change from the previous week's price

<sup>i</sup> Average price in the year except otherwise indicated

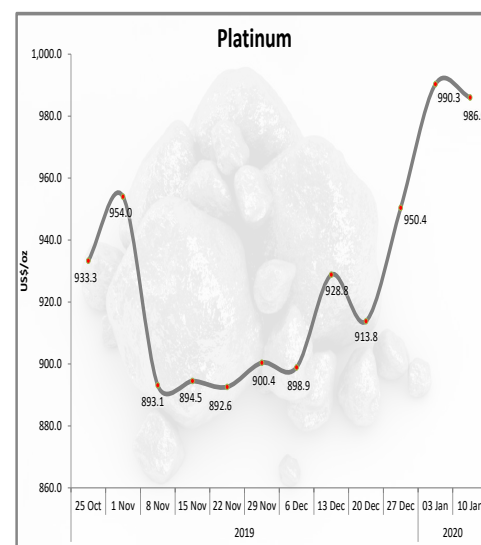
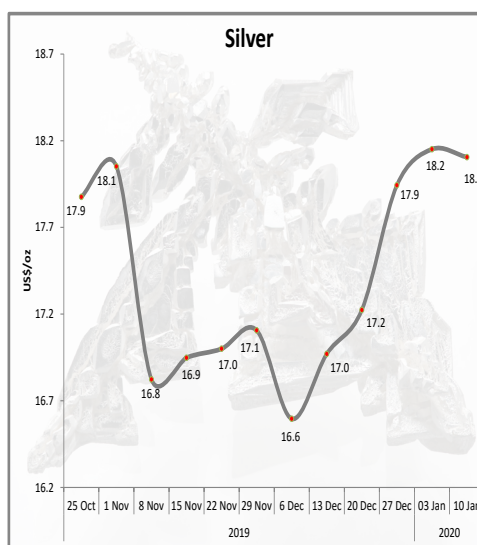
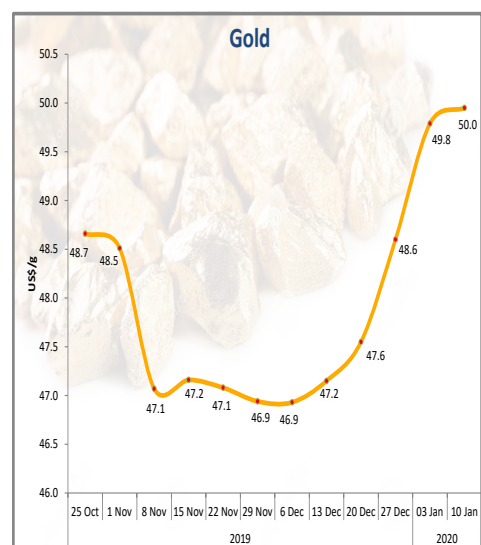
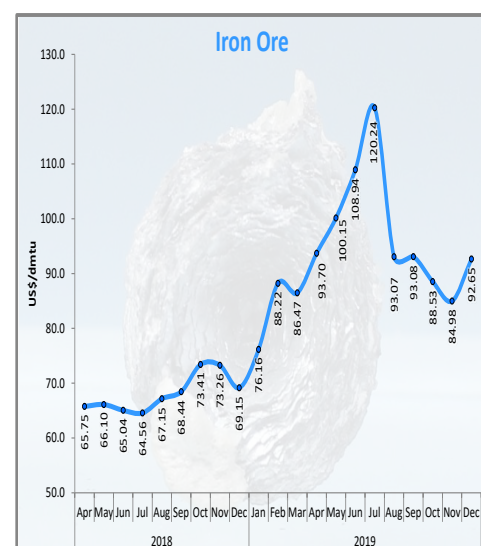
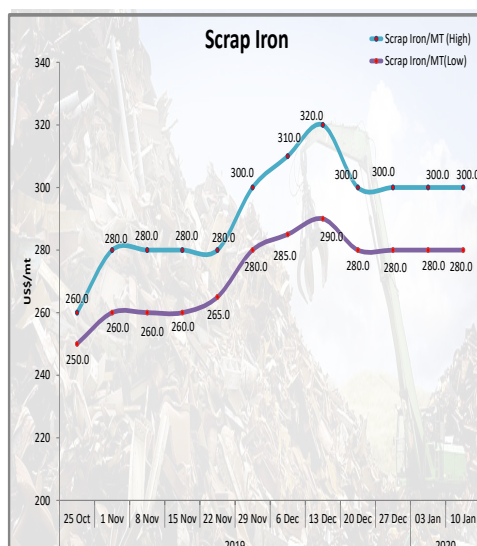
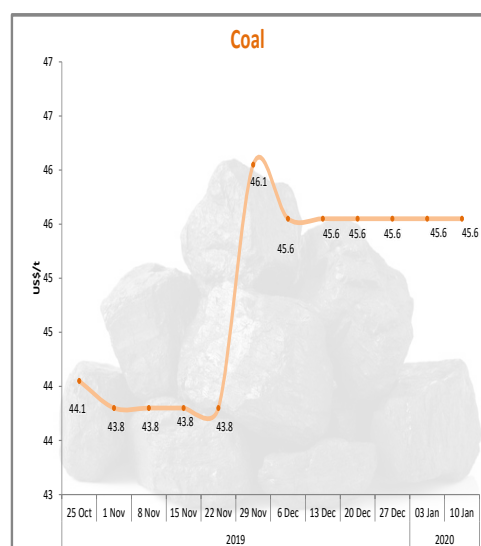
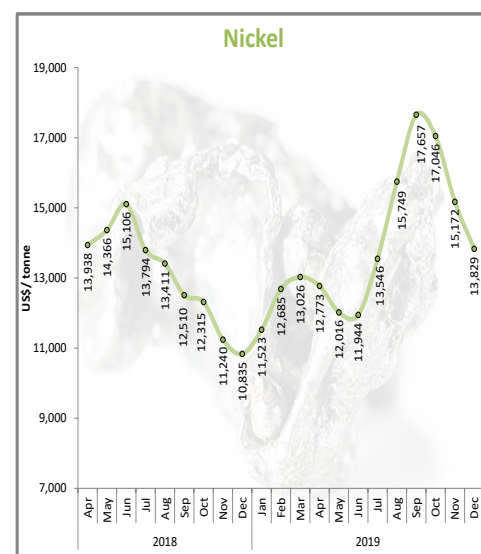
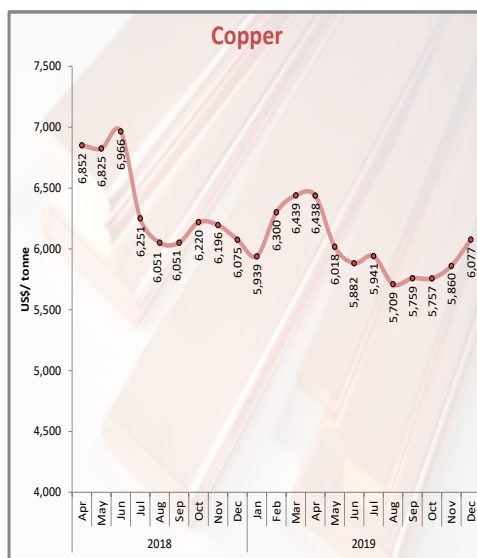
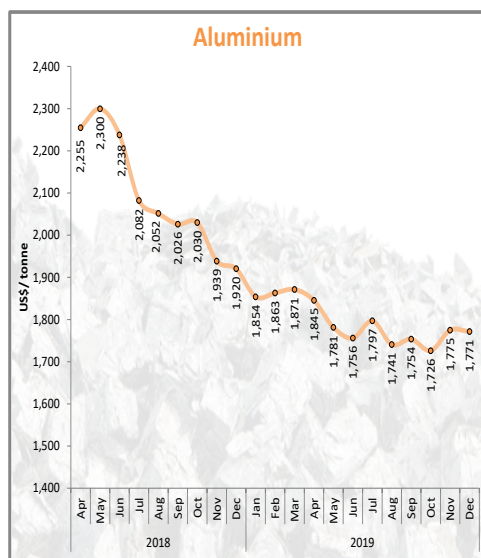
Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, and Bloomberg.

# Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Bloomberg and Czarnikow Group, World Bank, World Gold Council, The Wall Street Journal.

# Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank, World Gold Council, The Wall Street Journal.

# Deputy MITI Minister Attended the Standard Chartered Global Market Outlook 2020: A Balancing Act, 11 January 2020



MITI PROGRAMMES



MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY

# INDUSTRY4WRD READINESS ASSESSMENT

Get your firm assessed. Be ready for Industry 4.0.

## All you need to know about Industry4WRD RA



### What is it?

Trained assessors will help you to understand your readiness for Industry 4.0 and make recommendations on where to start your transformation.

### Who is eligible?



- ✓ Manufacturing and its related services sector
- ✓ Incorporated under the Companies Act (1965/2016)/ Registration of Business Act (1956)
- ✓ Hold a valid license
- ✓ In operation for more than 3 years

### What are the benefits?



To identify areas of improvement in terms of people, process and technology.



Receive comprehensive readiness report.



Be entitled to apply for financial incentives.



## Process Flow

A FEW SIMPLE STEPS

### Incentives for RA

- 500 SMEs will be selected for free assessment.
- Others will get tax exemption on RA fees up to RM27k.



### Enquiries

- General: [i4.0@miti.gov.my](mailto:i4.0@miti.gov.my)
- RA: [industry4wrd@mpc.gov.my](mailto:industry4wrd@mpc.gov.my)



Readiness Assessment



Apply online at [www.miti.gov.my/industry4wrd](http://www.miti.gov.my/industry4wrd)



Evaluation by Committees



Onsite Assessment



Receive RA Report

Business Intervention



Develop Intervention Proposal



Apply for Financial Incentives



Implement the Intervention Plan

For more information, kindly click the following links:  
<https://www.miti.gov.my/index.php/pages/view/industry4WRD>

All you need to know...

Industry4WRD



# INDUSTRY4WRD RELATED INCENTIVES

Having the extra capital allows SMEs to flourish and prosper. Find the suitable fund for your company.

## 01 | LOANS

### Soft Loan Scheme for Automation and Modernisation (SLSAM)

- targets manufacturing sectors
- 4.0% interest rate per annum for SMEs
- [www.midf.com.my](http://www.midf.com.my)

### Industry Digitalisation Transformation Fund (IDTF)

- targeted sectors: AI, Robotics, Automation etc.
- provides a 2% interest rate subsidy
- [www.bpmb.com.my](http://www.bpmb.com.my)

Coming Soon!

1. Intervention Fund\*
  - 70:30 matching grant up to RM500,000.
2. Industry4WRD DISF\*
  - 60:40 matching grant

\*participation in Industry4WRD RA is a prerequisite to apply

### Domestic Investment Strategic Fund (DISF)

- 50:50 matching grant to companies adopting Industry 4.0 enabling technologies
- targets manufacturing and services sectors
- [www.mida.gov.my](http://www.mida.gov.my)

## 02 | GRANTS

### Digital Transformation Acceleration Program (DTAP) Pilot Grant

- 1:1 matching grant
- targets large corporate and mid-tier companies in Malaysia
- assists companies to tap on the expertise of Digital Transformation Labs (DTL)
- [www.mdec.my](http://www.mdec.my)

### Automation Capital Allowance (Automation CA)



For Labour Intensive Industries:

- Automation CA of 200% on the first RM4 million expenditure incurred within 5 years

For other industries:

- Automation CA of 200% on the first RM2 million expenditure incurred within 5 years
- [www.mida.gov.my](http://www.mida.gov.my)

For more information, kindly click the following links:

[https://www.miti.gov.my/index.php/pages/view/industry4WRD?mid=559#tab\\_547\\_2202](https://www.miti.gov.my/index.php/pages/view/industry4WRD?mid=559#tab_547_2202)

NEXT AWARD CYCLE



## ANUGERAH KECERMERLANGAN INDUSTRI (AKI) 2019/2020

NOMINATIONS OPENING SOON

For more information, kindly click the following links:  
<https://www.miti.gov.my/index.php/pages/view/aki?mid=535>

## RMK-11 HIGH VALUE ADDED AND COMPLEX PRODUCT DEVELOPMENT PROGRAMME

CALLING INTERESTED APPLICANTS TO APPLY FOR GRANT  
UNDER RMK-11 HIGH VALUE ADDED COMPLEX PRODUCT  
DEVELOPMENT PROGRAMME (PDP) AND MARKET  
DEVELOPMENT PROGRAMME (MDP)

For more information, kindly click the following links:  
<http://www.miti.gov.my/index.php/pages/view/4761>

## APPROVED PERMIT (AP) APPLICATION OF PERSONAL VEHICLES

Effective 1st August 2019, Approved Permit (AP) applications for the  
importation of personal vehicles must be made through the ePermit System.

For more information, kindly click the following links:  
<https://bit.ly/2MyIPFt>

## MITI POCKET TALK

A SERIES OF SESSION FOR THE PRIVATE SECTOR

Information on the benefits of  
**Free Trade Agreements (FTAs)** and current updates

Introduction on **Preferential  
Certificates of Origin (PCO)**  
application procedures

**Enjoy LOWER Tariffs on Imports**

**Gain COMPETITIVE EDGE by utilising the FTAs**

**When?**

Once a month

**Where?**

MITI Tower Kuala Lumpur  
OR  
MITI Regional Offices

**Fees?**

Free of Charge with light refreshments

For more information, please contact the Secretariat

☎ 03-6200 0468/69/57    ✉ [allaki@miti.gov.my](mailto:allaki@miti.gov.my)

### Tentative Schedule for MITI Pocket Talks 2020

Date	Venue	Topic
14 February	MITI HQ	Introduction to FTAs Introduction to Preferential Certificate of Origin (PCO)
11 March	MITI Perak	
8 April	MITI HQ	
10 June	MITI Johor	
24 June	MITI HQ	
15 July	MITI Penang	
12 August	MITI HQ	
2 September	MITI Kelantan	
14 October	MITI HQ	
4 November	MITI Pahang	

For information, kindly click  
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# ANNOUNCEMENTS

## ANNOUNCEMENT



DEAR VALUED CUSTOMER,

**NOTIFICATION ON THE LIVE OPERATION OF ASEAN SINGLE WINDOW (ASW)  
BY THE LAO PEOPLE'S DEMOCRATIC REPUBLIC AND REPUBLIC OF THE PHILIPPINES**

WE ARE PLEASED TO INFORM THAT STARTING 23 DECEMBER 2019, THE LAO PEOPLE'S DEMOCRATIC REPUBLIC (LAOS) AND THE REPUBLIC OF THE PHILIPPINES (PHILIPPINES) ARE READY TO JOIN THE OTHER 8 PARTICIPATING MEMBER STATES (MALAYSIA, BRUNEI, CAMBODIA, INDONESIA, MYANMAR, SINGAPORE, THAILAND AND VIETNAM) IN EXCHANGING THE ELECTRONIC PREFERENTIAL CERTIFICATE OF ORIGIN (E-ATIGA FORM D) VIA THE ASEAN SINGLE WINDOW (ASW) PLATFORM.

EXPORTERS FROM MALAYSIA **WILL BE ABLE TO EXCHANGE THE E-FORM D TO LAOS AND PHILIPPINES STARTING 30 DECEMBER 2019.**

**EXPORTERS | HOW TO PARTICIPATE:**

- MALAYSIAN EXPORTERS APPLYING FORM D FOR **EXPORTATION TO LAOS AND PHILIPPINES** SHALL TICK (✓) **THE ASW CONSENT BOX IN THE ePCO SYSTEM** IF THEY WISH TO EXCHANGE THE FORM D VIA THE ASW PLATFORM. ONCE THE CONSENT BOX TICKED, THE APPROVED FORM D WILL BE **ELECTRONICALLY EXCHANGED** TO LAOS' AND PHILIPPINES' RECEIVING AUTHORITY/CUSTOMS.

WITH THIS NEW FACILITY, MALAYSIAN EXPORTERS **HAVE NO LONGER REQUIRE TO SUBMIT THE MANUAL FORM D** WHEN EXPORTING TO LAOS AND PHILIPPINES EXCEPT FOR ANY TECHNICAL GLITCHES IF OCCURRED.

FOR MORE INFORMATION OR ENQUIRIES, KINDLY REFER TO MITI WEBSITE (FRONT PAGE BOTTOM: ANNOUNCEMENT SECTION & FAQ) OR CONTACT THE ATIGA TEAM AT [allatiga@miti.gov.my](mailto:allatiga@miti.gov.my)

THANK YOU FOR YOUR CONTINUOUS SUPPORT AND COOPERATION.

SENIOR DIRECTOR  
TRADE AND INDUSTRY SUPPORT DIVISION  
MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY  
23 DECEMBER 2019



# Seminar on Industry4WRD Incentives

20 January 2020 (Monday) | Perdana Hall, MITI Tower

Officiated by:  
**YB Dr. ONG KIAN MING**  
DEPUTY MINISTER OF INTERNATIONAL TRADE AND INDUSTRY

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