



MINISTRY OF
INVESTMENT, TRADE AND INDUSTRY

MEDIA RELEASE

MITI SECURES RM700 MILLION OF POTENTIAL EXPORTS IN CONJUNCTION WITH PRIME MINISTER'S OFFICIAL VISIT TO QATAR

The Ministry of Investment, Trade & Industry (MITI) has secured **RM700 million of Malaysian exports and services** through the YAB Prime Minister's brief official working visit to Qatar. The export commitments were made by various Qatari Captains of Industry during a **business roundtable meeting with YAB Dato' Sri Anwar Ibrahim** in Doha. This encouraging outcome – facilitated by one of MITI's agencies, the Malaysia External Trade Development Corporation (MATRADE) - reflects the **growing momentum in economic relations between Malaysia and Qatar** and highlights the mutually beneficial opportunities that lie ahead.

A total of **45 prominent Qatari Captains of Industry from 36 companies** attended the roundtable meeting, representing **sectors** such as **food and food processing; pharmaceutical; building materials; real estate and construction; education; hospitality and healthcare; finance; aviation; retail/distribution and digital economy.**

During the roundtable dialogue, the Honourable Prime Minister **reiterated Malaysia's commitment to strengthening bilateral ties with Qatar, particularly in trade and investment.** He emphasised **Malaysia's compelling value proposition** where robust infrastructure, the rule of law, skilled, trainable talent, disciplined project implementation and a vibrant business ecosystem make it an **attractive destination for investors aspiring to make Malaysia their strategic manufacturing or services hub for the Asian market, to capture fresh opportunities for growth and diversification.**

The Honourable Tengku Zafrul, Minister of Investment, Trade and Industry Malaysia shared that the roundtable meeting in Doha served as a **catalyst for fostering strategic partnerships, promoting investment and trade opportunities**, while **deepening bilateral cooperation** between the two nations. He reiterated **MITI and its agencies' prioritisation to facilitate all export and investment commitments by Qatari businesses**, particularly in sectors such as chemicals/petrochemicals digital economy, E&E (including medical devise), food processing, halal industry, pharmaceuticals, oil and gas, and renewable energy. He also highlighted **the strategic importance of Malaysia as a key trading partner, given its membership of 16 Free Trade Agreements that Malaysia-based Qatari businesses could leverage on.**

The roundtable meeting was also attended by Malaysia's Minister of Foreign Affairs, Dato' Seri Utama Haji Mohamad bin Hasan and Minister of Higher Education, Datuk Seri Dr. Zambry Abd Kadir. During the meeting, existing investors and importers expressed their **appreciation for Malaysia's efforts in creating an enabling environment for investment and business growth.** The discussions underscored Malaysia and Qatar's shared commitment to explore new avenues for cooperation, by capitalising on the synergies between both economies.

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About MITI:

MITI is the key driver in making Malaysia the preferred destination for quality investments and enhancing the nation's rising status as a globally competitive trading nation. Its objectives and roles are oriented towards ensuring Malaysia's rapid economic development and help achieve the country's stated goal of becoming a developed nation.

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